

## The Savory Seamless Roaster

Is far superior to any other Roaster made, not an ounce of substance lost. Other roasters waste from 10 to 20 per cent. The Savory seamless roaster needs no water, grease or attention of any kind. It simply asks to be let alone. Retains all juices and flavors, renews the youth of the toughest fowl. One great feature of the Savory roaster is the oval bottom, with the ordinary flat bottom roaster the moisture brought out of the meat by cooking has no chance to accumulate and is burned and dried up in the bottom of the pan. In the oval bottom this meat juice flows continuously to the lowest point of the bottom, where it is turned into steam and condensed on the surface of the meat. This condensation continues until the roast has become heated through to the temperature of the atmosphere in the roaster, when the condensation stops and the browning of the roast begins.

The Savory roaster is self-basting and self-browning. The bottom is raised off the oven by the outside heat-retaining jacket, which applies a uniform heat to the roast from all sides. The Savory roaster is in a class to itself. Is guaranteed to give satisfaction when used according to directions. Buy one, take it home, go by the directions, use it thirty days, if not all we claim forth, return it to us and we will give you back your money, providing the roaster when returned, is in good condition. See our window display of the Savory roasters. We will be glad to show you. Call and see them.

J.R. & J. G. MOYE

PLACE fifty different makes of Womens shoes together. Ask ten women to make a choice. Nine of them will pick the "QUEEN QUALITY" SHOE. We have tested and proved this. There must be a reason why "QUEEN QUALITY" outsells all other women's shoes in the world.

C. S. FORBES  
SOLE AGENT

FREE ( FREE ) FREE

FREE No. 91 draws Tuesday's Jamestown Railroad Ticket given by C. T. Munford's Big Store July 20th. Holder will please come forward and get ticket

FREE The Big Store will give one Tuesday's Jamestown Railroad Ticket on Saturday night, July 27, to the lucky person. Each dollar purchase entitles you to a draw for this ticket.

C. T. MUNFORD'S STORE

# FARMVILLE DEPARTMENT.

This department is in charge of W. Parker who is authorized to represent the Reflector in Farmville and vicinity.

returned from a delightful trip to the Jamestown exposition. F. L. Allen and family are spending a few days in Ayden visiting W. L. Tucker, father of Mrs. Allen.

### HAVENS-BYNUM

One of the events of Farmville will be the marriage of Miss Ruth May, daughter R. J. Bynum, of Farmville to Mr. Richard B. Havens of Tarboro. The bride to be on account of her charming manner and loveliness of disposition, is a social favorite everywhere she happens to be. Mr Havens is not only a trusted representative of the East Carolina railroad in whose employ he is but by his affability and integrity has made a host of friends. Mr. and Mrs. Havens will leave on the morning train on their wedding trip for the north, taking in the exposition on their route.

### FARMERS INSTITUTE.

Greenville, Thursday, August 15.

It is quite certain that a large majority of our farmers are not getting as good results from their farming operations as is possible without increasing either labor or expense.

Take for instance our great crop, corn. Do the 2,750,000 acres planted in corn produce what they should? Can we not increase the yield and the net profit by better methods? Do we select the seed in the best way? Do we plant the best varieties? Are the right kinds and amounts of fertilizers used and applied in the best way? Is our method of cultivation the best and done at the least expense? Is the crop harvested so as to secure the greatest feed value from it and at the least expense?

As long as the average yield for the State remains below fifteen bushels per acre it is certain that the average man still has much to learn about growing corn and it is probable that the best corn grower can also learn something and still improve his methods.

The purpose of the farmers institute is to discuss just such questions relating to corn culture and similar questions about all other crops and farming operations. If the farmers of the county will come out and discuss such questions with a view of increasing their knowledge and improving their farming this institute may be of untold value to the county.

Remember the date, Greenville, Thursday, Aug. 15th.

### Prompt Payment.

Mr. J. F. Stokes, of the North State Mutual Life Ins. Co., of Kinston, today received a check for \$3,000 payable to heirs of the late Mrs. L. A. McGowan, who carried a policy in that company. In the year that the company has been in business it has had only four death losses.

The Latest in Spelling Reform. A colored man at Isle of Hope, near Savannah, Ga., has improved upon the proposed methods and combined both the characters of the alphabet and the numerical. This Isle of Hope clerk recently built a small sailing ship of about six tons and named her the Extenuate. Maritime law requires that the name of a vessel be painted on the stern, so Evans applied to the custom house to have his sloop measured and to obtain a register. When the surveyor went to Isle of Hope to measure her he was dumfounded when he discovered painted on her stern, "X-4-u-s."

## Dr G. Weeks,

### DUNSTON.

Office over Darden Bros. new store. Farmville, N. C. Open all hours of the day.

### VALUABLE TOWN LOTE FOR SALE.

We have a number of very desirable lots in the town of Farmville, for sale at a very reasonable price.

We also have a beautiful farm near the town. For other information apply to,

Townsend & Windham, Farmville, N. C.

### SPECIAL BARGAINS IN PIANOS.

We frequently take other makes of pianos as part payment for a STEIFF.

In some cases we have our expert factory men thoroughly overhaul and put them in fine condition. We then sell them at very low prices on easy payments. If you that you don't wish to pay the price for a new Steiff Piano, let us tell you about what we have in these instruments. If later, you wish a new Steiff, we will take the old one back. Write us about it.

### CHAS. M. STIEFF

L. C. Street, Mgr., 114 Granby St. Norfolk Va. "The Piano with the Sweet Tone" Official Piano Jamestown Exposition.

### Stray Hog Taken Up.

I have taken up at the Ingletarre stock farm, one boar hog, color sandy blue, marked hole in right ear, swallow fork left ear. Owner can get the hog by proving same and paying costs and expenses. W. S. Dickinson, Stockman, Ingletarre stock farm, 8 1/2 2d.

Farmville N. C. July 23, 1907. Well, things in general seem to be on the boom, the past week crops especially, corn seems to be shooting up cotton squaring up tobacco drying up, if not in the fields it is the barns, cabbage even have the swell head, and in fact some of them have even got the "big" head.

Peaches and apples are ripening while Mrs. cantalope and water melons are showing their colors, and don't forget old Sol, has not failed to warm us all up, but among all these we have other blessings to be proud of, say for instance fair Luna in her gentle array, accompanied by the gentle zephyr of some mystic sea seems to smooth our pathway while we journey along through happy dreamland just after struggling through the battle of the live'ong day.

But hello! who comes there! Miss May Whitaker, daughter of Dr. W. H. Whitaker, a prominent physician of Nashville, is visiting her friend, Miss Elizabeth Gay.

Miss Ellen Parker, a charming young lady of Washington, is visiting her cousin, Miss Vivian Parker.

Miss Bessie Roberts, of Savannah, Ga., is visiting at the hospitable home of Mrs. May, near Farmville.

Miss Lula Lee Joyner, of Littleton, is visiting her aunt, Mrs. J. F. Joyner.

Miss May Ekum, of Snow Hill, is visiting her friend, Mrs. Mac D. Horton.

Miss Addie Bynum, of Greene county, is spending sometime with Mrs. S. M. Abbitton.

Dr. C. O. H. La-gringhouse, C. C. Vines and Malone Tucker, of Greenville, were on our streets awhile today.

Mr and Mrs. J. W. Parker returned from Morehead and report a glorious trip. They say the hotels are all full but plenty of room in the surf vet. Miss Jennie Wells, Farmville's most popular milliner merchant, returned today from Goldsboro.

Mrs. J. T. Thorne, Miss Agnes Moore, Miss Ada Tyne and Miss Mary Joyner have just

## W. M. LANG.

Corner Main and Wilson Streets, Farmville, N. C.

### General Merchandise,

For Cash or on Time

Queen Quality Shoes for Women and King Quality Shoes for Men.

Cotton, Shuck and Felt Mattresses.

Complete line of ever 'thing in the way of Dr. Goods, Clothing, Groceries, Hardware, Feed stuff and Fertilizers.

Furniture Department on Second Floor.

## DARDEN BROS.

Lang Building, Main Street, Farmville, N. C.

New Firm. New Store. New Goods.

Complete stock of General Merchandise at close cut Cash Prices.

Gents Fine Clothing a Speciality.

You make no mistake in trading with us, for you get the best goods at lowest price.

Perfection Quality and dresswell shoes for Ladies and gentlemen at their cut price, Ladies fancy drets goods.

## T. L. & W. J. TURNAGE. O

General Merchants

Main and Wilson Sts, Farmville, N. C.

Dry Groods, Clothing, Heavy and Fancy Groceries, Hardware, Furniture, Stock Feed, and Fertilizer.

Complete line of Carpets, Mattings and Rugs Agents for Guns, Pistols and Rifles. Coupons with premiums for every dollar in cash trade. Call and see our stock.

## W. A. POLLARD & CO

Davis Old Stand, Main Street, Farmville, N. C.

Complete stock General Merchandise. Cash or time trade solicited.

Buyers of Cotton and Country Produce. Meat, Hay, Corn, Oats and Fertilizer in car load lots. Everything in Dry Goods and Groceries. Distributors of Peters' celebrated Shoes for Men and Women. Agents for Monicelle Laundry, Colors and Cuffs 2cts each

## Horton Hotel

armville, N. C.

Centrally located, Well ventilated, Up-to-date furnishings, Polite servants, Best table the market affords at all seasons. Rates Reasonable, Buss meets all trains, First class livery with good rigs and horses.

## B. S. Smith

FARMVILLE N. C. BOARDING HOUSE.

located on corner Wilson and Contentue streets, Tran-ient and permanent, Reasonable rates and prompt attention.

## J. P. TAYLOR.

WILSON STREET, Farmville, N. C.

Photographer and Fancy Groceries.

COOL DRINKS AND REFRESHMENTS.

25 years experience in Photography, Artistic work guaranteed. Enlarging a speciality.

## J. T. Thorne,

DRUGGIST.

Main Street, Farmville N. C.

Everything found in an up to date Drug Store, Good line Oils and Paints, All kinds of soft drinks.

Ice through the season.

Open 7 a. m. to 9 p. m, Sunday 8 to 9:30 a. m.

## Tonsorial Imporium.

Staton Clark, Proprietor. Farmville, N. C.

Satisfaction guaranteed. Strictly Hygienic, Experienced Barbers, Sharp Razors, Clean Towels.

Gerts Clothing repaired, cleaned and pressed.

## J. NORRIS

(At Parker's Old Stand.) WILSON STREET, Farmville, N. C.

All kinds of repairing of Carts and Wagons.

In fact any kind of work in wood and iron.

All work guaranteed.

## G. L. LANG

FARMVILLE N. C.

Optician and Watch-maker, Glasses Fitted, Examination of eyes free.

All watch and clock work guaranteed.

# THE EASTERN REFLECTOR

PART

GREENVILLE, NORTH CAROLINA, JULY, 1907.

TWO

## Greater Greenville

The Queen City of Eastern North Carolina and Home of the East Carolina Teachers' Training School. Industrial Center of a Rich Agricultural, Tobacco and Trucking Section. Excellent Transportation Facilities, Unexcelled Climatic Conditions and Hospitable People. Coupled with the Energy of Hustling Business Men, Make this an Ideal Location for the Manufacturer, the Home Seeker and the Artisan.

Most Liberal Advantages Afforded to Manufacturers and Jobbers Seeking Desirable Location.



EVANS STREET, LOOKING NORTH.

### PITT COUNTY.

Pitt county, of which Greenville is the county seat, is advantageously located as to railroads, water-power, character of soil, diversity of crops and healthfulness of climate. The lands are rich and productive for the most part. The climate is mild and delightful, and very nearly perfect. Within its boundaries are to be found a variety of soil meeting the requirements of every crop indigenous to this latitude. While there are many mills and factories, its principal source of wealth lies in its agriculture.

For many years cotton reigned king, but gradually crops became more diversified, truck farming and fruit growing was introduced, and in 1890, tobacco became a favorite product, gradually increasing in quantity and quality until to-day Pitt county ranks as the finest "bright" tobacco county in the world. Cotton still has its loyal adherents and sends large quantities to market. Grain is raised in abundance and large acres of ground are devoted to truck farming.

A striking example of the rapid development of small cities in North Carolina, during the past fifteen years, is afforded by Greenville, the county seat of Pitt county, and in fact, during the last decade, its growth has been truly marvellous.

Greenville is located on the south bank of Tar river, twenty miles from where the Tar transfers its waters to the Pamlico, in turn, emptying into the Pamlico Sound.

Like many of its neighboring cities, Greenville is not a modern town, but bears the prestige of colonial existence. It was founded in 1771, and was called Martinborough, in honor of Governor Josiah Martin, the fifth and last royal governor of North Carolina. In 1786 the name was changed to Greenville, in honor of General Nathaniel Greene, of Guilford Court House

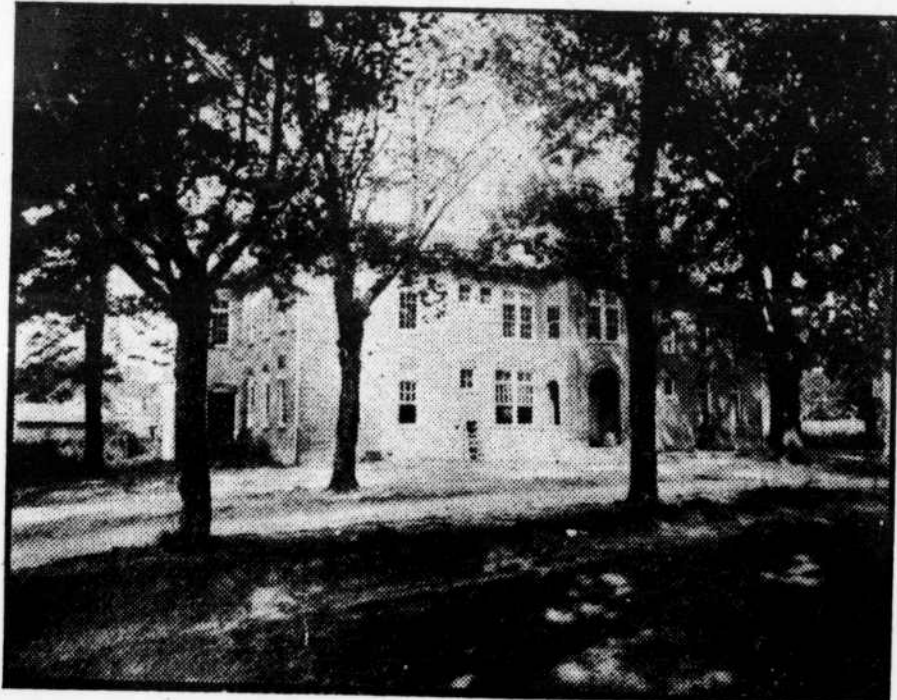
fame. It was for long, long years, a staid, quiet, village, some say even "sleepy," communication with the outside world being maintained by boat travel, both for freight and passengers. In 1890 the Atlantic Coast Line Railroad entered the town, connecting it at Weldon and Kinston, with other roads, and Greenville awoke to a new era of progress, thrift and energy.

Backed by several years of remarkable growth and prosperity, with a present population of 5,000, Greenville rises to assume the dignity of a manufacturing, commercial and educational community, out of a combination of natural advantages and acquired attributes that place her in first rank. To-day, in the past, and in time to come, the agencies have been the same—natural advantages, geographical location, unsurpassed climate, a community of interest in which business principles have been judiciously applied to the management of business affairs, the thrift of the ar-

tisan in the shop and the combined force of a loyal, progressive and hard-working people. There is a good old phrase, part of a good, old poem, dear to our recollections of school days—"But men—they make the state,"—so in Greenville, Her chief resource is the character and culture of her men and women. Association with them carries out the favorable impression made by their cordial hospitality. They are prosperous, they are healthy, they are happy, they are busy and the newcomer soon falls into the strain of cheerful optimism that makes of life in Greenville.

### THE SCHOOLS.

Perhaps the first thing the prospective homeseeker looks after is the her pride and her school children her greater pride. A well organized system of public schools prevails. The attendance has steadily increased and instruction is furnished by a full



GREENVILLE GRADED SCHOOL.

corps of efficient teachers, under the management of an able superintendent. The methods used strike a happy medium, between the antiquated ideas that make school a terror and fads that make the school-room a silly play ground. The school is housed in a commodiously and modernly constructed brick building, surrounded by ample grounds. Graduates of this school are admitted to the colleges of this and other States.

## CHURCHES.

There is no institution worthier of the appreciation and love of a community than the churches existing in its midst. Identified with the earlier growth, participating in its reverses and sharing in its prosperity, they seem to be vested with a personality to be loved and cherished like those of one's household. Greenville has six churches, Methodist, Baptist, Presbyterian, Episcopal, Christian, Universalist, Catholic and some other religious denominations hold services, but as yet, have no church building.

## LODGES.

There is a large and well attended lodge of Masons, Odd Fellows, Red Men, Knights of Pythias, Kings Daughters and Daughters of the Confederacy. The Masonic Temple contains, besides splendid lodge rooms, a modernly equipped and pleasant opera house and houses the public library. Greenville gets a number of first class theatrical attractions each season, and liberally supports the worthy ones.

## CLUBS.

The club life of Greenville is very active and consists of The-End-of-the-Century Club, with avowed object of social and mental culture; the San Souci Club, composed of young women, and The Carolina Club of men, maintaining tasty club rooms and affording a popular resort for the men of the community.

## STREETS AND PUBLIC IMPROVEMENTS.

Greenville is laid out in an attractive manner and has excellent graded streets, and an unusually good sewerage equipment—an important item in the sanitary and health conditions of any city. This system has been added to during this year, and still further extensions are now going on and others contemplated.

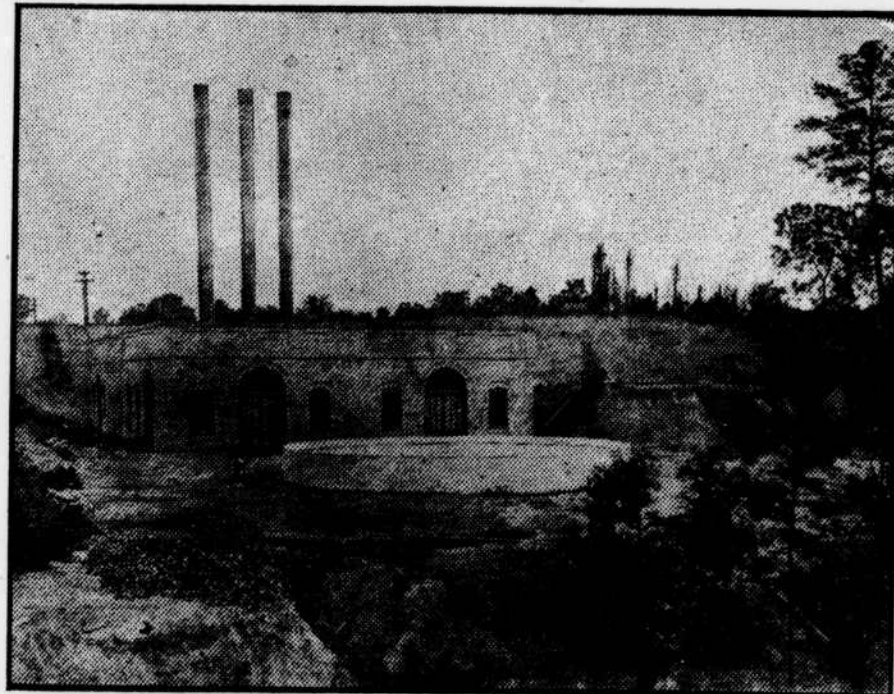
The electric light plants are owned by the city and are plants of substantiality and modern equipment that speak in marked praise of her public spiritedness. The careful, economic and efficient management presents a marked contrast to many other municipal plants of the State, where poor and inadequate service proves a great drawback to the community. The electric light plant gives good service and furnishes both commercial and domestic lighting at a reasonable price, as well as good lights for streets.

The water-works system is modern and up-to-date. The water is taken from the Tar river—"the river of health"—and the supply is abundant and of finest kind. Soft and suitable for boilers, thoroughly filtered and cultural county in the old North State,

wholesome for domestic use. The force is sufficient for fire protection which is supplemented by a loyal and dependable volunteer fire company, some eight-hose stations in different sections of the town; a steam fire engine, hand engine, hose carts, hook and ladder wagons, etc.

## RAILROADS.

Greenville, the county seat of Pitt county, conceded to be the best agri-



MUNICIPAL WATER AND LIGHT STATION.

is located on the Kinston and Carolina branch of the Atlantic Coast Line Railway, and on the main line of the great Norfolk and Southern system, running from Raleigh to Norfolk. This section of the system is nearly completed and it is expected that through trains will be in operation within the next sixty days. Freight and passenger boats are also operated between Greenville and Washington; these affording advantageous shipping and freight rates.

## POST OFFICE.

The prosperity of a community is best gauged by its post office. The business activity of its citizens is shown by the amount of mail handled and the character of the literature received is the sure indicator of the public intelligence. Some conception of the growth of Greenville may be gained by noting the increase of postal receipts as shown by the following figures:

Total receipts ending fiscal year:  
March 31, 1905, \$5,663.27.  
March 31, 1906, \$6,262.21.  
March 31, 1907, \$7,247.47.  
An increase for the year 1907, over 1905, of \$1,584.20.

There are now six rural routes being served through this office, covering a wide territory. The number of pieces handled during the quarter ending June 30th, this year, was 52,064, while the corresponding quarter ending June 30, 1905, shows 34,160 pieces handled, thus indicating that the pa-

trons appreciate the rural service, and that they are a reading people.

## BANKS.

Greenville is favored with three substantial and ably managed financial institutions. The people are afforded excellent banking facilities through the Bank of Greenville, The Greenville Banking and Trust Company and the National Bank of Greenville.

## BUILDING AND LOAN.

The community is also blest with the well organized and trustworthy Home Building and Loan Association, through which many people have bought and built homes, who otherwise would have been unable to gain this much-to-be-desired possession.

## WHOLESALE INTERESTS.

Two progressive and successful wholesale grocery houses add to the material prosperity of the business community and some of the larger mercantile establishments do a considerable jobbing business.

## RETAIL INTERESTS.

The mercantile establishments of Greenville are all housed in substantial and attractive buildings, nearly all in new brick buildings. They are stocked with large and complete lines of goods and managed by wide-awake business men, who are willing to do anything for the accommodation of customers and the advancement of the town.

## MANUFACTORIES.

The manufacturing interests of Greenville are steadily increasing, are

ing potato barrel, tobacco flues and other specialties.

## GREENVILLE AS A TOBACCO AND COTTON MARKET.

As before said, Pitt county ranks as the largest and best "bright" tobacco growing county in the world, producing about 25,000,000 pounds per annum, most of which is marketed in Greenville. This industry is a most important one to Greenville, and it has five large tobacco warehouses; total sales running from 12,000,000 to 15,000,000 pounds per annum. The American and Imperial Tobacco companies both operate large brick steam plants, giving employment to several hundreds of people, and there are three other steam plants operated by local people.

Pitt county produces some 15,000 to 25,000 bales of cotton, nearly all of which is sold in Greenville. There are two heavy buyers and shippers and many of the merchants buy a considerable quantity.

## THE PROFESSIONS.

The professional interests of Greenville are made up of men of marked ability in their special lines, of broad ideas and loyal citizenship, who contribute, in no small degree, to Greenville's progress and substantiality. Leaders in their professions, they are also leaders in the town's growth and its intellectual advancement.

## NEWSPAPER.

Greenville and Pitt county supports an enterprising daily and weekly newspaper. The Greenville Reflector. The fact that Greenville has for thirteen years supported a daily paper speaks for itself as to the progressive spirit of her people.

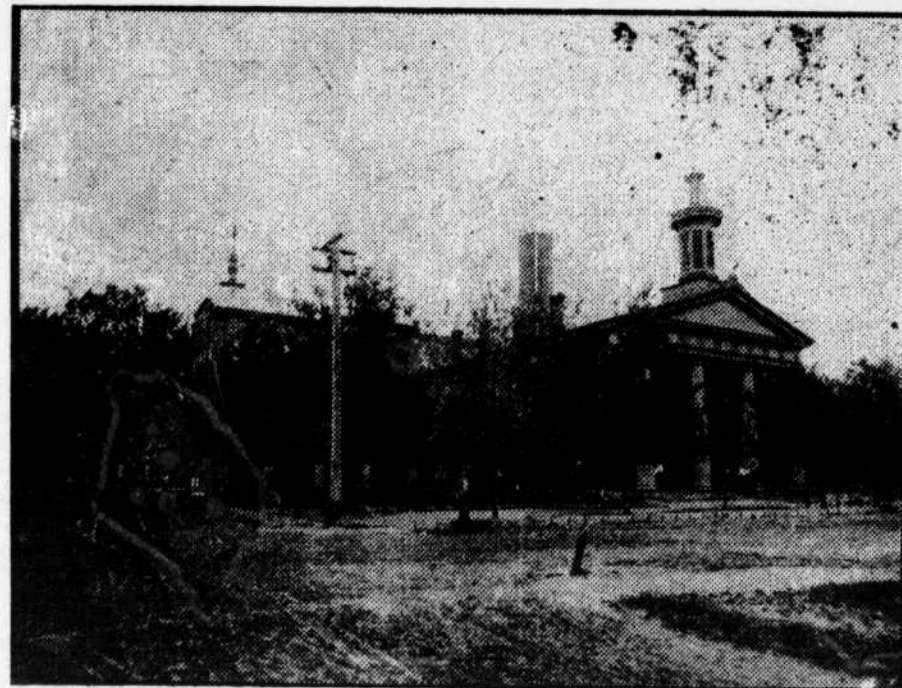
## HOMES.

The Greenville people are home builders. Every year they are building more houses and better ones. Unusually attractive, and in many cases, handsome homes are scattered all over the city. There are probably more nice homes in Greenville than in any town of similar size in the State. Beautiful shade trees and nicely kept lawns add to its air of quiet dignity and prosperity.

## THE CHAMBER OF COMMERCE.

Greenville has a Chamber of Commerce that fosters the city's interests in every way and has done much towards the upbuilding of the town. It has been instrumental in bringing the town to the notice of the outside world and has still greater things in store for the future.

To the Chamber of Commerce is due, in a large measure, the passing of the bill by the last State Legislature for the inception of the East Carolina Teachers Training School. When it came to the putting in of bids for the location of this school, Greenville responded nobly and proved her enterprise and liberality by offering \$50,000; and Pitt county added to this another \$50,000; making a grand total of \$100,000, which is more by far, than offered by any other town. With as good a geographical location



PITT COUNTY COURT HOUSE.

and an offer of more money than any other competing town, it seemed the logical place for this worthy educational institution. And that the State Board of Education thought so is evinced by their decision, given the 10th of this month, awarding to Greenville, The East Carolina Teacher's Training School.

Greenville is naturally jubilant over her victory and rightly so. She made a royal gift and will royally support it. The acquisition of this educational institution means much to Greenville and opens new possibilities of further growth, mental, stimulus and intellectual privileges.

## MUNICIPAL GOVERNMENT.

Greenville is governed by a mayor and board of eight aldermen. The members of the present administration are all young men, closely connected with the business life of the town, and they give a careful, capable and efficient service.

## THE LIQUOR TRAFFIC IN GREENVILLE.

In 1904 Greenville voted out saloons and for the establishment of a dispensary. This has proven a wise and beneficial system. The dispensary is operated under a board of commissioners, elected by the city council, they in turn appointing a competent business man as manager, with assistants. The dispensary has paid a good profit to the city and county.

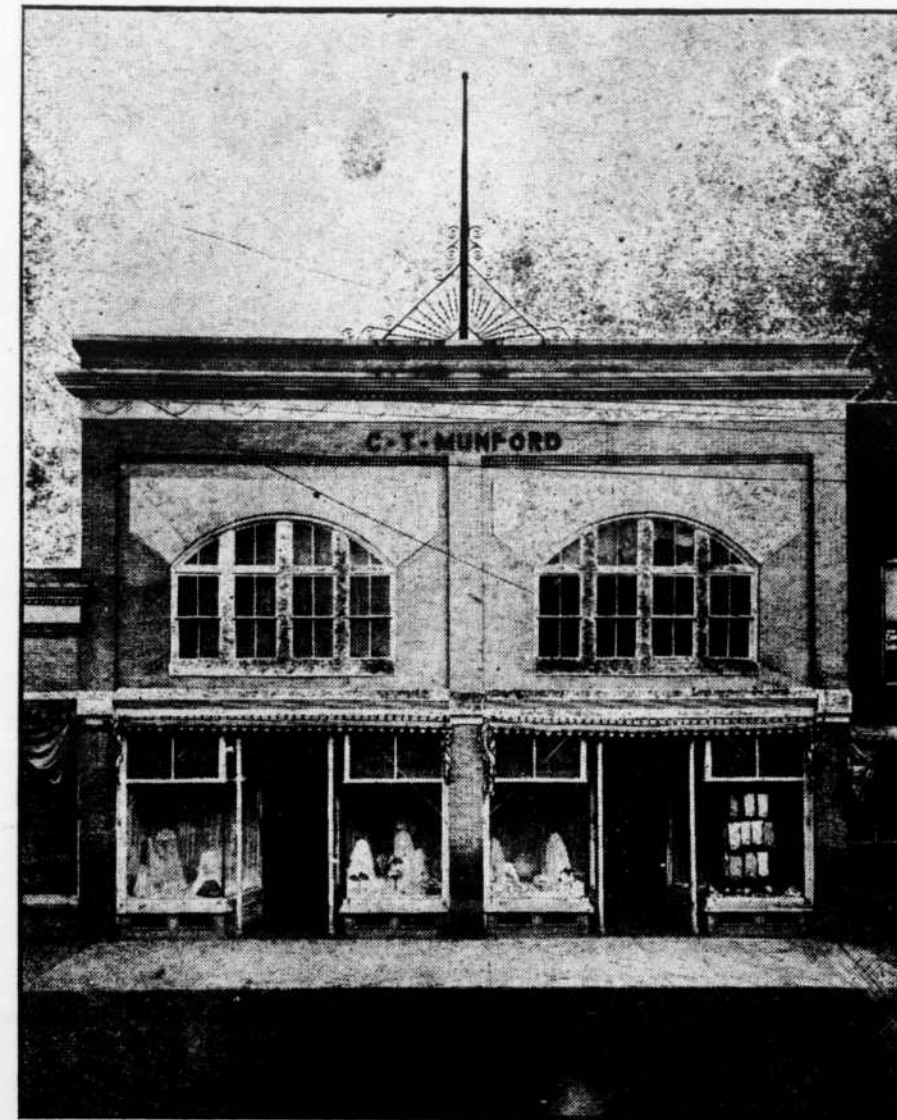
## A CORDIAL INVITATION TO ALL.

Greenville extends a cordial invitation to visitors and to investors. She has much to offer, and offers it in a large hearted manner. To the northerner, to the immigrant, to the workman, to the capitalist, to every man who can or will add something to Greenville's assets, Greenville—true to her usual spirit of liberality, extends a welcome, hearty, cordial and lasting.

## THE GREENVILLE BANKING AND TRUST COMPANY.

A Solid Financial Institution, Having the Confidence of the General Public.

Among the financial institutions operating in this section of the State, none furnish a more notable example of enterprise and progression, or what can be accomplished by a strict adherence to clean methods and upright principles than The Greenville Banking and Trust Company. This representative institution has had a prosperous career and since its commencement of business, April 10, 1901, there has been no interruption of its growth and steady development, the result being that to-day, The Greenville Banking and Trust Company occupies a position in the front rank of the banks of this section of the State. In its dealings with patrons, it offers every facility common to legitimate banking operations and extends every accommodation warranted by the responsibility and balance of the depositor. They number among their accounts some of our best known and largest commercial and industrial interests, showing the keen appreciation



C. T. MUNFORD'S, "THE BIG STORE."

of their efforts to prove themselves worthy of patronage. The last statement of the bank speaks for itself and proves the financial condition of the institution to be such as to commend it to every person in search of a thoroughly sound and safe fiscal organization. The capital stock is \$25,000, paid in; surplus and undivided profits, \$18,000; deposits, average, \$150,000, have run up to \$185,000.

A regular banking business is done, loans money on approved commercial paper, first mortgages, stocks and bonds, receives deposits and conducts a savings department, paying interest on time deposits, being the first bank in the county to inaugurate this feature, and the long list of accounts it carries is proof of the popular favor with which this plan met. This bank has always made it a point to lend assistance to such enterprises as work for the upbuilding of the community in general, and loan a considerable amount of money each year to the farmers, to assist in housing their crops. In consequence they carry the deposits of a large percentage of the farmers of this section, for they appreciate the mutual interest and benefit of transacting with this institution.

This bank is provided with every possible safeguard for the protection of its customers. Its officers are amongst the most responsible and

company. Its Mosler screw-door safe is one of the best makes on the market and the bank is further protected by burglary insurance. Ten times a year the bank has to render a statement of its condition to the corporation commission of the State. Regular examinations are made by the bank examiner in person, which is at any and all times subject to his examination. In addition to this the board of directors have selected from their number an examining committee, whose duty it is to make regular examinations and report to the directors. This is not done in a cursory way, but the institution is given a thorough examination at frequent intervals. The bank occupies a well arranged banking room on Evans street, opposite the post office, which they are planning to re-model and will install new front, fixtures and furnishings. Its administrative officers and board of directors are numbered among the leading business men of the community and enjoy the confidence and respect of all who know them. The directors are: H. A. White, R. O. Jefferson, A. M. Moseley, J. L. Wooten, C. T. Munford, Charles Cobb, E. G. Flanagan, C. O. H. Laughinghouse and R. C. Flanagan.

The officers are R. J. Cobb, president; J. R. Speir, vice-president; C. S. Carr, cashier, and Andrew J. Moore, assistant cashier.

The president, Mr. Cobb, is a native of Pitt county and a leading and representative citizen. He was one of the organizers of the bank, cashier from its organization and guiding head since its inception. He was elected president January, 1906. Mr. Cobb was a successful merchant here for years before engaging in the banking business, and is to-day one of the largest farmers in the county.

Mr. Cobb has been active in the development of Greenville and was one of the original promoters of the tobacco industry in this section. He was one of the founders of the company that built the first tobacco warehouse here and interested himself in the organization of other prosperous industries in Pitt county.

Mr. Speir is a successful merchant in Ridge Spring, conducting a large business and has extensive farming interests. He is a man of sterling worth and character and his name lends prestige to any institution with which he allows it to become allied. He is prominently identified with affairs of Pitt county and rendered valuable service as a member of the board of county commissioners.

Mr. Carr has been with this bank since 1903; he was assistant cashier until Mr. Cobb's election as president in 1906, when he was elected cashier. He is a graduate of the University of North Carolina, a respected and popular young man, now serving his fourth term as member of the board of aldermen of Greenville. He fills the position of cashier in a highly creditable manner and enjoys, to the fullest extent, the confidence and esteem of the bank's directors and the general public as well. He has a genius for financing and is acknowledged by men of business to have a promising future. He is a native of Pitt county, in which he has resided most of his life, and has a host of friends.

Mr. Moore has been with this bank since April, this year, succeeding his brother, Thomas J. Moore. He is a native of this county, well and favorably known and is a graduate of the University of North Carolina.

## C. T. MUNFORD.

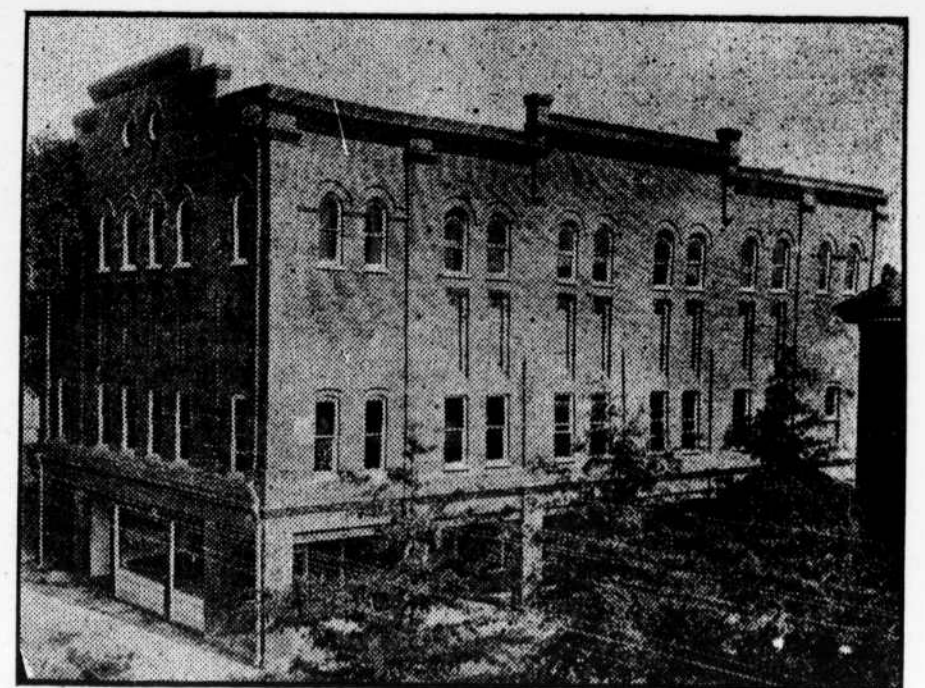
Conducting a Mercantile Establishment that has Attained Remarkable Success and Prominence—Known as "The Big Store."

In 1886 the mercantile business conducted by C. T. Munford was started in its present location, under the firm name of Higgs & Munford, occupying a model frame structure of one room with a small stock. Four years later, Mr. Munford purchased Mr. Higgs' interests and has since continued the business alone. To-day, the name of C. T. Munford is synonymous with sound business methods, just treatment by salespeople and excellence of goods displayed. The policy of the store has never been altered, though still more progressive methods have been adopted from time to time as business expanded and more room has been acquired.

The policy of the "big store" is conservative; they carry the best and



R. J. COBB'S RESIDENCE.



MASONIC BUILDING AND OPERA HOUSE.



COWARD & WOOTEN, DRUG STORE, (interior).

highest grade of merchandise, as well as the less expensive kinds, and the qualities are always the best consistent with the low prices for which they are noted.

Liberal in their views and prices; they cater to the great public in general, having in stock everything that the strict economist will desire, as well as the kind of goods that are always demanded by the most critical buyer.

The mercantile establishment of C. T. Munford has grown with the community, through trials, business depressions and hard times, it has forced its way steadily and successfully to its present unique and enviable position.

The mighty seal of public approval has been stamped upon this store and its methods. It stands to-day a magnificent monument to honorable business methods and fair dealings; a monument to pluck, perseverance and energy; a monument erected through meriting, winning and respecting the confidence of an appreciative public. It is a grand exemplification of that good old adage: "Honesty is the best policy."

The present building is a new one, built by Mr. Munford on the site of his former place, which was destroyed by the fire of 1898. The structure is two stories and of an interior arrangement, in the designing of which the architect displayed not only the talents of builder, but those of an artist as well. Much of the artistic and generally pleasing appearance of the interior is due, however, to the effective arrangement of the stock and the talent displayed as a window dresser and decorator by the manager of that work. The "Bar" system of handling cash receipts is in operation and, exclusive of the cashier and bookkeeper, fifteen clerks and other employees are required to make up a sufficient force to handle the business of the firm.

The stock handled may be divided into three classes—Dress Goods, Trimmings and Millinery; Clothing, General Furnishings and Shoes; Furniture, Carpets and Matting.

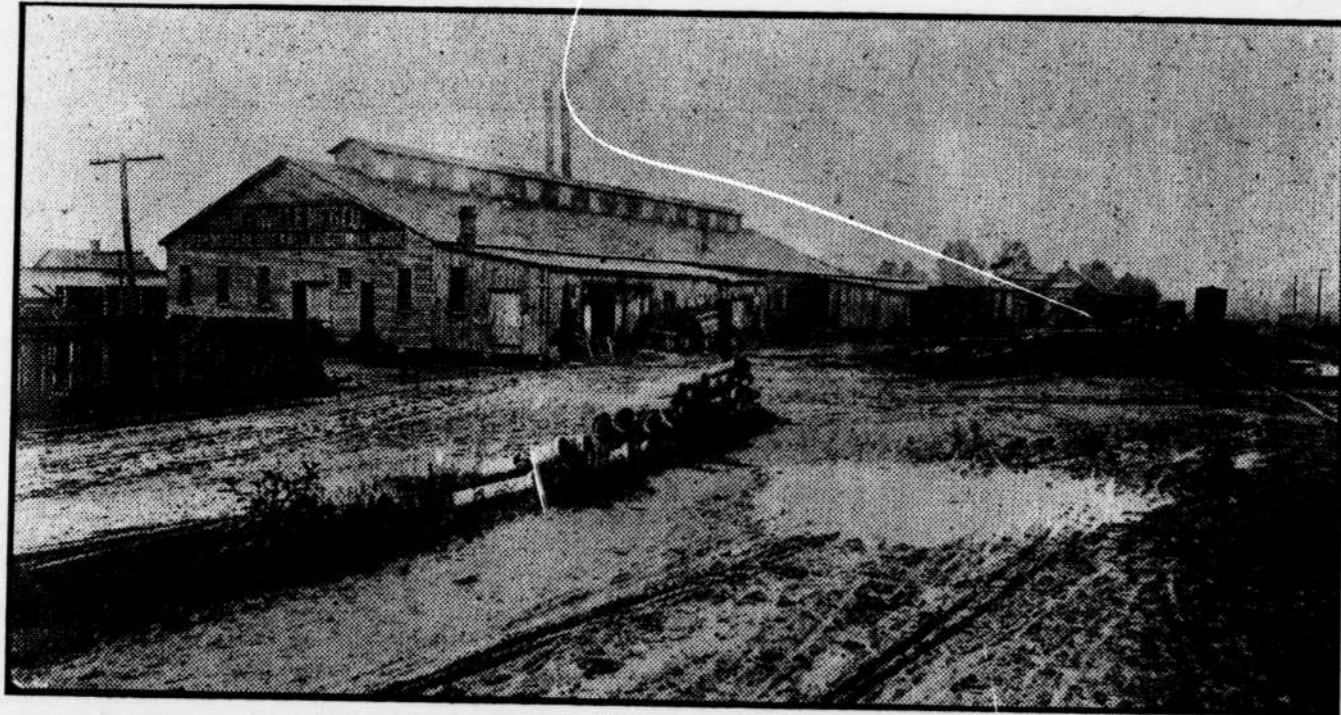
To catalogue the stock of the first class would be a task too voluminous for the limited space here afforded. Among the specialties, however, may be mentioned a complete and finely-assorted line of imported silks and wools, of qualities and grades which run the scale from the highest to the lowest. A large and varied assortment of trimmings, laces, embroideries, gloves, hosiery, notions, staple dry goods, etc. Of special interest is the millinery department. This is presided over by expert milliners, whose long experience in the designing of hats, and recognized delicacy of taste in the selection of becoming styles, have drawn to this department many customers desirous of advice in the selection and arrangement of this important factor of woman's attire.

In the clothing and men's furnishings department no pains have been spared to please the customers, full lines of dependable and high class makes are carried for men's and boys' wear. The shoe department is

equally meritorious, whether it be men's, children's or women's shoes.

Underwear, neckwear and men's furnishings in general are represented in a complete stock.

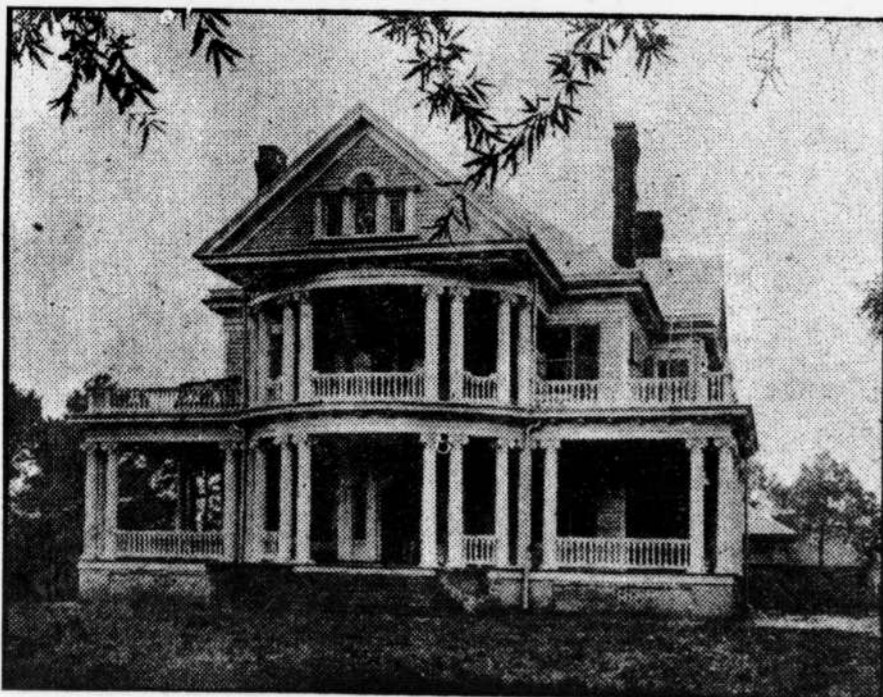
The third class of stock is, as mentioned, the furniture and general house furnishing line. Here parlor and bed-room suits, hall and rocking chairs, cradles, lounges, escritoirs,



GREENVILLE MANUFACTURING COMPANY PLANT.

etc., etc., are shown on the second floor. Besides this heavy stock, a full line of carpets, Brussels, tapestries and ingrain, rugs, matting and oilcloths and pictures. A select line of white enameled iron bedsteads and mattresses may also be fittingly included.

Mr. Munford also operates a large mercantile establishment in Danville, Va., occupying a building 25x160 feet, of two floors, filled with a well selected stock and operated under the title



G. W. BAKER'S RESIDENCE (under construction).

of L. V. Johnson & Company. Mr. Munford is a large buyer and a cash buyer—discounting all bills. Having such a large outlet enables him to buy in immense quantities and buying for cash gets for him the lowest prices—a benefit he shares with his customers by selling at closest margins of profit. People looking for "cash bargains" can always find them at his stores.

Mr. Munford is a native of Eastern Virginia, but has made Greenville his home since 1886, and is thoroughly identified with Greenville's business and social life. He is known as one of Greenville's men of means and has proven himself one of enterprise and public spirit and as a business man ranks high among his contemporaries.

COWARD & WOOTEN.

Prescription and Retail Drug Firm Enjoying the People's Confidence and Esteem.

Coward & Wooten conduct a high class drug store at 304 Evans street. This business was started in April, 1904, by E. A. Coward and F. M. Wooten and has been under the management of Mr. Wooten during that time. In January, this year, Mr. Coward died, but his estate still maintains his interests. The firm handle a full line of drugs, proprietary remedies, toilet articles, brushes, leather goods, perfumery, physicians' supplies, cigars, tobacco and smokers' sundries—

The prescription department is a model of its kind equipped with every device and convenience to insure accuracy and care and presided over by experienced graduate pharmacists. Mr. Wooten is himself a graduate of the pharmacy department of the Columbia University (1897). He is assisted in the store by D. C. Chapman, graduate of the University of North Carolina and Charles O'Hagan Horne, who has been with him for three years.

Mr. Wooten has had fourteen years experience as a druggist and understands every branch of the business. He is a native of Lenoir county; he came to Greenville in 1893, and has lived here since excepting seven years spent in Northern cities, two of which were spent in Columbia University. He read law and was admitted to the bar before the Supreme Court of North Carolina in the spring of 1903. Returning to Greenville he practiced law until 1904, when he engaged in the drug business.

Hon. F. M. Wooten has always taken a keen interest in the affairs of the city and in 1904 was elected to the office of mayor and has been re-elected each succeeding year. During the first year of his term in office the municipal light and water plants were completed and turned over to the city and in subsequent years the sewer system has been inaugurated, improved and extended. Greenville looks with pride upon Mr. Wooten's career as mayor and with just reason, for he has always been loyal to the town's interest; he

in fact everything to be had in an up-to-date pharmacy. The line of toilet articles is particularly full and well selected.

The store is handsomely fitted with the most modern fixtures and accessories to be obtained. It is well lighted with large plate-glass windows and electric lights, beautiful plate-glass and solid cherry fixtures, floor and wall cases, medicine cabinets, a handsome onyx and cherry soda fountain and all bottles are of the latest pattern.

GREENVILLE MANUFACTURING COMPANY.

Extensive Manufacturers of Rough and Dressed Lumber, Sash, Blinds, Etc.

The Greenville Manufacturing Company are extensive manufacturers of sash, doors, mouldings, blinds, stair-work and interior finish by-products, including balusters, newel posts, mantels, brackets, etc. They use the best of material, the best of workmanship and a large experience is put in the service to their patrons. They carry in stock a very extensive line and give careful attention to the wants of the different markets, consequently are in position to meet any reasonable demand. Never content with past attainments this company is constantly pressing on to future achievements.

They have forcibly demonstrated to the contractor, the private builder and to every user of lumber with whom they have come in contact, one question of paramount importance—how money can be saved in buying lumber. The matter is very simple, however, as easily explained as comprehended.

The Greenville Manufacturing Company are extensive dealers and buy in

has ever kept abreast of the affairs in the community and has lent a helping hand to every worthy enterprise that has sought his favor. Progressive in his ideas and looking always to the best future interest of the town, he has been a prime mover and active worker in every project for Greenville's advancement.

ers and contractors throughout the State and dressed lumber to Northern markets. The sash and blind factory is equipped with the latest improved machinery including an improved sander; the planing mill also has improved type of machinery with a Glencove planer and moulder and a band re-saw. The plant is located in the South part of town, near the Atlantic Coast Line and Norfolk and Southern railways and has special switch tracks from the former. It covers some two acres of ground and is operated by steam power furnished by two boilers, each of 100 H. P., and an engine of 80 H. P. It gives employment to from 25 to 30 people.

The Greenville Manufacturing Company takes the out-put of a number of saw mills in this section, drying the product in their well equipped dry kilns, which have a daily capacity of 10,000 feet. They also own some eight million feet of standing timber.

The company was organized in 1901, with a capital stock of \$10,000, which was, in 1905, increased to \$15,000, when Dr. E. A. Moye, Jr., purchased controlling interest. Since that time a number of changes have been inaugurated, all tending to increase the quantity and improve the quality of the output.

The affairs of the company are under the able direction of Dr. E. A. Moye, Jr., president. Mr. E. A. Moye, Sr., is manager; Mr. Allen O. Redding, superintendent of the factory and Mr.

THE BANK OF GREENVILLE. A Strong Financial Institution, Ably Managed by Practical Bankers.

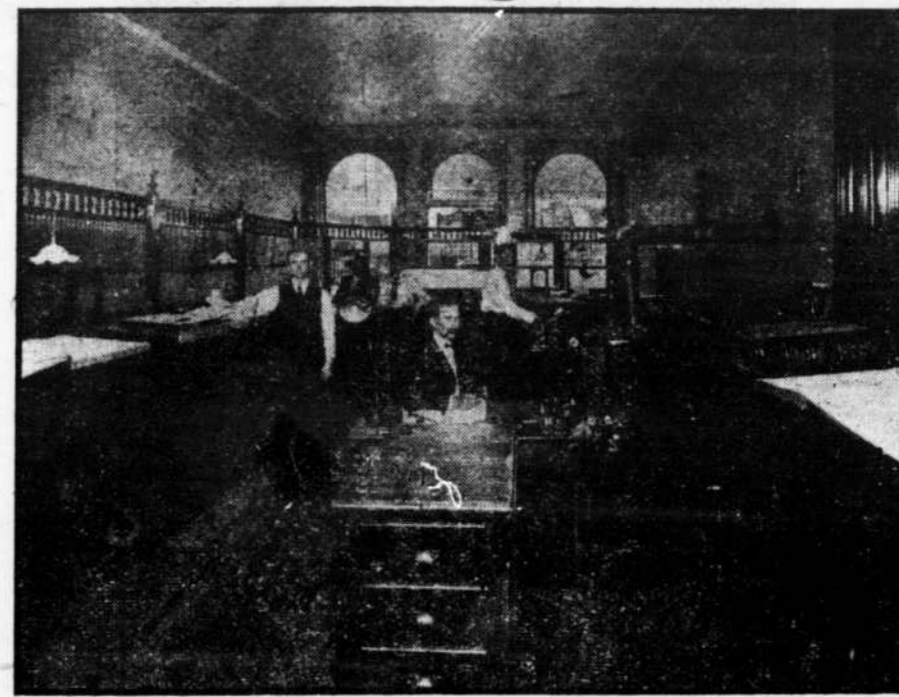
Among the monetary institutions of the country which bear the prestige of years of useful and faithful service to the community, wherein located, none stands forth more prominently, is more deserving of popular esteem, or possesses in a greater measure the full confidence of the public than the Bank of Greenville, organized June, 1896, succeeding the private banking house of Tyson & Rawls.

The Bank of Greenville is held high in the esteem and confidence of its many patrons.

Its history has been one of steady progress along the lines of wise conservatism and matured judgment. Since the time it was started it has steadily gained the people's confidence.

The bank transacts a general business, loaning money, buying and selling exchange, discounting gilt edge paper, receiving deposits, making collections, etc., utilizing every modern system which in any way tends to enhance or benefit financial transactions, and that its efforts in this direction are appreciated by the mercantile and manufacturing community, as well as by private individuals is evinced by the large and influential line of accounts it carries.

It has always maintained a reputation of the highest character for the



THE BANK OF GREENVILLE (interior).

immense shipments. The choicest lumber of every description finds its way to their yards and they can therefore make better prices and their patrons "pick the plums" every time they make a purchase.

They ship building material to deal-

Simon Moye, superintendent of the planing mill.

This is one of our most successful and important industries and is under an ownership and management that is progressive in their ideas and believes in keeping fully abreast of the times in all lines of their business.



J. R. & J. G. MOYE, MERCHANDISE EMPORIUM.

well arranged banking room, 416 Evans street, with up-to-date fixtures, safes, vaults, etc., and has the celebrated Manganese safe, which make has never been known to be burglarized. The bank also carries burglar insurance and its officers are fully bonded, consequently its depositors are well protected. This bank is on the honor roll of State banks in North

Carolina. The board of directors are: R. L. Davis, J. A. Andrews, J. G. Moye, O. Hooker, W. B. Wilson, R. W. King, J. R. Moye, S. T. Hooker and J. L. Little. All these gentlemen are influential citizens of the town and county and are identified with the best interests of this section.

The officers are: R. L. Davis, president; J. A. Andrews, vice-president, and J. L. Little, cashier.

Mr. Davis is a leading merchant and a large planter who resides in Farmville and is considered one of the county's wealthiest men. He has been president of this institution since its organization.

Mr. Andrews, the vice-president is an old resident and was a very successful business man in Greenville for years, retiring from active pursuits on account of failing health.

Mr. Little, the active manager of the bank, has been engaged in the banking business in Greenville since 1892, starting, without any practical knowledge, with Tyson & Rawls, he has gone through all the departments and has, for many years, been the practical director of the business. By close application to business, careful handling of the funds, keen judgment of both men and conditions, joined with that valuable asset, a pleasant personality, he has brought this bank to its present flourishing condition. Notwithstanding the fact that since this bank started six other banks have been established in the county, the Bank of Greenville has paid a dividend to its stockholders, each and every year since its organization, and has a surplus and undivided profits of over \$40,000. Mr. Little is devoted to his business and has always given all of his time and ability to the bank's affairs. He enjoys the entire confidence of the public and of the bank's board of directors.

Mr. Little is ably assisted by M. L. Turnage, book-keeper and teller, and Robert Howard, assistant book-keeper and collection clerk, both popular and efficient young men.

J. R. & J. G. MOYE. Widely Known Dealers in High Class, Up-to-date Merchandise.

The merchandise establishment of J. R. & J. G. Moye was established in September, 1888, by the firm of J. B. Cherry & Company, composed of the late J. B. Cherry, J. R. and J. G. Moye. Mr. Cherry died in March, 1905, and in January, 1906, the present title was taken. This firm is probably the largest dealers in general merchandise in this section and has an immense trade.

One of the prime causes of the success of this establishment is that it is under management of years of practical experience, expert buying and aggressive selling.

This management is thoroughly versed in all that pertains to the business, and is fully aware that a stock to be saleable must be new. Hence the many bargains they offer from



J. L. WOOTEN'S RESIDENCE.



COL. F. G. JAMES.

time to time—they turn the goods over at cost or less and buy new stock with the money. Enter this store any time of the year, and it will present the newest, choicest, cleanest and most desirable dry goods, notions and furnishings, ladies' ready-to-wear goods, house-furnishings, furniture, carpets and draperies, shoes, hats and general merchandise, just the kind from which wise buyers wish to make selections. They also carry lines of hardware, groceries, farm supplies and farm implements and feed stuffs. The dry goods and shoe departments receive special attention—the Dorothy Dodd shoe for ladies and the Raistow Health shoe for men, sold on guarantee.

To-day there are few shrewd buying people in this city or vicinity who have not made the favorable acquaintance of this place of business and have come to understand that here they are always sure of receiving the most decided attention from the management, and their attentive and experienced salespeople, each of whom are courteous and affable. This store contains a large and valuable line of general merchandise, carefully selected and up-to-date in every particular. It is divided into various departments, each one carefully arranged and well ordered and given ample room to properly display the desired stock.

The firm occupy a handsome and well arranged store building, corner of Evans and Fourth streets, 64x90 feet, of two stories, every space of which is filled with their immense stock. The store is up-to-date in its appointments, well lighted, has handsome plate glass front and other accessories. An additional warehouse is located in rear of store. This was recently constructed and is 54x22 feet, built of corrugated iron and has a capacity of several

car loads of feed stuffs, including hay, grain and meal.

This is one of the oldest and most successful mercantile concerns in Greenville and has long enjoyed an extensive trade and an enviable reputation for the quality and quantity of its stock.

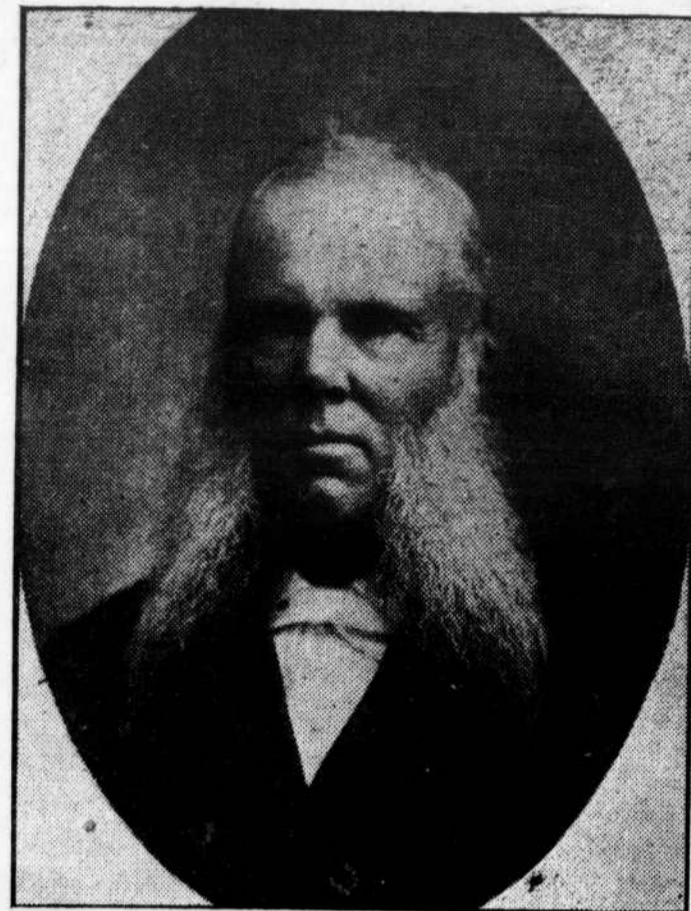
The members of the firm have had many years experience in the line. Mr. J. R. Moye has been engaged in merchandising in Greenville since 1881 and in the present store since 1883 and in 1888 he, with his brother, J. G. Moye, who also came here in 1881, formed the partnership with J. B. Cherry and started the present business. Both gentlemen were born in Pitt county, within a mile of the court house; their father was formerly a large planter and a prominent representative of the "Old South."

The members of this firm are both well known and successful men of affairs, have large farming interests in Pitt county and are extensive growers of cotton and tobacco. They own a considerable amount of business property in Greenville, are directors in the Bank of Greenville and have other financial interests. They have held public office at various times and Mr. J. G. Moye served as mayor of the city from 1898 to 1900. He was a member of the Board of Internal Improvements, elected by the Legislature of North Carolina, that put in the electric lights, water works and sewerage systems and is still a member of the Greenville Light and Water Commission.

Mr. J. R. Moye served three different terms as alderman, his last term covering the period of 1904 to 1906, and both gentlemen have done their full share to the up-building and commercial progression of Greenville.



COL. F. G. JAMES' RESIDENCE.



HON. J. J. LAUGHINGHOUSE.

COL. F. G. JAMES.

One of the Most Talented, Energetic and Successful Attorneys of North Carolina.

The name of Col. F. G. James is well and favorably known as a successful and brilliant lawyer. He is a native of Hertford, Perquimann county, but accompanied his parents in their removal to Greenville when but a small boy. He was educated in the Greenville Academy and took a collegiate course in the University of North Carolina. He read law in Richmond Hill, in the law school of Chief Justice Pearson, a famous school in its day, and finished his law studies under Judge George V. Strong, of Raleigh. He passed his examination for the practice of law before he attained his majority and began practice in Greenville in 1879. He was a member of the firm of Rodman, Sugg & James, until 1889, since which time he has practiced alone.

Col. James has always been a most indefatigable worker, prepares his cases with precision and care and his reading is never alone confined to the obvious issue, but goes beyond and encompasses every possible contingency. His arguments, always forceful, never fail to carry weight, and seldom fail to convince.

He has tried every kind of suit from those heard in the justice courts to those which come under the jurisdiction of the Supreme Court, his cases usually terminating in favor of his client. His devotion to his client's interests is a recognized fact by the public.

Col. James has frequently been honored with public office by the people

of this section. He served as mayor of Greenville for ten years, from 1882 to 1892, and was elected to the State Senate, serving through the sessions of 1893 and again in 1899 and 1901, taking a prominent and active part in the deliberations of those bodies. He is a member of the personal staff of Governor Glenn and is one of the most influential men of this section of the State. Col. James has large property interests in the town and county. He was one of the organizers of the National Bank of Greenville and is president of that financial institution and a director in the Jefferson Standard Life Insurance Company of Raleigh. Col. James took an active part in the fight for securing the East Carolina Teachers' Training School for Greenville and was a member of the committees sent to Raleigh for that purpose. He has always been an active worker in any project that tends to aid and develop Greenville and with an interesting family resides in a handsome home on Fifth street.

HON. J. J. LAUGHINGHOUSE.

A Leading Citizen, Extensive Farmer and State Representative.

Hon. J. J. Laughinghouse is a native of Pitt county, raised on a plantation and has followed farming practically all of his life. He was born October 4, 1847, on his father's plantation in Chocod township, was educated in Horner school at Oxford, where he received his preparatory schooling, intending to enter the State University and complete his education. This plan was never carried out for the Civil War coming on, he enlisted in the Confederate army April, 1864, at the age of sixteen years, joining Company



HON. J. J. LAUGHINGHOUSE'S RESIDENCE.

H. 71st Regiment, North Carolina junior reserves. He was elected first lieutenant at the company's organization and when but seventeen was promoted to captain of that company. It is said he was the youngest man to hold a captain's commission from this State. At the close of the war he was left without money, his father having been a large slave holder, and he took a clerkship in a mercantile establishment. When twenty-one years old he commenced farming and has followed that vocation ever since. Mr. Laughinghouse has succeeded, and by his own efforts, being endowed with not only brain, energy and enterprise, but with indomitable courage, grit and resource. He now owns and operates about one thousand acres in Pitt and Beaufort counties. From the time he began farming until 1890, he made cotton his chief crop, but in 1890 began tobacco growing, of which he has made a success and also owns considerable timber lands.

Mr. Laughinghouse has always taken a keen interest in politics and has been an active worker in the ranks of the Democratic party. He has been put forward by that party for office on several occasions, but never accepted office until 1904 when he was elected to the House of Representatives from this county, and re-elected in 1906. He has been a prominent worker and strong factor in both sessions in which he has served and introduced the first bill for the reduction of railroad passenger fares in this State. This bill passed the house, but was defeated in the senate. It made the reduction of fare to two and a half cents a mile and later events have proven that those are terms the railroad companies would now be glad to accept. During the session of 1907, he introduced a bill providing for a reduction of fare to two cents, this passed the house, but was again defeated in the senate—from this, however, a joint committee brought out a compromise bill making the rate two and a quarter cents a mile, and this was passed by both houses. Mr. Laughinghouse was also active in securing legislation protecting the fishing industry of North Carolina. He is recognized as an active and influential member of legislature and a useful man to the State and will, no doubt, be further heard from in future important legislation. He is a member of the State Board of Agriculture, from the first congressional district, that board being composed of one farmer from each congressional district.

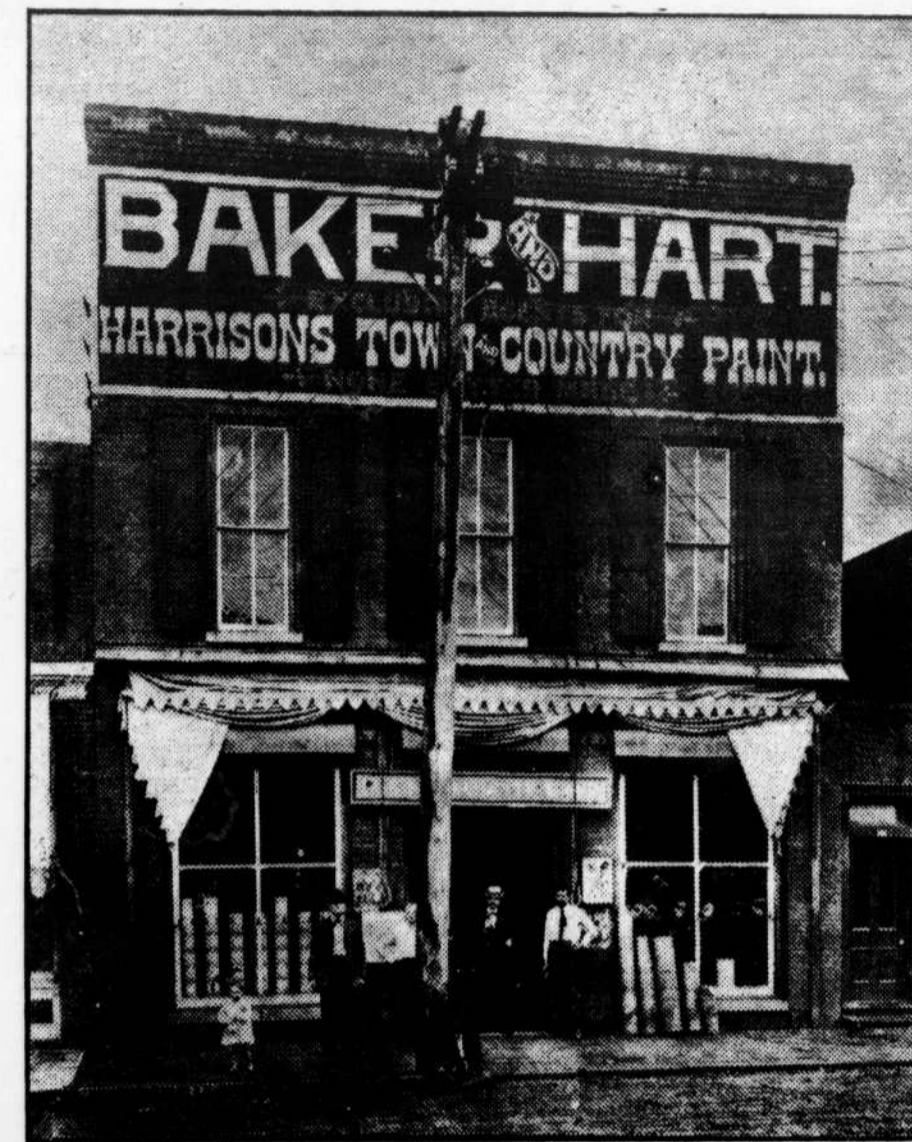
Hon. Laughinghouse is one of our representative men of affairs and a man of which any community can well be proud. He was married in 1870, to a daughter of the late Dr. C. J. O'Hagan, and resides with his wife and family in a handsome home in this city.

#### BAKER & HART.

General Distributors of Hardware and Retail Dealers in Shelf and Heavy Hardware.

Baker & Hart are general distributors of hardware in all that the word implies, including shelf and heavy hardware, builders' hardware, carpenters', blacksmith's and mechanics' tools, cutlery, guns, ammunition, sporting goods, a general line of mill supplies, belting, oils, a full stock of stoves and ranges (handling the celebrated Garland and Majestic lines), granite and tinware, etc. They are wholesale distributors of several lines, including Harrison's Ready Mixed Paints, and are the largest dealers of this popular paint in the State, buying it in carload lots, which they sell to merchants in this and adjoining counties. They are also transfer agents here for the International Harvester Company, covering the territory of Eastern North Carolina and carry two or three carloads of their goods at all times. They also handle a general line of farm and garden tools, including the Chattanooga plows, John Deere cultivators and the Cole cotton planter.

They buy their stock direct from the manufacturer and largely in car-



BAKER &amp; HART, HARDWARE ESTABLISHMENT.

load lots and the advantage thus gained enables them to sell at lowest prices, an important consideration appreciated by their immense patronage. They promise to do their best by all who give them a share of their trade and their customers are assured of the readiest accommodation and most courteous treatment.

The management has always been indefatigable in looking after the wants of their trade, laying before their customers just what they want and at prices that are fair and commensurate with quality. They cater to no particular class of people, but carry a stock so varied that any condition of pocket or fancy of mind can be fitted. In consequence they are always prepared to meet any condition of trade.

Baker & Hart occupy a large two story building, 420 Evans street, 30x90 feet and additional three warehouses. A competent force of people are employed. The firm was formed in 1896, starting in a small way and under adverse conditions, for their store was burned one day after they started, but with pluck, courage and energy they opened again for business in a month's time. They have succeeded and built up a business second to none of its kind in Eastern North Carolina.

The firm is composed of Mr. G. W. Baker and Mr. J. N. Hart. Mr. Baker has been a general merchant at

Lewiston and Rocky Mount, this State, for several years and has other large interests. He is just completing one of the finest residences in Greenville and will hereafter make his home here.

Mr. Hart, who is the practical man and active manager of the business, has had twelve years' experience in the hardware line and thoroughly understands every branch of it. He is a capable business man, widely and favorably known and came to Greenville twelve years ago from Virginia, his native State. He takes a keen interest in the development of Greenville and he and the business he so capably represents, is a credit to the town. He has property interests here and owns a nice home, corner of Fourth and Elizabeth streets.

#### PULLEY & BOWEN.

Conducting a Thoroughly Modern and Up-to-date Dry Goods and Mercantile Establishment.

The handsome mercantile house at 412-414 Evans street is one of the best of its kind in Greenville. Particular attention has been given to the quality of the stock and its reputation among critical buyers is not surpassed by any competing store. This house

is known as the Home of "Women's Fashions" and displays lines of fine dry goods, dress goods, trimmings and novelties, silks and laces, ladies' furnishings, staple dry goods, ladies' ready-to-wear waists and skirts and a millinery department of great merit under competent and efficient milliners. This house also carries a fine line of footwear for ladies, children and misses and a nice line for men's wear. In the ladies' make a leader of the "Ultra;" for men, the "Snow Shoe" and Dorsch. They also carry men's foods in furnishings, hats, neckwear, a complete line of boys' clothing and a well selected stock of trunks, traveling bags, suit cases, etc.

The aim of the house is to carry a stock where one wishing the best can find it. It has never been its policy to compete with cheap stores, but rather to furnish its patrons with the latest and best at a price as low as consistent with good business policy.

Through the agencies of judicious advertising, up-to-date business methods and the "best goods for the money," Pulley & Bowen have secured a large patronage and a high commercial standing. They buy the best and cater to the taste of the most fastidious and the best goods at the lowest consistent prices is the governing principle of this progressive firm.

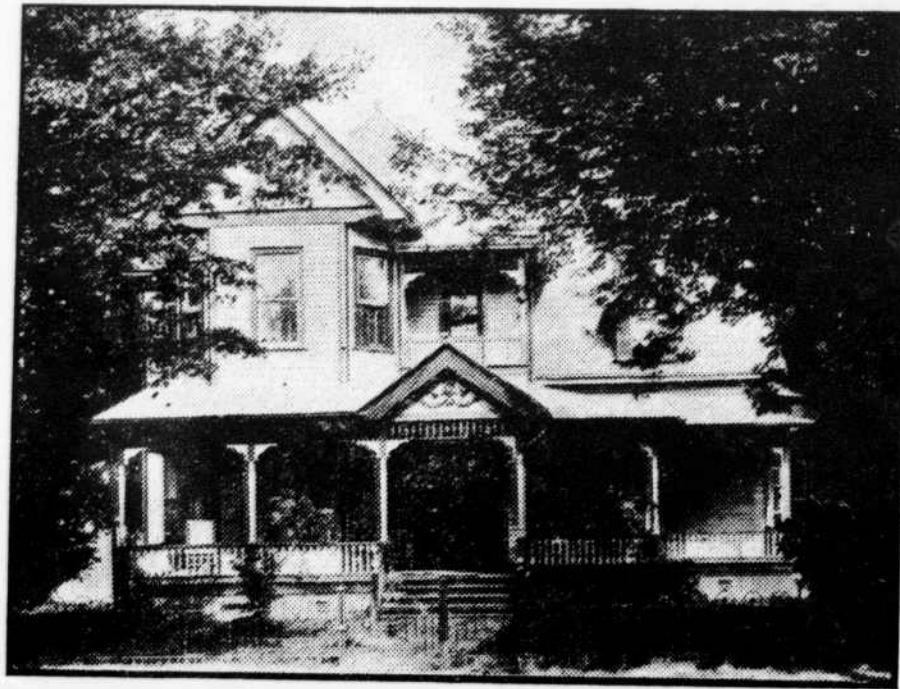
Pulley & Bowen opened their store here ten years ago—the entire public know their reputation for reliability and fair dealing; with ample capital, thorough knowledge of the dry goods business and of the markets of the country in their special lines they have successfully gained the confidence and custom of the people of this section. Indeed the key note of their success has been their perfect system and correct mercantile methods which have particularly characterized the workings of the establishment.

The firm began business in a small way in a little wooden building known as the Rawls building. In less than a year after their start they were burned out, but immediately resumed business in temporary quarters moving into one of their present rooms, 412 Evans street, in the fall of 1898. The first of this year they leased the adjoining room, 414, giving them two large store-rooms with a frontage of fifty feet. These are connected by an archway, are fitted with handsome plate glass show windows, up-to-date fixtures and with stock attractively displayed. A corps of competent and obliging salespeople add to the popularity of the establishment.

The members of the firm, B. J. Pulley and W. A. Bowen are both well known and popular business men. They started in business with but a small capital and have by their business acumen and foresight, ready accommodation to customers and carrying a stock of fine goods, built up a trade second to none in this section. They both take a keen interest in the affairs of the city and do their full share in attracting to the city, the money and trade of a good class of people.



PULLEY &amp; BOWEN, DRY GOODS AND MILLINERY HOUSE.



E. G. FLANAGAN'S RESIDENCE.

## THE JOHN FLANAGAN BUGGY CO. embalmer.

An Important Industry of Greenville—Manufacturers of High Grade Vehicles.

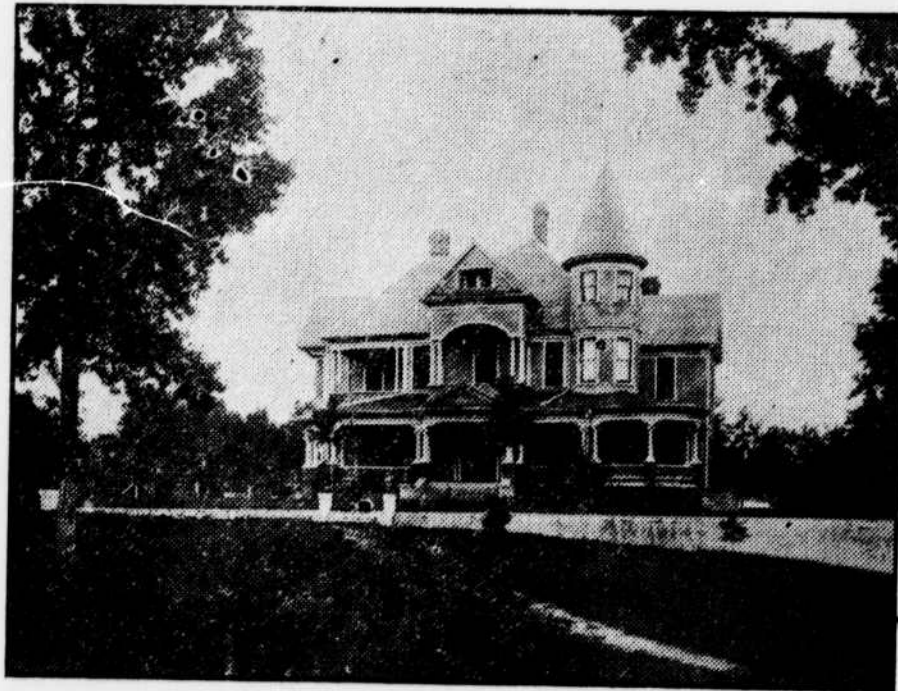
Greenville has several industrial enterprises that are closely allied with its present growth and progress and whose operations form a very prominent feature in our aggregate yearly trade.

Standing foremost among this number is The John Flanagan Buggy Company, an enterprise that has won an unsurpassed reputation for the excellence of their products.

The company's line of manufacture comprises buggies, phaetons, and carriages, both steel and rubber-tired vehicles, and make a specialty of bike carriages.

All vehicles are made from the best of material, using only carefully seasoned wood, high grade paints and

This company operates what is the oldest industry in Greenville, established in 1866, by the late John Flanagan, whose name the present company bears. It has been in its present location from its inception, and in 1904 was incorporated under the name of the John Flanagan Buggy Company, with a capital of \$50,000. They are now erecting a modern brick factory and display building, corner of Cotanch and Fourth streets. This is of three stories, 65x155 feet, of mill construction and will be equipped with the most improved machinery for vehicle manufacture. A large portion of the main floor will be given over to show room and offices, with plate glass front and lighted by electricity. All machinery will also be operated by electricity and the entire plant will be high-class in every detail. This plant will represent an im-



E. B. FICKLEN'S RESIDENCE.

varnishes, first class mechanics for the assembling, furnishing and trimming. They have a well equipped factory, turning out a large lot of superior vehicles that are shipped throughout the Southern States. They are also dealers in light and heavy farm wagons and harness.

Every vehicle made by the company carries a guarantee for one year, and should any part become broken from any legitimate cause, they will make it good. They publish a comprehensive and attractive catalogue and much of their business is done by mail orders.

An important department of this company's business is the undertaking department, in which line they have been engaged forty-one years. They carry a complete line of undertaking supplies and the Crane & Breed Manufacturing Company of Cincinnati are now making them a very handsome funeral car to be delivered about November 1, which will be one of the finest in east North Carolina. Mr. Flanagan takes charge of this department and is a licensed

vestment of \$20,000 and will be a credit to Greenville and Pitt county. They expect to occupy their new quarters about October 1, when they extend a cordial invitation to all of their friends to come and see them and inspect their new plant.

The officers of the company are: E. G. Flanagan, president and general manager; T. M. Hooker, secretary and W. E. Hooker, treasurer.

Mr. E. G. Flanagan is a son of the founder and has been connected with the business nearly all of his life. He thoroughly understands every branch and detail of vehicle manufacture and is a broad-minded, latter-day business man. He has varied interests, owns considerable property in town and county, and resides in a handsome home on Evans street. Mr. Flanagan was elected alderman of the Fourth Ward at the recent election.

Mr. W. E. Hooker, the treasurer and office man became identified with this company in 1904. He is a native of Green county and a member of a prominent family and has resided in

Greenville ten years. He has property and financial interests here, and a host of friends, being a very popular young man.

Mr. Thomas Hooker has been secretary of the company three years, is a capable business man, has other interests and owns considerable property adjoining Greenville.

The board of directors are: E. G. Flanagan, R. J. Cobb, E. A. Moye, Sr., Thomas M. Hooker, Dr. E. A. Moye, Jr., W. E. Hooker and A. J. Moye, of Farmville.

## E. B. FICKLEN TOBACCO CO.

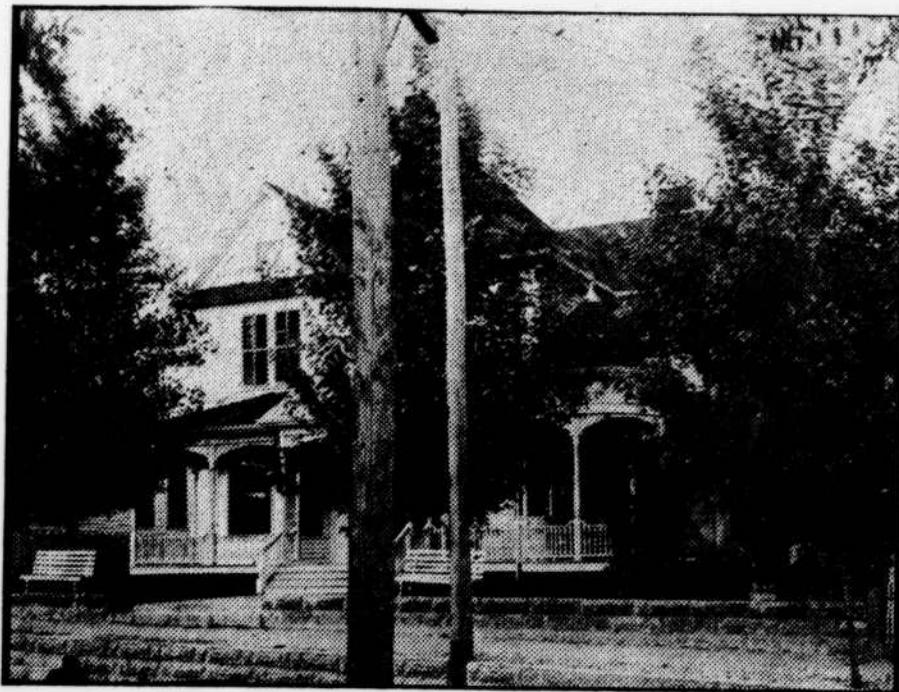
Operating a Large and Well Equipped Tobacco Steam Plant and Stem-mery.

The steam plant operated by the E. B. Ficklen Tobacco Company is located in the south part of town and covers a large area of ground. The main building is 70x140 feet, of three stories, and equipped with the im-

twenty years' experience as a tobacco handler and buyer.

Than Mr. E. B. Ficklen, manager and buyer for the E. B. Ficklen Tobacco Company, there is perhaps no one whose interests have been more closely allied with those of the Greenville market or whose endeavors have been more generally devoted to its advancement. Mr. Ficklen is, like many others of the North Carolina tobacco men, of Danville training and schooling. For many years and until his moving to Greenville, he was in the employ of that old and well-known firm, Messrs. Pemberton & Penn, in the capacity of buyer and manager. After moving to Greenville Mr. Ficklen was for some time associated with Mr. T. E. Roberts, of Chase City, Va., under the firm name of Roberts & Ficklen, and in 1896 organized the present company.

E. B. Ficklen Tobacco Company handle all grades of leaf tobacco offered for sale on the Greenville



H. A. WHITE'S RESIDENCE.

proved truck system of machinery, the best of its type on the market. There is a separate boiler house, with boiler of 50 H. P., and engine of 30 H. P. The machinery has been recently overhauled and the capacity of the plant increased to 30,000 pounds of dry leaf a day. All stock handled by this company is turned out in first class manner, guaranteed to be satisfactory in any market for which it may be desired, and this is probably the best equipped independent steam plant in the town. The plant is operated from seven to eight months in the year and from 75 to 100 people are employed.

In connection with their steam plant this company are leaf tobacco dealers and buyers, handling about 2,000,000 pounds per annum. They started in business here in 1896 and have been in their present plant about seven years.

This business is under the ownership and personal direction of Mr. E. B. Ficklen, who has had some

warehouse floors, and their extensive business and consequent heavy and strong bidding form one of the causes why the planters find this market a high one on which to dispose of their crops. Mr. Ficklen has been a most successful man and his attainments have been the result of his own energy, good judgment and business ability.

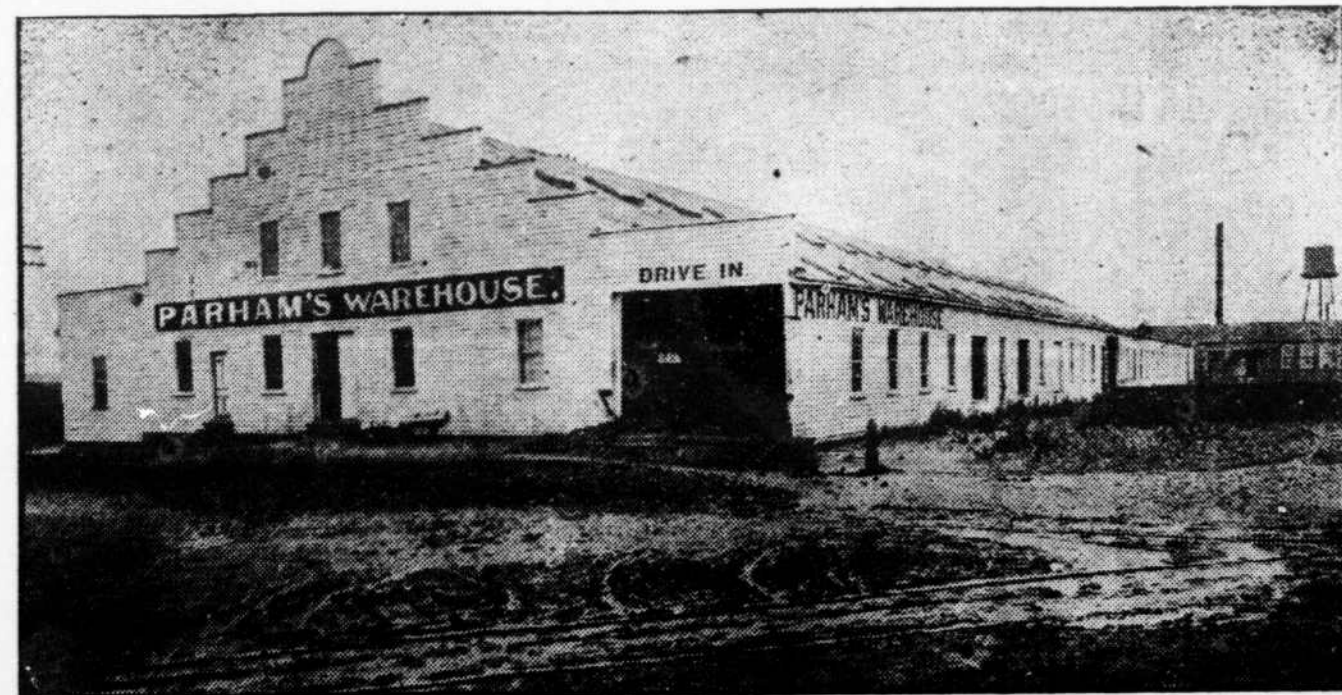
## H. A. WHITE.

General Insurance Broker, President of the Home Building & Loan Association and Representative of the Standard Oil Company

H. A. White is a general insurance broker, representing a number of reliable fire, liability, accident, life, bonding, burglary, plate glass and, indeed, is in position to issue any policy to cover any kind of a risk. He is a man of broad and practical experience in this line, sound executive ability



L. I. MOORE'S RESIDENCE.



B. E. PARHAM'S WAREHOUSE (tobacco).

and much personal popularity and has attained a high position among the leading and representative insurance men of eastern North Carolina.

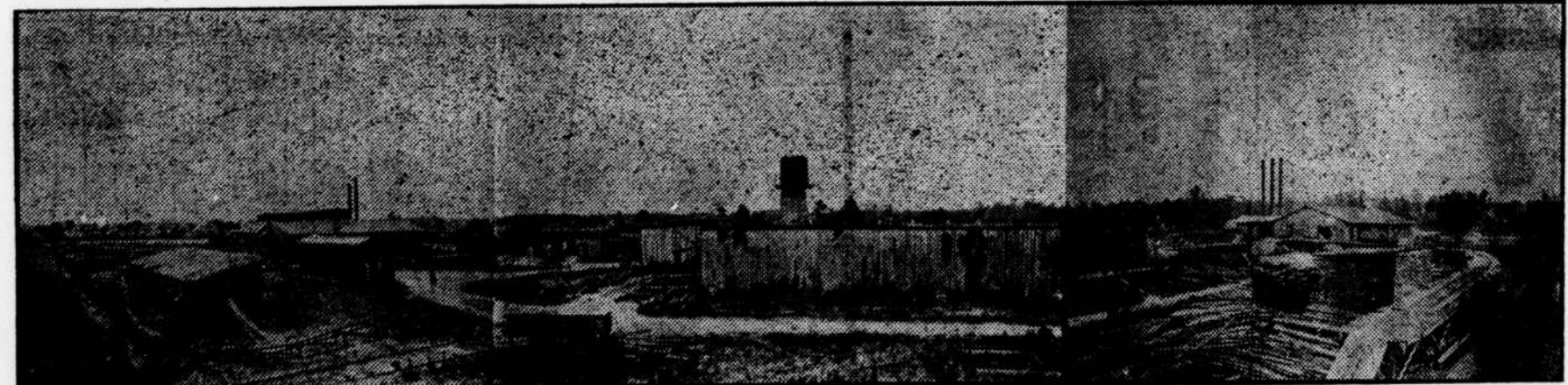
He represents many leading and loss paying companies of national and international fame, among which may be mentioned the Hartford Fire Insurance Company, and the Royal

Home Building & Loan Association and has held the office of president since its inception.

In January, this year, he re-organized the Pitt County Oil Company of Winterville, of which company he is president.

Mr. White is local representative of the Standard Oil Company. The tank

warehouseman is the varied record of Mr. B. E. Parham, proprietor of Parham's Warehouse. There are in the list of the market's whole force but few men whose experience in things tobacco cover a wider range or longer period of active service than does his. In his connection with the Greenville market Mr. Parham holds



GREENVILLE LUMBER &amp; VENEER COMPANY PLANT.

Insurance Company of Liverpool, Northern Assurance Company of London and three of "the original" four Greensboro companies. He represents the Maryland Casualty Company for steam boiler insurance, accident, plate glass, etc., and the United States Fidelity & Guaranty Company of Baltimore, and can execute all court or judicial bonds immediately on application, holding the company's power of attorney for this work.

Mr. White is district agent for Greensboro Life Insurance Company and has done a very successful business for this company in Pitt, Green, Halifax, Edgecombe and Martin counties, over which territory he has supervision with a number of local representatives under him.

The large and growing business done by Mr. White as manager of these staunch institutions, is a demonstration of his underwriting ability; this cannot be gainsaid and not only reflects great credit upon his energy and aggressiveness, but also proves the worth of the companies he represents. He has been in business here since 1895, and the fact that during that time over one-quarter million dollars has been paid to claimants through his agency, all adjustments being fully satisfactory to the insured, speaks volumes for his methods and the reliability of the companies he represents.

Mr. White has had seventeen years experience in the insurance business and received his training in the general agency of the Mutual Life Insurance Company of New York, since locating here he has built up one of the strongest agencies in this part of the State. He was born and reared in Greensboro and has a wide acquaintance in the State. He is counted as one of our most progressive and successful business men and is always in the front rank on any move that tends to benefit the community. He was active in organizing

wagon service under his supervision, is supplying oil to some eighteen towns in this and adjoining counties. He has been connected with this company for ten years.

Mr. White is a director in the Greenville Banking and Trust Company. He occupies handsome offices on Third street and a beautiful home on Green street.

## PARHAM'S WAREHOUSE.

For the Sale of Leaf Tobacco. Owned and Managed by B. E. Parham.

Parham's Warehouse is located at the corner of Dickinson avenue and Ninth street, close to the railways and depots. It is probably the largest tobacco warehouse in the State, contains 30,000 square feet of floor space, is of the most improved type of construction with solid lights, evenly distributed, numbering about one hundred and sixty in all. It is accessible from every street, with ample room for wagons and is lighted by electricity. There is ample sleeping accommodation for patrons, about 150 stalls for horses and has commodious offices. Indeed there seems to be no convenience lacking for the handling and selling of tobacco. There is also a prize house connected with the warehouse, 40x90 feet for storing and handling purposes.

This warehouse was built in 1892, to replace the one burned and was built by Mr. Parham. It embodies every device for both safety and convenience and is kept well painted and in good repair.

Mr. Parham has sold as high as three and a half million pounds of tobacco in a season in this warehouse and 100,000 pounds in a day of loose tobacco. He employs a full and competent force and the prices obtainable in this warehouse are always the best. Planter, buyer, manufacturer and

in this way succeeded in extending his already wide acquaintance amongst the planting element.

Before the formation of the American Tobacco Company, Mr. Parham, as agent, bought for the largest manufacturers in the world, both American and European, and he has spent of his time, money and effort in advertising Greenville as a tobacco market and is justly reaping his reward in an immense volume of business. No man works harder or looks more closely after the interests of the planter than does he. He has had long and valuable experience and knows the product thoroughly from the growing to the manufacturing. His wide personal acquaintance and popularity with the farmer brings him a gratifying volume of business and one that is steadily increasing each and every year.

Mr. Parham owns his warehouse, the block adjoining it, and a nice home on Dickinson avenue.

## GREENVILLE LUMBER &amp; VENEER CO.

Well Established and Successful Manufacturers of Lumber, Box Shooks, Truck Barrels and Crates.

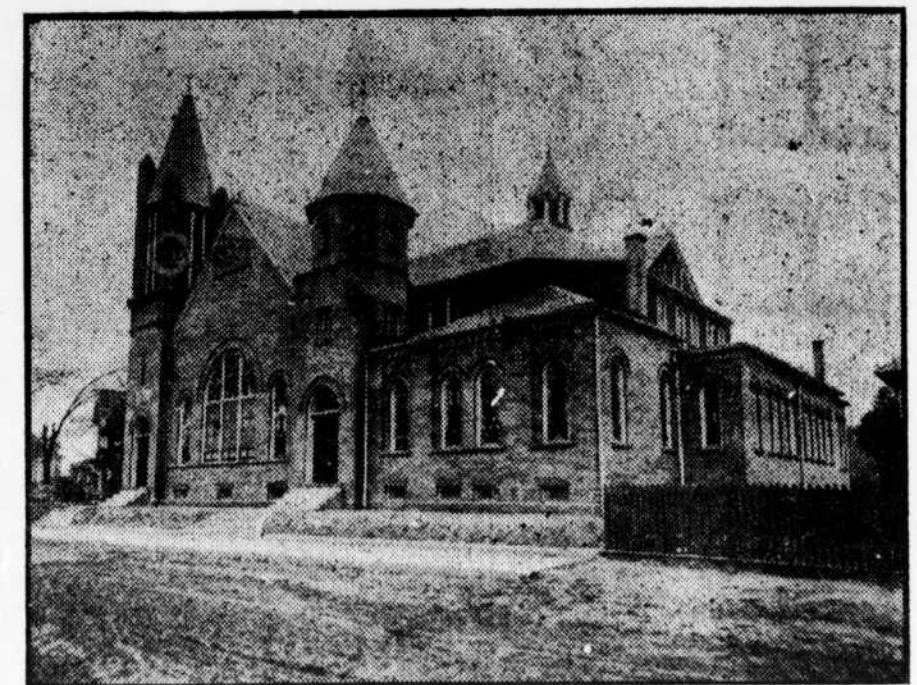
What is unquestionably an important industry to Greenville and a large employer of labor is the Greenville Lumber & Veneer Company,

manufacturers of roughed and dressed North Carolina pine lumber, box shooks, truck barrels and crates.

The policy of the company is to do a conservative business, fill all contracts with up-to-date material and superior workmanship and execute all orders promptly and on time. Their product has an established reputation for excellence.

The company operates a large plant in the south part of town, lying between the tracks of the Atlantic Coast Line and the Norfolk and Southern Railways. It covers several acres of ground and has a full complement of buildings, including saw mill with a daily capacity of 12,000 feet, box factory of 9,000 feet capacity, veneer factory with a capacity of 1,500 barrels and 1,500 baskets daily, dry kilns

(Continued on page 12.)



METHODIST CHURCH.

# GREENVILLE HEIGHTS

## The Best Home Site in Greenville

**T**HIS property is situated on the west side of Greenville, within the corporate limits, and the owners will make it the most fashionable residential section, in fact it will be to Greenville what Ghent is to Norfolk, Va. GREENVILLE HEIGHTS is owned by the United Development Corporation, of Norfolk, which is composed of the following gentlemen of Norfolk: J. G. McNeal, President; B. R. Jones, Vice-President; J. L. Bunting, Secretary and Treasurer; they, with J. J. Summerlin, of Portsmouth, Va., compose the Board of Directors.

Mr. J. G. McNeal, President, has large lumber interests in North Carolina, being located in Garysburg and Beregaw, and is well known throughout the State.

Mr. B. R. Jones, Vice-President, was formerly from Wilmington. He has been engaged in the real estate business for the past twenty years, and his operations in and around Norfolk have been quite extensive, having sold the greater part of Lambert's Point, which is composed of eight or ten land companies, and the purchasers of the lots have made from three to four hundred per cent.

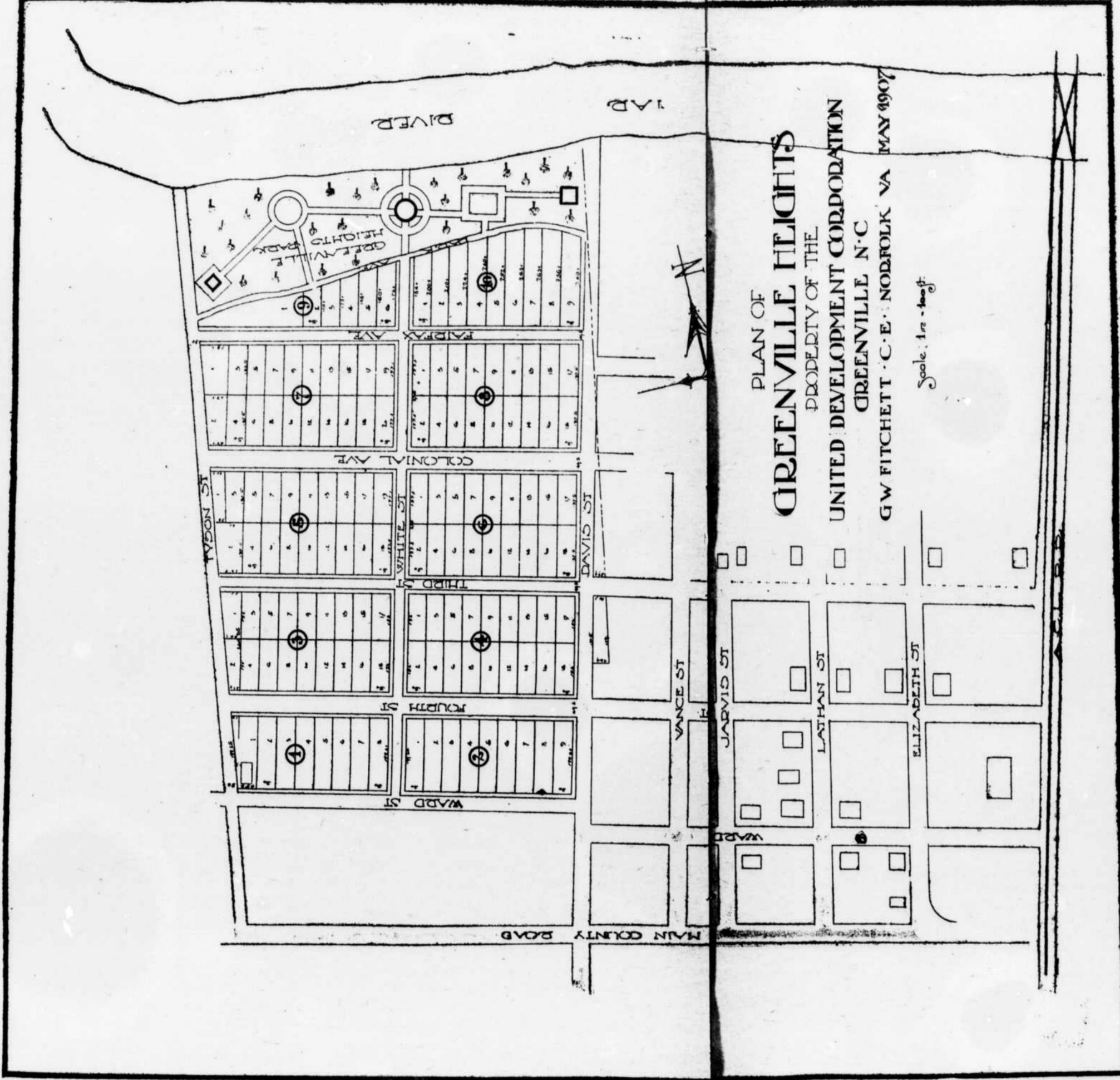
Mr. J. L. Bunting, Secretary, Treasurer and General Manager, is one of the most successful business men of Norfolk, having large interests in real estate in that city, and for the past several years has devoted most of his time to developing land companies, both around Norfolk and

Richmond. All properties developed by him have increased very rapidly, showing that he has a natural talent for the business. He is now Secretary, Treasurer and General Manager of the following companies:

The Ocean View Cottage Co., Norfolk, Va.; Lee Annex Realty Corporation, Richmond, Va.; Bunting-McNeal Real Estate Co., Richmond, Va., and Fulton Heights, Richmond, Va.

On all lots sold by the above companies the purchasers are making from two to four hundred per cent.

Mr. J. J. Summerlin, having been traveling salesman for Joseph E. Pogue, of Raleigh, N. C., for fifteen years. For three years he has been engaged in the real estate business in Norfolk, having sold most of the lots in East Fairmount, and the purchasers of these lots who have sold have made a good profit.



Visit GREENVILLE HEIGHTS Park, take a seat in one of the summer houses and enjoy the breeze. Remember that Greenville is like all other growing Southern towns. Real Estate can't be purchased to a better advantage than to-day. The whole country is looking towards the South. Take the advice of Russell Sage and old Nick Longworth, and invest your money in your own town and country, and don't listen to those who never owned a foot of real estate nor never will; don't be influenced by those who boast they have known Greenville from her infancy and have nothing to show for it but old rent receipts. The landlord will tell you it is cheaper to pay rent than to own your own property. Will you take his advice or will you figure or think for yourself, when you can buy a lot in GREENVILLE HEIGHTS for 16 2/3 cents per day?

We predict that GREENVILLE HEIGHTS lots will increase in value very rapidly, as Greenville is one of the most progressive towns in North Carolina. She has demonstrated this fact by offering the largest amount for and securing the East Carolina Teachers' Training School. She is the second largest tobacco market in the State, and has also many factories now, and her many advantages will bring others. The place to build your house is GREENVILLE HEIGHTS, with her nice wide streets and granolithic sidewalks and beautiful park. Buy now at first cost and on easy terms, \$10 cash and \$5 per month, NO INTEREST OR TAXES. If interested in a good paying investment in the best and most prosperous town in eastern North Carolina, fill out the coupon on this page and mail to our office.

### COUPON

Cut this out and mail to office,

321 Fourth Street,  
Greenville, N. C.

Name \_\_\_\_\_  
Street \_\_\_\_\_  
City \_\_\_\_\_  
State \_\_\_\_\_

## Look Out

FOR THE OPENING DAY

# WEDNESDAY, JULY 24, 1907

AT 10 A. M.



OFFICES OF

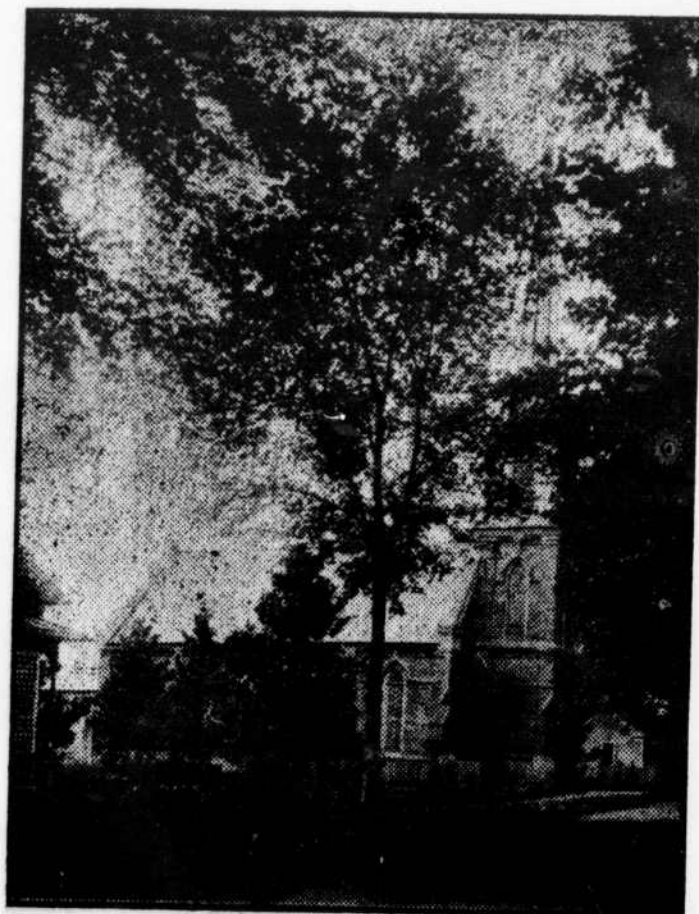
United Development Corporation,

305 and 306 Columbia Build'g,

NORFOLK, VA.

321 Fourth Street,

GREENVILLE, N. C.



EPISCOPAL CHURCH.

(Continued from page 9.)

with capacity of 15,000 feet of lumber and a lumber and basket shed 300 feet long.

The company manufacture flooring, ceiling, and siding and ship both rough and dressed lumber to northern and eastern markets. Their veneer products are sold throughout this and adjoining States, through the truck and fruit sections.

The equipment of the plant is modern and up-to-date in every department. It is operated by steam power supplied by three engines of combined 185 H. P., and five boilers of 280 H. P. This is the largest plant of its kind in the section and one of the largest in the State. They cut about 3,000,000 feet of logs a year.

It is operated throughout the entire year and gives employment to a large force, numbering from 85 to 100 men, and the company pay out in wages a good round sum every month which finds its way into every channel of trade in the town and is an important item in commercial circles.

This business was started in 1903, and has an authorized capital stock of \$25,000. Its officers are: A. B. Miner, president; O. G. Calhoun, vice-president; W. M. Pugh, general manager, and George H. Cole, secretary.

Mr. Miner is a prominent manufacturer of Suffolk, Va., operating a large plant there and has other interests in this State and in South Carolina.

Mr. Pugh, the general manager, has been with this company three years; he acted as bookkeeper and lumber inspector until September, 1906, when he was elected general manager. He is thoroughly familiar with the workings of the industry and is a capable and efficient man in the place. A native of Virginia; he came to Greenville about four years ago, and was for some time connected with the tobacco industry. Mr. Pugh has made many friends in Greenville and has won the respect of the entire community.

CENTER BRICK WAREHOUSE.

Brinkley, Lasitter and Lipscomb, Proprietors—Sellers of Tobacco in Immense Quantities.

The Center Brick Warehouse is a mammoth structure, the only one of brick construction in Greenville. This building is 210 feet by 128 feet with excellent lighting facilities there being 72 sky lights as well as side lighting. The warehouse represents the latest and best features of warehouse construction with double floors, double roof, (thereby adding to the lighting facilities), and is conceded to be the best built structure of its kind in the

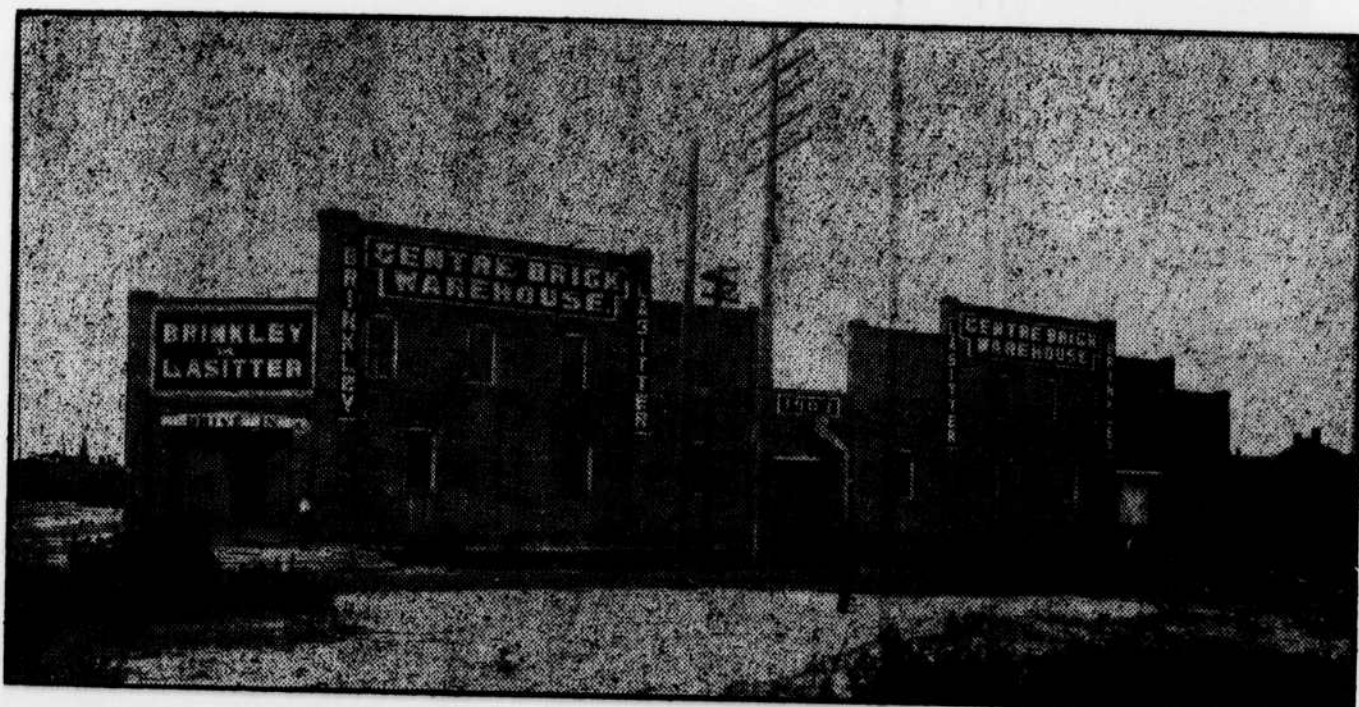
in the business by Mr. W. T. Lipscomb and the firm became Brinkley, Lasitter & Lipscomb.

Mr. Brinkley has been engaged in the warehouse business fourteen years, and is an expert in his line. He is recognized as one of the best posted men on tobacco in this section. He came to Greenville in 1903, from Robersonville, where he was on the tobacco market for three years. He is a native of North Carolina, reared in Halifax county and is known as a man of reliability, integrity and worth.

Mr. Lasitter is a practical tobacco expert and was a grower of tobacco for years before engaging in the warehouse business. He was an extensive and successful farmer of Green county (of which county he is a native), and where he still owns considerable farm interests.

Mr. Lipscomb is one of the most widely known and well posted tobacco men of Eastern North Carolina, and has been engaged in the business since a mere boy. He originated and built the trade of the Liberty Warehouse, operating the same under the title of W. T. Lipscomb & Company. He has been a resident of Greenville for years and has a wide acquaintance throughout this section.

The Center Brick Warehouse has added new customers every season since it began operations and this is due to the fact that the owners have gained the confidence and respect of the growers by square, fair dealings, honest weights and settlements and



CENTER BRICK WAREHOUSE (tobacco).

Farmer's Warehouse, destroyed by fire in July, 1903. It is located on Dickinson avenue, opposite Ninth street, has electric lights installed and is equipped with every convenience for the accommodation of customers, sleeping quarters are furnished for patrons and ample stable quarters for teams of customers and no detail is overlooked for providing for the comfort of their customers by this enterprising and worthy firm.

This warehouse also has the best of facilities for the rapid handling and accurate selling of the product handled—North Carolina "bright" tobacco. They employ an able floor manager, an expert auctioneer, accurate book-keeper, also clip-carrier, tag marker, etc. They sell immense quantities of tobacco each season. The sales in this warehouse run about 2,000,000 pounds and from present crop prospects the sales this year will run about 3,000,000 pounds. The prices obtained by the management are always the highest that the market warrants. The management and assistants are always courteous, obliging and give to the patrons of this warehouse, quick, accurate service, good prices and honest treatment.

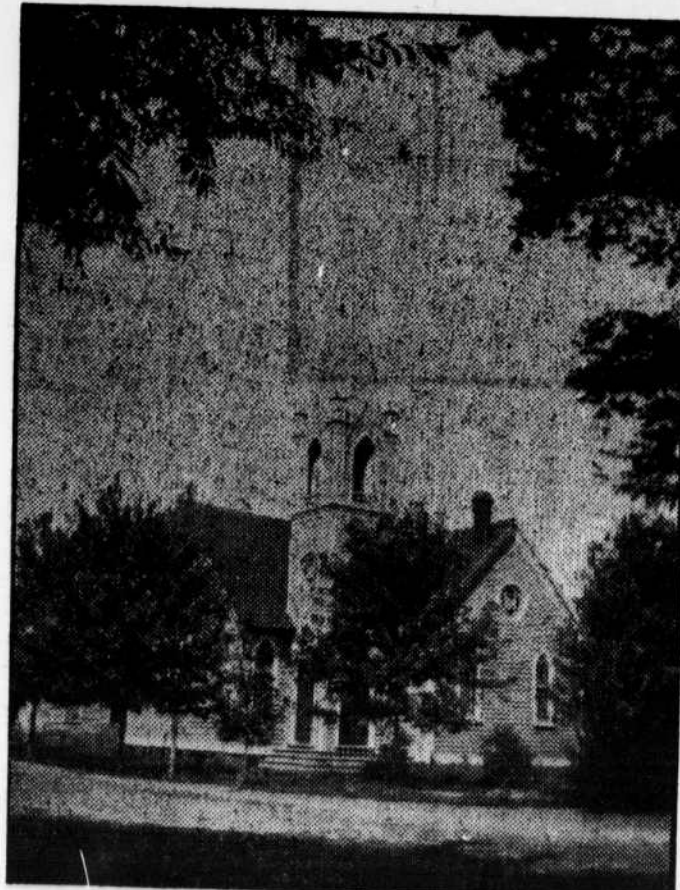
The Center Brick Warehouse is owned by Mr. J. Frank Brinkley and Mr. M. D. Lasitter and was built in 1903.

The firm of Brinkley & Lasitter was formed in 1904, when Mr. Lasitter bought a half interest in the business and warehouse.

In May last year, they were joined

ready accommodation in every way at all times. These features have caused the volume of business to increase each year and will doubtless add its full share to this year's.

Liability insurance and represent many important and reliable insurance companies, foreign and domestic. Among these may be mentioned The Insurance Company of North America,



PRESBYTERIAN CHURCH.

MOSELEY BROS.

A Prominent and Successful Firm of Real Estate Dealers and Insurance Agents.

The firm of Moseley Brothers has attracted considerable attention owing to the energy, and ability of its members, who have built up a highly successful business. They are well informed on all matters pertaining to real estate, and their experience has fitted them for judging of the value of real estate in a capable manner. They give every matter of business brought to them the most careful consideration and research, form their opinions in a careful and conservative manner, and therefore their information on these affairs may be relied upon as impartial and true. They are known as straightforward business men as true to their customers interests as to their own.

Moseley Brothers handle improved and unimproved city and farm properties, timber lands, etc., and have an extensive line of property listed in Greenville and surrounding section, and several farms in Pitt county. They have handled a number of important deals, among which may be mentioned the negotiation and sale of forty acres, lying just west of town, to the United Development Corporation; this has been graded and improved with roads, sidewalks, etc., divided into building lots and is now on the market, one of the finest residential sections of the town.

They handle fire, life, accident and



COL. HARRY SKINNER.

the Hanover Fire Insurance Company of New York, the Royal Exchange Assurance of London, Union Assurance Society of London, and other prompt loss paying companies. In accident and liability, they represent the largest in the country—the Travelers', of Hartford, Conn. For Fidelity bonds, they represent the American Bonding Company of Baltimore, and in life the largest North Carolina company, the Security Life and Annuity Company, of Greensboro.

Moseley Brothers have won an enviable reputation throughout the community for their ability as representative underwriters, the courteous and accommodating management being supplemented by a spirit of enterprise and progressiveness on the part of the firm members that has placed the concern high among foremost insurance agencies of eastern North Carolina. Their broad knowledge of the business and excellent connections enabling them to offer exceptional facilities in their line.

The firm is composed of B. W. and A. M. Moseley, both latter-day, progressive business men.

Mr. B. W. Moseley came to Greenville in 1899 from Lynchburg, Va., and is a native of that State. He was engaged in mercantile pursuits in Lynchburg and came here as a cotton buyer, giving, at first, his entire attention to that business. He was and is an extensive buyer and shipper of cotton for both mill and export trade, giving particular attention to the latter. He buys in large quantities every year, gives to every order his careful attention and prompt shipment and is an important factor in the cotton market of this section.

Mr. Moseley takes a keen interest in the development of Greenville, has served as a member of the board of



SENATOR JAMES L. FLEMING.

aldermen last year, took an important part in the deliberations of that body and was chairman of the Street Committee and Water and Light Committee. He is a director in the Home Building and Loan Association; is identified with other interests in the town and owns considerable property in this section.

Mr. A. M. Moseley came to Greenville in 1902, and engaged in cotton buying. For the past three years he has represented, exclusively in this section, Rodgers, McCabe and Company, of Norfolk, heavy buyers for mill and export trade. He is thoroughly experienced and proficient as a cotton buyer, careful and conscientious and has made a decided reputation in his line. He is a native of Virginia and came here from Lynchburg. He has made many friends in Greenville and is popular with all who know him. He is a director in the Greenville Banking and Trust Company and owns real estate in Greenville.

Moseley Brothers occupy pleasant offices on the main floor of the Reflector building, Evans street.

COL. HARRY SKINNER.

An Able Lawyer and Representative Citizen, Prominent in the Political Life of North Carolina.

For over thirty years Col. Harry Skinner has been prominent in the legal, social and business life of Greenville, having settled here in 1867 and engaged in the practice of law.

Since that time it has become an every day truism that of the many identified with the growth and welfare of Greenville, none have surpassed him in faithful citizenship, devotion to the honest advancement of

the city of his adoption, and individual support of municipal issues calculated to improve the condition of all classes.

He is an able and conscientious lawyer, possessed of the strictest integrity and wins his cases by the able, thorough and painstaking manner in which he handles them. He has the respect of the courts before which he appears, that if his fellow colleagues as well as the community in which he resides. He has ever been a close, diligent student and gained a broad and comprehensive knowledge of the science of jurisprudence and has won some very important suits. His cases are always prepared with the greatest thoroughness and precision, and his arguments are logical, forceful and convincing.

Harry Skinner is a native of Perquimans, born on his father's plantation near Hertford, this State. He was educated in the Hertford Academy and in the Kentucky University, graduating from the latter named institution in 1875, with degree of B. A.

He was admitted to the bar before the Supreme Court of North Carolina in January, 1876, and during the same year came to Greenville and began practice.

He has been prominent in municipal and State politics and has always worked for the betterment of his community. In 1878, he was on the Board of Aldermen; in 1880, was appointed a member of the personal staff of Gov. Jarvis, and in 1890 was elected to State Legislature, serving one term. He took an active part in the deliberations of the session of 1891, worked to relieve the then depressed condi-

tion of the farmer and took part in other important movements. He is an advanced thinker, a deep student, and a bold, fearless and talented writer and has attained a more than local reputation as political writer.

In 1894, he was nominated and elected to the 54th Congress from the first Congressional district, and in 1896 again re-elected.

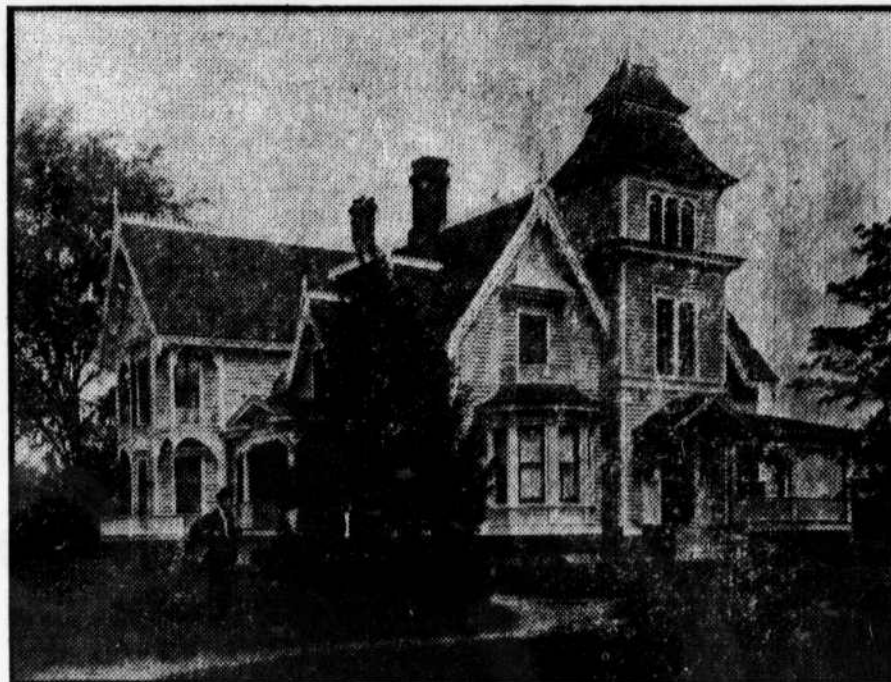
Mr. Skinner made a popular, attentive, useful and active representative and accomplished more for his district than did any of his predecessors. He served four years on the Committee of Public Buildings and Grounds, and on other important committees.

In July, 1902, he was appointed United States District Attorney for the eastern district of North Carolina and is at present filling the office with marked ability and acceptability to the Department of Justice and to the people.

SENATOR JAMES L. FLEMING.

A Prominent Lawyer and State Senator For this District.

James L. Fleming is a native of Pitt county. He was educated in Wake Forest College, and read law in the University of North Carolina, being admitted to the bar in 1901, and began practice in Greenville the same year. He has followed along the lines of general practice and built up a successful clientele. He has always taken a keen interest in the political affairs of this section and served for two terms as mayor of Greenville. He was a member of the county Board of Education and during his term in



COL. HARRY SKINNER'S RESIDENCE.



SENATOR J. L. FLEMING'S RESIDENCE.

this office the board re-districted the county and began building modern school houses. He resigned from this office to accept the office of State Senator, being elected from the Sixth District, in the fall of 1904, and was again elected Senator in 1906. During the first session he devoted his energies to legislation for the benefit of Pitt county and served on many important committees and was chairman of the committee on constitutional amendment and made a reputation as a bold and fearless fighter for any cause which he deemed to be for the best interests of the State at large. During the session of 1907, he was chairman of the committee on banks and currency and of other important committees. He was a strong worker and hard fighter for the passage of the bill creating the establishment of the East Carolina Teachers' Training School, to which there was great opposition.

Senator Fleming went to the Legislature with a bill prepared for this project and immediately went to work to get delegations in Raleigh from East Carolina for conference and after an agreement had been reached which was satisfactory to all eastern towns he, by persistent effort, succeeded in gaining a joint meeting of the Committee on Education of both houses, when he again got large delegations from Greenville and Pitt county and from other eastern towns to go to Raleigh and advocate the measure.

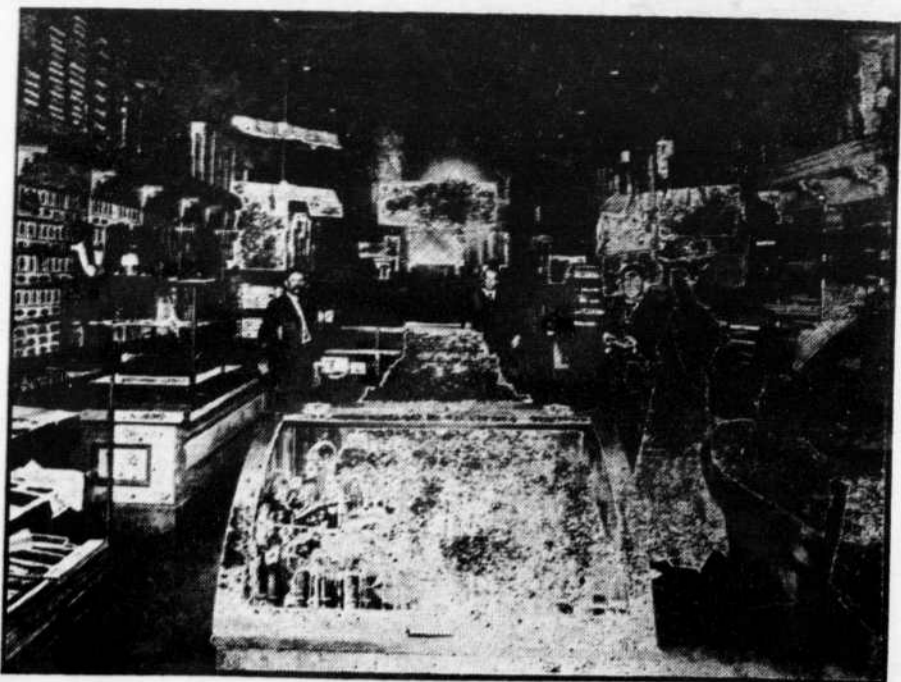
At this meeting Senator Fleming was ill and unable to attend; the delegation was heard but no vote taken and it looked as if the bill was to be pigeon-holed and suffer the usual death of unpopular measures, but upon recovery, he, by persistent effort, which, at the time, engendered considerable feeling, succeeded in having another joint meeting of the committee called for the consideration, and a vote upon the matter and another large delegation from Greenville and Pitt county and other eastern towns were present and on this occasion practically forced favorable action. After this hearing, the opponents of the bill withdrew and with some few changes, the bill passed both houses. As soon as Senator Fleming became assured of the passing of this law, he introduced bills allowing Greenville and Pitt county to vote upon bonds with which to offer financial aid for the securing of this school and for other purposes, the bill being so framed that other towns desiring to bid could not tell the amount of the bid of Greenville and Pitt county.

Immediately upon returning from Raleigh, he began an active campaign to raise the needed money and continued to do so until the bonds were voted. He has been a member of each committee that went to Raleigh to secure the school to us and has done efficient and noble work in the project. He has always been loyal to the best interests of Pitt county and east North Carolina and has gained an enviable reputation as a practitioner and legislator; he is a persistent fighter and the success he gained in the management of the bill creating and gaining to Greenville The East Carolina Teachers' Training School fully sustains this reputation.

**SPEIGHT & COMPANY.**

Extensive Buyers of Cotton, Giving Special Attention to Mill Orders.

Speight & Company, through the energy of Mr. Jesse Speight, the head of the business, have been for several years, the heaviest buyers and shippers of cotton in this county. They are also buyers of cotton seed products and other produce. For fourteen years Mr. Speight has vigorously and actively pushed forward in this line and handles annually large quantities of the staple, selling to both mill and export trade. Nearly every merchant and farmer in Pitt county, and indeed through this Eastern section of the State, have had dealings at some time with him, and all attest to

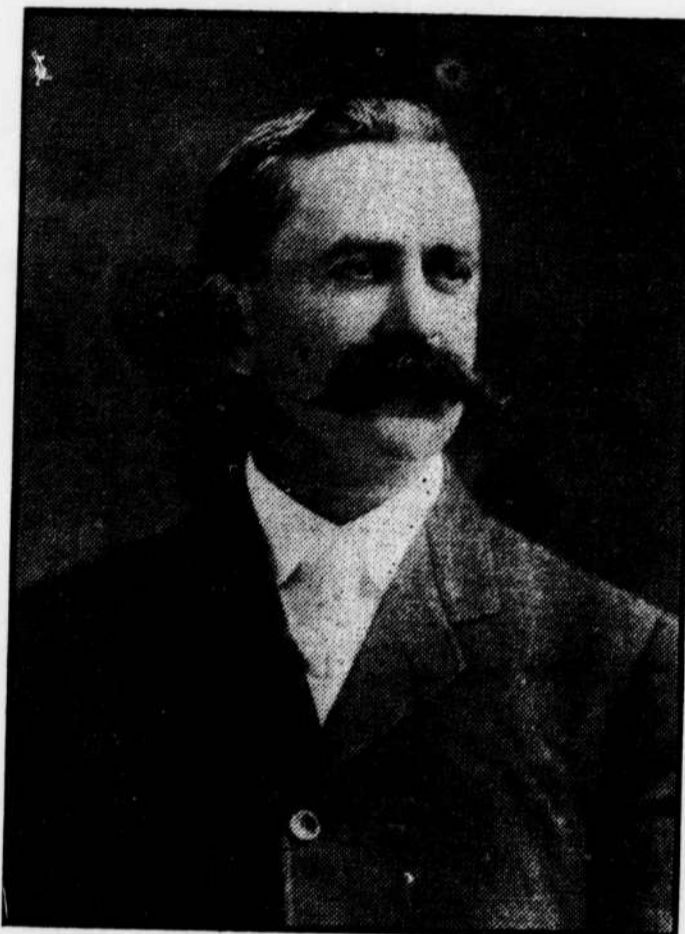


C. S. FORBES' CLOTHING STORE (interior).

his honesty, ability and fair dealing.

The firm being dealers on a scale of considerable extent, pay the highest market prices for the staple and handle, at their establishment in Greenville, from eight to fourteen

To Mr. Speight is practically due the development of the Greenville cotton market, he being the first man to make the buying and shipping of cotton from this point his exclusive business. Prior to that time a large por-



MR. JESSE SPEIGHT.

thousand bales per annum. They also have a branch office in Washington, N. C., and Mr. Speight is vice-president of the H. M. Jenkins Company, wholesale grocers of Washington, and has financial and banking interests here and in Newport News, Va., and has property in Norfolk.

tion of the cotton raised in this section was shipped by the planters to the commission merchants at other points. Now the sales on the local market amount to a large amount nearly all the cotton raised in this section being sold here. Mr. Speight's experience as a cotton buyer is a long



C. S. FORBES' RESIDENCE (under construction).

and valuable one and he is an acknowledged expert in his line. He has bought, not only on all the local markets of this section, but also in many of the larger cotton markets of the South and in New York, for his mill trade and has visited European markets, giving him unusual experience as to grading, classification, etc.

A native of Green county, Mr. Speight made his home in Wilson, N. C., for several years before coming to Greenville fourteen years ago. He is one of our most hustling business men, has made a decided success in his line and is one of the largest cotton buyers in Eastern North Carolina.

**C. S. FORBES.**

Well Known and Popular Outfitter to Men and Boys and Dealer in Dry Goods.

The store of C. S. Forbes' has fast won its way into favor with careful buyers as it has become known that here is no misrepresentation of goods and every article sold is strictly as represented in every particular and the quality and price is thoroughly in keeping with the demands of the customer.

He carries a full line of men's, youth's and boys' clothing, hats and furnishings, a particularly large and well selected stock of high class, well tailored clothes of the leading makes and most nobby styles in all the new patterns, textures and weaves, odd garments such as fancy vests, white vests, separate trousers, etc.; a strictly high class line of furnishings in shirts, neckwear, underwear, hosiery, gloves and a well selected stock of hats in derbys and the popular shapes in soft felt and straw; he also carries fine dry goods and a line of shoes for women.

A brief outline of some of the lines of stock handled is an index to their quality and style. In clothes for men the smart suits made by Hart, Schaffner and Marx heads the list. In shoes he carries the Banister and Walk-Over lines and the Queen Quality for women. In furnishings the United Shirt and Collar Company's line and the famous Hawes hats. The dry goods stock includes silks, dress goods, trimmings, piece goods, notions, hosiery, domestics, underwear and novelties.

The stock carried is one of the largest and most complete in this section. The policy of the store—"one price to all" guarantees satisfaction.

Having a thorough knowledge of the cut and workmanship of clothes enables Mr. Forbes to select the best makes; every article sent out of his store is guaranteed to give satisfaction or the money is cheerfully refunded. His establishment, located at 422 Evans street is a well arranged store, housed in a substantial brick building 28x90 feet, with plate-glass front and up-to-date store fixtures. The building was erected in 1899, built specially for this business and in the rear is a brick warehouse 30x40 feet, used to house a large stock of trunks, traveling bags, suit cases and for reserve stock.

This business was started in 1899 by Mr. C. S. Forbes, the present proprietor. He is the son of the late Mr. Alfred Forbes, who was engaged in business in Greenville for forty-two years. Mr. Forbes is a practical man in this line of ten years' experience and one of the most progressive young men of the city. He is highly successful, has property interest here, a nice farm in Pitt county and is now completing one of Greenville's handsomest homes on South Evans street.

**THE HOME BUILDING & LOAN ASSOCIATION.**

A Home Institution that is Far Reaching in its Benefits.

The Home Building and Loan Association was organized May, 1906, with an authorized capital of \$1,000,000, consisting of 10,000 shares, par value of \$100 each. There has been \$130,000 sold, now on its third series, and new series are opened every six months, the first Saturday in May

**Farmers' Consolidated Tobacco Co.**

Operating Large and Well-Equipped Warehouses—Sellers of North Carolina Tobacco in Immense Quantities.

The Farmers Consolidated Tobacco Company was organized October 13, 1903. It purposed to secure a better market, more equitable prices and a more steady market for the planter and that its ideal has been realized is evinced by the present conditions. The low price at which tobacco sold during 1902 and the beginning of 1903, caused a restless, dissatisfied feeling among the farmers and led to meetings, much talk and earnest planning—the result being the Farmers Consolidated Tobacco Company, with Mr. O. L. Joyner in charge and since then the company has had a steady and sure growth that has been marvelous. The first year there was only three thousand dollars in stock paid in and the company paid a dividend of 34 per cent.; the second year seven thousand dollars in stock was paid in

The connecting link between producer and manufacturer is the warehouse, and through this channel all the farmer's tobacco passes to the buyer and it is the purpose of the company to get in absolute control of this channel. As an investment no stock offers greater returns. The first year the company operated only one warehouse, the next year they purchased the Star Warehouse property. They now own two of the largest warehouses in the State and have paid every dollar of the indebtedness and in addition have paid in dividends to the stockholders 97-1-2 per cent. of the original investment. The idea of doing business on the other tobacco markets will be tested this year. The company has leased, with the privilege of buying, two of the best ware-

houses and the best facilities for marketing his product. It also offers a means and a stepping stone to a plan of organization, built up on strictly business principles and honest and just values, that will teach him to market in a more business like way and, therefore, in a more profitable way. In other words, the ultimate aim of this company is to increase the price of tobacco, maintain it at a profitable point to the farmer, handle the product in a way to meet the satisfactory approval of the buyer, create a feeling of fellowship between buyer and farmer and educate the farmer not to flood the market and in that way lower prices, but by a community of interest and a better understanding of the conditions maintain a fair, steady and profitable market price.

The company has acquired the services of a valuable man this year in the person of Mr. F. D. Foxhall, who though formerly a strong competitor, realizing the merits and appreciating the growing tendency of the farmers to affiliate themselves with this company, allied himself with their interests and will, this year, conduct the Star Warehouse for them. Mr. Foxhall is a valuable man, he is a practical farmer and knows tobacco from the plant bed to the factory and was engaged in the warehouse business for thirteen years, and the past six years for himself in Greenville. A hard worker and conscientious in all of his dealings, he is a natural born believer in high prices and never turns loose a pile of tobacco as long as there is a bidder. He has a wide acquaintance in seven tobacco growing counties, is popular with the buyers, has their fullest confidence and is in position to gain the best prices. The company also employs one of the best auctioneers in the State, Mr. W. T. Burton.

The officers of the Farmers Consolidated Tobacco Company are: O. L. Joyner, president and executive head; W. H. Dail, Jr., secretary and R. J. Cobb, treasurer. The board of directors are: E. E. Dail, J. Marshall Cox, Dr. Jenniss Morrill, C. D. Smith, S. V. Joyner, W. H. Dail, Jr., J. J. Turnage, J. J. Laughinghouse, A. A. Forbes, S. M. Jones and O. L. Joyner.

Mr. O. L. Joyner, the president and executive head, was also the most active of the organizers of this company. From the earliest day of the inception of the idea, when opposition and adverse influences combined to crush it down to to-day when success and unanimous support mark the changed conditions, he has with never-failing courage and unswerving faith, worked with tireless energy for the success of the company. At the outset envious and malicious tongues proclaimed that Joyner "would feather his nest." To-day those traducers are silenced for facts prove that he steadfastly refused to accept the amount of salary voted by the board of directors and voluntarily cut it down 33 per cent. and would not allow it increased—this proves whether he was only desirous of "gaining the big end for himself." He has given to the affairs of the company his entire time and it is largely to his foresight, keen business judgment and un-failing energy the credit is due for the present flourishing condition of the company's affairs.

Mr. Joyner came to Greenville in 1891 and from that day to this has earnestly striven to benefit the condition of the farmer, both as warehouseman and grower. He has tried, honestly and conscientiously, to find a means to increase their profits, whether it be tobacco, cotton, truck or stock, seeking to improve the condition and realize a greater profit. He is himself a planter and practical farmer and comes of forefathers who were for generations planters, and gives to his work the dignity of love of labor, intelligent research and earnest endeavor.

He, with Mr. R. J. Cobb, were the first men to put up a dollar to create a tobacco market in Greenville. In fact it was Mr. Joyner, who first had the courage to establish a warehouse here, at a time when there was little tobacco grown in this section and is,

and November. The shares are sold on weekly payments of 25 cents each. This is strictly a local building association, a home institution, with a record to be proud of.

The organizers of the association, principally its present managers, had in view the creating of an association for mutual benefit; to provide a safe, convenient and profitable method of taking care of small savings and loaning the same to its members, to be repaid in small payments to suit the borrower.

That they succeeded beyond their most sanguine expectation is shown by the wonderful growth, prosperity and popularity of the association.

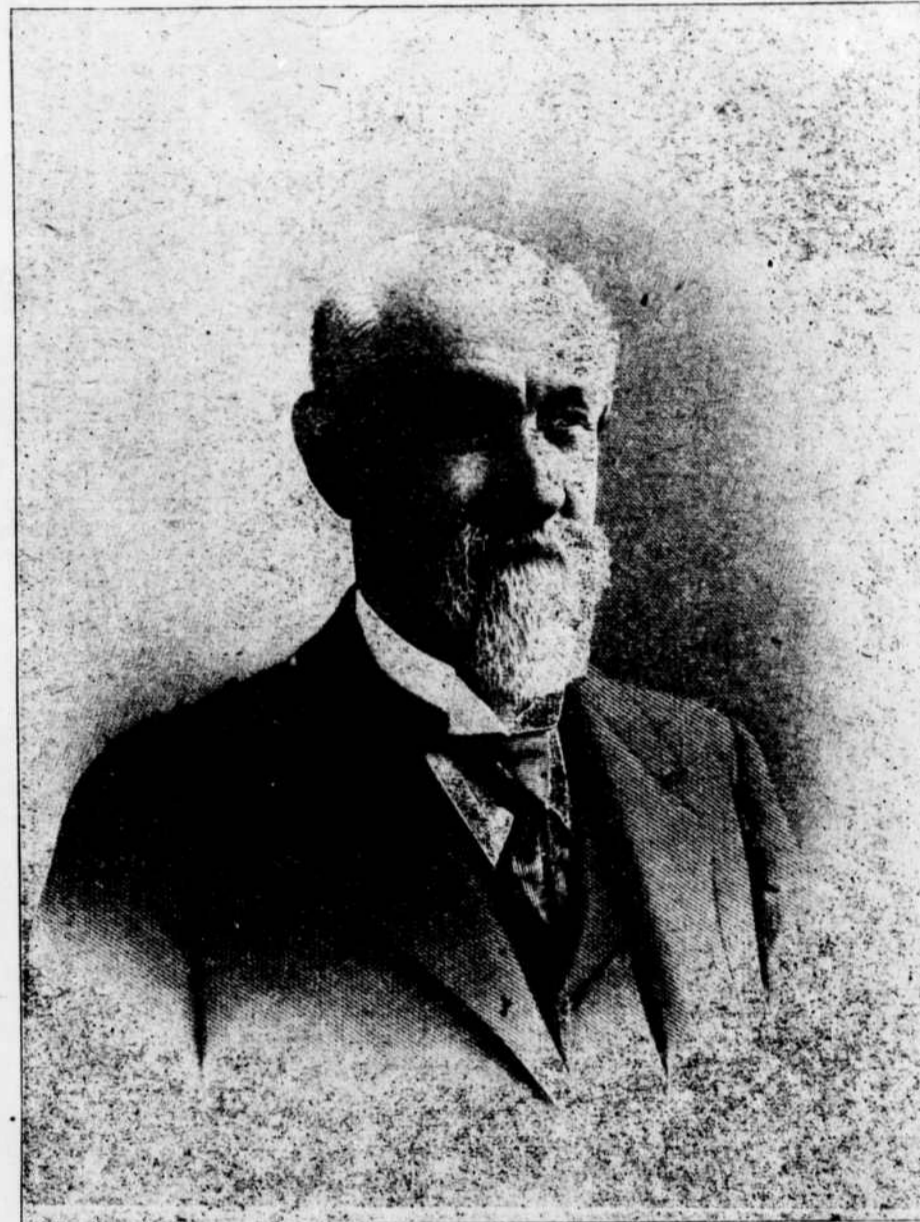
This association has funds to accommodate all borrowers and all withdrawals on demand; it loans all that is safe on all kinds of real estate security, and its borrowers are stockholders and share in the dividends as fully as other stockholders. This association has the confidence of the people, it adopts only the best features of any plan and has a system of its own, while its managers give it their constant care, their best energies and apply business principles which guarantee success.

Through the good offices of this association a large number of homes have been built, and its work is proving of inestimable value to many and a potent factor in the improvement and development of Greenville.

Through this association a man can own his own home with rent money—for example—a man pays rent per week, say \$1, or \$52 per year. It takes a series six years and twenty weeks to mature. In six years and twenty weeks he pays the landlord rent, \$332, and is no nearer owning a home than before, but is actually worse off, being now six and one-third years older and that much nearer incapacitated for work. Say a house renting for \$1 per week will sell for \$500. Let him take three shares of stock, borrow \$300 and pay that amount on his house, and on which he will have to pay to the building and loan association as follows: On three shares 25 per cent. per week, seventy-five cents; interest on \$300 per week at 6 per cent., thirty-five cents; interest on \$200 to the landowner, twenty-three cents; total \$1.33 per week. Hence thirty-three cents more per week than his rent, and in six and one-third years makes \$100, this much more than the rent during that time. Now let him take two more shares, and borrow from the building and loan association \$200, and pay up in full the purchase money. This new loan, when the two shares are matured, will cost him, with interest, \$241, making a total of \$350. Now let us count six and one-third years' additional rent which he would have had to pay to the landlord, which amounts to \$332, thus making his home by that method costing him but \$16. Now if he borrows the money from some other source other than the association, in three years he will pay back \$300; interest on \$300 for six and one-third years, \$90; pay the other \$200; interest on \$200 for six and one-third years, \$76; deduct the \$664 rent, leaving \$102; deduct the amount the house will cost through the building and loan, namely \$18, leaving \$84, which means it would have cost him \$84 more than if he had borrowed from a building and loan association.

Each day sees more and more people convinced of the superiority of reasons for their acquiring a home, and each month sees a substantial increase of the company's business.

The officers of The Home Building and Loan Association are: H. A. White, president; G. S. Prichard, vice-president; and Norris G. White, secretary and treasurer. The board of directors are: H. A. White, C. T. Munford, R. O. Jeffress, D. C. Moore, H. W. Whedbee, D. J. Whichard, B. W. Moseley, G. S. Prichard, R. C. Flanagan, R. J. Cobb, C. O'H. Laughinghouse, S. T. White.



EX-GOV. THOS. J. JARVIS.

and the dividend of 15 1-2 per cent. declared; the third year fifteen thousand dollars in stock paid in and a dividend of 32 per cent. was declared; the fourth year twenty-three thousand dollars in stock paid in and a dividend of 15 per cent. declared, notwithstanding the decreased acreage and the increased amount of outstanding capital which shows a record for good management unexcelled by any other business enterprise in the State.

This company is managed by a board of eleven directors; no stockholder is allowed to own more than fifty shares at the par value of \$100 per share, no stockholder is allowed but one vote, and in this way the controlling influence of the company is confined entirely and exclusively to the stockholders. The same principle of government controls this Company that controls the government of United States. All this stock is owned by the farmers, and to-day nearly one thousand tobacco growers own stock in this company and the managers claim when they have secured sixty per cent. of the growers they can actually dictate prices.

in Robersonville, Martin county, and the farmers of that section have taken to the idea even better than they did in Pitt. It is the purpose of the company to gradually acquire houses on all the leading markets of the East and as fast as possible educate the farmers up to the plan with a view of ultimately controlling a majority of the warehouses and through this means control the prices.

Towards this company no enmity is exhibited by the tobacco interests of the country and on the other hand there is no disposition on the part of this company, to appeal to the prejudice of the farmer, but they are striving to make plain to the farmer his actual relation to the manufacturer and thus bring about better feeling, more even amount of production, better prices and a generally more "just" relation between grower and manufacturer.

Viewed from this standpoint why should any one object to this company? It has paid every one who has had any connection with it. It offers to the farmer a sure return of his

to-day, the only man here who was in the tobacco industry from the start. Mr. Joyner operates a large farm in Pitt county and is a leading tobacco planter.

Mr. R. J. Cobb is a leading citizen and banker, president of the Greenville Banking and Trust Company, a large farmer and has always taken a keen interest in the development of the tobacco industry of Pitt county.

Mr. W. H. Dail, Jr., has been with the company since its organization. He is a young and aggressive business man, long identified with the tobacco industry here and has recently built and is operating a large brick plant, an important industrial acquisition to the town.

#### THE NATIONAL BANK OF GREENVILLE.

A Substantial and Progressive Financial Institution Under Able Management.

The National Bank of Greenville opened for business April 16, 1906, with a capital stock of \$50,000. Though, but a comparatively new financial acquisition to the town it today occupies an enviable position for it already has come to be recognized as an important factor in the banking interests of this financial district and is doing its full share in at-

tracting public attention to Greenville. It has enjoyed the peoples' confidence from the day it opened its doors, not so much on account of the attractive capital with which it began business, but because the men who are at its head are among the leading and progressive citizens of this section. While conservative in their management, yet the officers of the bank are always liberal to any reliable business enterprise seeking assistance at their hands. The business so far done has far exceeded the most sanguine hopes of the directorate and it has become one of the strong factors in the finances of this section. It does a general banking business. The accounts and collections of merchants, corporations and individuals are respectfully solicited under terms which are liberal and at the same time consistent with sound banking. It pays interest on time deposits and being organized under the national banking laws, does a strictly commercial business, loaning money on approved collateral and personal endorsement. It pays particular attention to collections, issues letters of credit, for-sign and domestic exchanges, etc.

They occupy well arranged banking quarters, 403 Evans street, fitted with modern fixtures, latest improved safe of Diebold burglar-proof pattern and well constructed vault; the bank is equipped with a double automatic burglar alarm system, installed by the Electric Bank Protection Company of New York, who offer a reward of \$1,000, to anyone who attacks it in a burglarious manner without sounding the alarm.

The National Bank of Greenville has quickly gained a large and influential line of accounts and has built up a business which is highly satisfactory. This bank is a member of the American Bankers' Association and North Carolina Bankers' Association. The officers and directors are all men who are thoroughly in touch with the best interests of the community and men of keen business judgment and approved experience and integrity.

Its stockholders number over sixty and its board of directors composed of some of the most representative men of the town and county. They are: F. G. James, H. W. Whedbee, J. P. Quinerly, L. W. Tucker, G. E. Harris, Dr. E. A. Moye, Jr., J. E. Winslow, J. R. Harvey and J. L. Perkins.

Its officers are: Col. F. G. James, president; J. P. Quinerly, vice-president; J. W. Aycock, cashier and F. J. Forbes, assistant cashier.

Col. James is a prominent and brilliant attorney-at-law, a capitalist of this city and a man who has held important positions in the State. He has served as State Senator from this district and is now a member of the Governor's staff. Col. James has done his full share in the development of the community and is popular throughout this section of the State.

Mr. Quinerly is a farmer of Grifton, this county and has large property interests.

Mr. Aycock is the practical banker and active manager of this institution and has had long years of valuable experience. He was, for eleven years with the Bank of Wayne at Goldsboro and occupied the position of assistant cashier in that bank for four years before leaving. He then accepted the position of State Bank Examiner and filled the office in a highly satisfactory manner. At the organization of the National Bank of

#### WILEY BROWN.

A Successful Merchant Enjoying a Large and Rapidly Growing Trade.

Mr. Wiley Brown needs no introduction to the people of Greenville and Pitt county. He is a native of this town, has resided here all of his life and has conducted his present line of business for six years. He handles a general stock of dry goods, notions, shoes, hats, caps and clothing for men, youths and boys. He caters to ladies' trade and carries an up-to-date line of dress goods, trimmings, laces, embroideries, and a fine line of novelties, gloves, etc.

His clothing department is full of high class and dependable goods and prices are always the lowest consistent with quality.

Close application to business and a talented appreciation of the wants of his trade, combined with honorable business dealings and thorough integrity in all transactions is the basis on which he has built up its reputation and good business, and it is to-day a monument to Mr. Brown's enterprise, push and good business judgment.

His store is located at the corner of Evans and Fifth street, is well stocked and tastefully arranged.

Mr. Brown started in the merchandise business in Greenville twenty years ago and after a period of nine years engaged in the tobacco business and was one of the firm which built the Star Warehouse here. After five years in the tobacco business he sold out his interests and engaged in his present line. He has other mercantile interests, a farm a short way east of town and owns a handsome home on Dickinson street.

#### HOTEL BERTHA.

The Leading Hotel of Greenville—C. C. Vines, Proprietor.

For many years Greenville suffered the need of a commercial hotel, the accommodations afforded by the town being entirely inadequate to her requirements. This need was filled by the erection, in 1900, of the Hotel Bertha, which was opened February, 1901, by Mr. C. C. Vines, an experienced and capable hotel man.

The building is a three-story brick



HOTEL BERTHA—C. C. VINES, PROPRIETOR.

Greenville, he was elected cashier and removed to Greenville during April, last year. Mr. Aycock is a genial and popular gentleman, a thorough and reliable banker and is filling the office of cashier in this bank in a highly creditable manner. He enjoys the confidence and respect of all who know him and in the "right man in the right place."

Mr. Forbes is a popular young man with a bright and promising future. He went with this bank when it opened and has had several years' experience in banking work. He received his business education in Baltimore and has a host of friends in the community. He is a member of the board of aldermen, elected this year.

structure, containing thirty rooms, all outside rooms, well lighted and ventilated and comfortably furnished. The office, lobby, dining room and kitchen is on the main floor, with parlors on second floor. There are sample-rooms at the service of travelers and busser meet all trains. The entire house is lighted with electricity and all rooms equipped with call bells. The patronage of the house has always been good and the service given is adequate and pleasing.

Mr. Vines is a genial and popular gentleman, well liked by all who know him and with a host of warm personal friends among the traveling fraternity. He is a capable hotel man of several years' experience and gives

to the affairs of the house his entire attention.

Mr. Vines is a native of Edgecombe county, but has lived in Pitt county since boyhood years. He came to Greenville in 1898 and conducted the old King House until it was burned, May, 1899. Before coming to Greenville he resided in Faulkland, where he was engaged in mercantile business. He is a member of the Chamber of Commerce and owns property here and farm interests in Pitt county.

#### THE BUILDING AND LUMBER COMPANY.

Manufacturers and Dealers, Wholesale and Retail, in North Carolina Yellow Pine.

The lumber business is one of vast importance and the system whereby mighty monarchs of the forest, growing in some remote place, are conveyed to the saw and planing mill, there to be made into commercial lumber and house finish and shipped to widely divergent markets are the results of the employment of much money, brains and men. Conspicuous among the well equipped lumber manufacturing enterprises of this part of the State is The Building and Lumber Company of Greenville.

The business was started in January, 1904, under the present title, owned by R. J. Cobb, L. H. Pender, and C. V. York, and in January, 1905, the company was incorporated with a capital stock of \$25,000. They operate a well constructed plant in the southwest part of the town, east side of Atlantic Coast Line Railway, where they have ample shipping facilities and special side track. The plant covers about one acre and the buildings consist of a two story frame factory building, 50x80 feet, equipped with full complement of wood working machinery, including many special machines, among which is an automatic lathe, for getting out turned work. The dry kiln is 18x50 feet, with daily capacity of 10,000 feet; the boiler house, of corrugated iron, is 16x38 feet and contains a 60 H. P. boiler. The engine is 50 H. P. The storage capacity is 200,000 feet.

The Building and Lumber Company manufacture sash, doors, mantels, turned work, columns, stair work and all kinds of interior and exterior finish, and execute many special shapes and sizes of doors and window frames, to order from any design. They carry in stock blinds and mouldings, also window glass in all sizes and grades.

In their planing mill they prepare large quantities of dressed lumber and ship both it and lumber in the rough to northern and New England markets. This company ships out from twenty-five to thirty carloads per month, and enjoy a successful and rapidly growing trade. They buy in immense quantities, taking the output of several saw mills and also are interested in timber lands, so are well prepared to execute all orders.

This company also do building contract work in all of its branches and take contracts for churches, school houses, stores, factories, warehouses, etc., and do paving contract work. They are now putting down a large amount of granolithic work for the United Development Corporation in Greenville Heights.

In their building contract work they enjoy a large business and have done some notable work, among which may be mentioned the residence of L. I. Moore, furnishing all the material, of which the stair and interior work is very artistic. They executed the work of the Methodist Church in Kinston, also the frames, stair work, interior and exterior work for the annex to the Norfolk Protestant Hospital at Norfolk. They employ from twenty-five to thirty people in their plant and a large force in the contracting department.

The officers of the company are: R. J. Cobb, president; C. B. West, vice-president; and C. V. York, treasurer and general manager; and T. W. Whitehurst, secretary.

Mr. Cobb is a well known and influential citizen and president of the Greenville Banking and Trust Company.

Mr. West has been engaged in the contracting business in Greenville about seven years and takes charge of the contracting end of this business.

Mr. York, the organizer of the business, is its practical head, as well as general manager. He has been in the mill business since 1892, and in Greenville for five years. Before organizing this company, Mr. York was engaged in contracting and building here. He is a progressive and capable man and has brought this industry to a successful issue.

Mr. Whitehurst, the capable book-keeper and office man, came with this company January, this year, and is filling his position most efficiently.

#### FRANK WILSON.

Dealer in Fine Clothing, Shoes, Hats and Men's Furnishings.

The establishment conducted by Frank Wilson, as is well known, occupies a foremost position in the commercial circles of Greenville. It has forced its way steadily and successfully to an enviable position. This store, under the management of its owner, Mr. Frank Wilson, has al-

the largest stock of clothing in eastern North Carolina, the same running from \$25,000 to \$30,000 worth of goods. He occupies a handsome store room, corner of Evans and Fourth street, fitted with up-to-date fixtures, and employs four competent people.

Mr. Wilson began in the clothing business in Greenville, for self, in 1893, with a new stock. He operated the first exclusive clothing store here, and has demonstrated the fact of being a successful merchant with far more than usual ability and foresight. He is a native of Greenville and has a host of friends in this section.

#### SAMUEL T. WHITE.

Dealer in General Merchandise—Conducting a Large and Successful Business.

Samuel T. White, successor to C. A. White, is a dealer in general merchandise and farm supplies. He handles a full line of dry goods, notions, clothing, hats and shoes, also groceries, hardware and fertilizers. He does a particularly large business in the supplying of farmer and planter and handles farm implements,

ty chosen as the site of the East Carolina Teachers Training School, consisting of twenty-one acres which has been platted, laid out in streets, has lighting facilities and is indeed an ideal residence location. He has put this upon the market and is offering lots at most reasonable prices, sold on cash or easy payment basis. Mr. White has already sold a number of lots on which have been erected some very pretty homes. This plot is but five minutes walk from the court house and three minutes from the graded school. If you are contemplating a home, don't fail to see this property and investigate terms. Mr. White invites you to call on him and he will be glad to furnish any information desired.

#### DAIL'S BRICK WORKS.

A New Industry Just Started by W. H. Dail, Jr.

Greenville is congratulating herself on the acquisition of a new industry that promises to become an important factor in her industrial growth and is a certain convenience to builders, contractors and retail buyers of this section. This is the new brick works, built owned and managed by Mr. W. H. Dail, Jr., an enterprising and progressive business man well and favorably known in Pitt county.

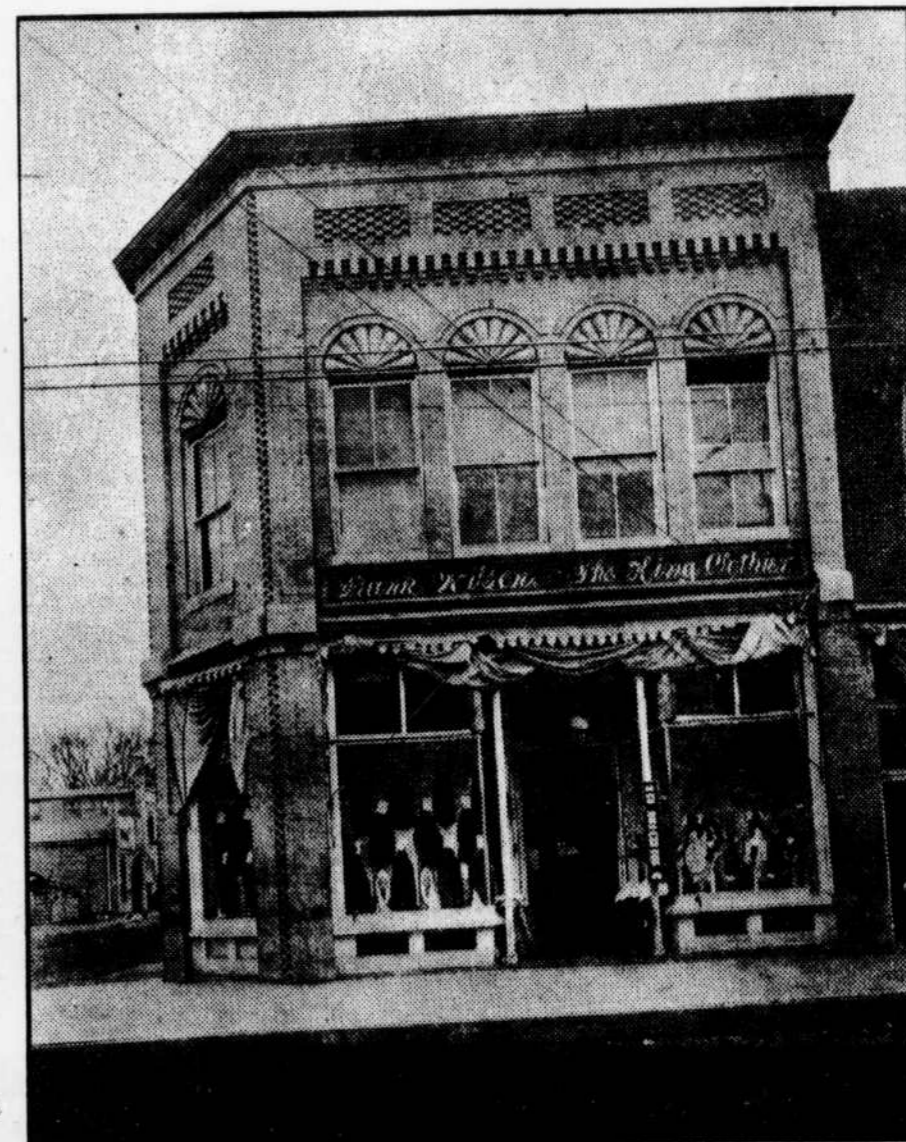
The plant is located south of the city along the A. C. L., railway and close to the main line of the Norfolk and Southern railway, having sidetracks from the former. It comprises twenty-two acres of ground, underlaid with a high quality of blue clay, specially adapted to brick making. Mr. Dail commenced constructing the plant March 1st, and has it now in operation. It is of the Steele machine system, making an end-cut brick which burns to a rich dark brown. All the clay is handled by machinery with Steele pugging machine, which mixes the clay thoroughly and gives an entire regular brick; this is the latest make of machinery for that particular purpose and there are patent trucks of latest type, for the carting of the brick. The plant has a capacity of 30,000 brick per day and has three kilns with total burning capacity of 600,000 brick and dry sheds of 250,000 brick at one time. The kiln and shed capacity is to be increased within a short period of time. The plant began operations May 15th, and is now running to its fullest capacity with from twenty-five to thirty men employed. Two double teams are used to deliver the product to the local trade.

This is the only brick industry in Greenville and is filling a long-felt want. Mr. Dail has already shipped several car loads, but is aiming to reserve his production for the local trade as the demand is so great here that he can sell his entire present production at home. He is, however, planning to double the capacity of his plant and can then ship in larger quantities.

Mr. W. H. Dail, Jr., is a well known young business man and identified with other interests in this section. He is closely connected with the tobacco industry, was engaged in the warehouse business with Mr. O. L. Joyner and with Mr. Joyner organized the Farmers' Consolidated Tobacco Company, of which he has been secretary and auditor since it was formed.

Mr. Dail was born and reared in Snow Hill, Green county, and has been a resident of Greenville nine years. He is secretary and treasurer of Pitt county, elected first in 1904 and again in 1906.

Mr. White owns a valuable plot of high level ground, located in South-east Greenville, adjoining the proper-



FRANK WILSON'S, "THE KING" CLOTHING HOUSE.

ly maintained a high standard of excellence and to-day as heretofore, the same large stock is carried, the same low prices prevail and only dependable lines and makes are carried. His excellent standing in eastern and northern markets enables him to buy goods at the lowest market rates, a benefit he shares with his customers by reducing the margin of profit. He buys only from such manufacturers as have established reputations to sustain and his understanding with these leading and representative concerns is that he shall receive the first shipments of all new and desirable goods in his lines that may be sold in this section and thus he is always in the latest." So whether you want clothing, men's or boy's furnishings, hats or shoes you will find the best and the latest "at Wilson's."

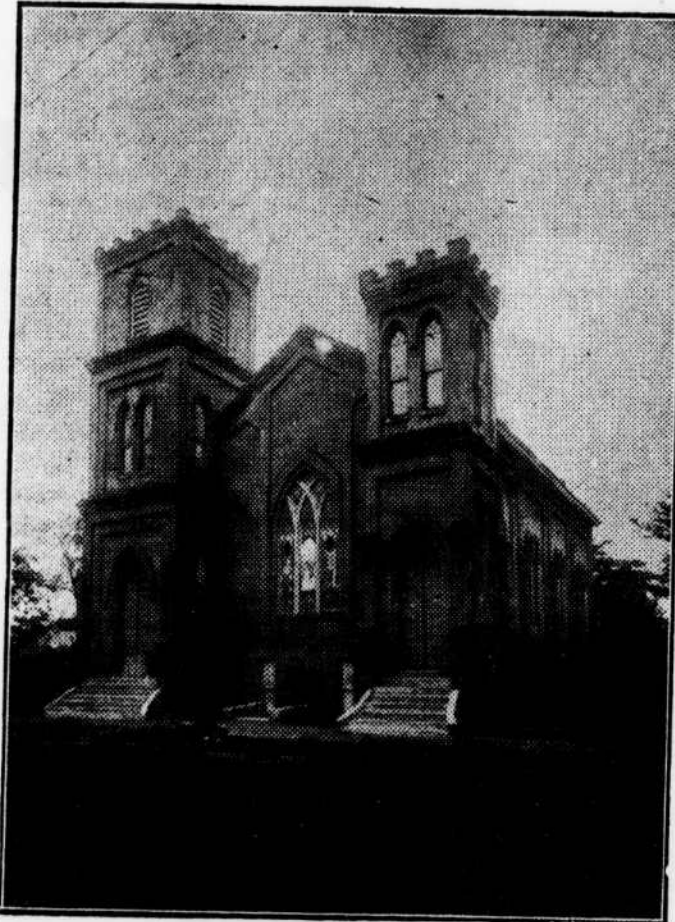
In clothing, handles such high class makes as the Kuppenheimer Company's, an especially nobby line for young men, the Duchess trousers (a fully guaranteed line), also the Crown make. In hats, the John B. Stetson, in shoes, the Edwin Clapp, and the Bostonian; and in shirts, the Eclipse. A fine line of suit cases and traveling trunks is carried.

Mr. Wilson carries what is probably

## W. J. TURNAGE.

## Conducting First Class Baggage Transfer and Buss Lines in This City.

Greenville possesses a first class baggage transfer and buss line, which renders valuable service to merchants and townpeople and is a great convenience to the traveling and commercial trade. This is operated under the title of the Greenville Transfer Company, owned and operated by Mr. W. J. Turnage. He makes a specialty of baggage and the transferring of freight and express from depot to town, having special wagons for this purpose and uses only first class teams, employing careful and competent drivers and helpers. He is now working nine teams and frequently uses as high as fourteen. Does all kinds of heavy teaming, such as handling of heavy freight, hauling machinery, granite, brick, etc., in fact all classes of transfer work. In his merchandise transfer line, Mr. Turnage receives the freight at the depot, pays all freight charges and takes entire charge of transferring their merchandise to the dealers throughout the town, an important feature and a great convenience to the merchant. He handles the express for the Southern Express Company and gives prompt and satisfactory service. Mr. Turnage also operates a buss and



BAPTIST CHURCH.

hack line to and from the depots and employs from eight to twelve people.

He is thoroughly reliable and responsible and gives to every order his careful attention, prompt service and reliable handling. He looks after all details of the business himself and his customers receive the best of service at his hands.

Mr. Turnage is a native of Greenville county and has lived in Greenville about fourteen years and has been in this line of work for nine years. He enjoys the confidence of the business men of the town, is popular with all who know him and has gained the respect of the entire community. He has made his own way in the world and gained his business solely by his own unaided efforts. Public spirited and liberal, he gives as freely as his means permit to every worthy project for the advancement or development of Greenville. He is a member of the Chamber of Commerce, the Red Men and the Carolina Club.

## R. T. EVANS.

## A Photographer of Unusual Ability Operating a First Class Studio.

Mr. R. T. Evans operates what is known as Evans' Studio here, and is a photographic artist of unusual ability, and his fine work has brought

him a splendid trade. Enter his well appointed studio at any season of the numbers, and the character of the year and you will see the well known faces of your townpeople in large work attests that it is done by one who thoroughly understands and practices the higher phases of posing, finishing and developing. Mr. Evans is an artist in his line and his work is always pleasing to the public. He has all of the latest styles and every appliance and apparatus known to modern photographic art to aid him in his efforts. He does everything that is latest and best in photographic art, also commercial photography and enlarging in sepa, water-color, pastel and crayon, also view works of all kinds. He has made, practically, all of the pictures used for cuts in this edition and does a considerable amount of high class commercial photography.

He occupies a well appointed studio on Dickinson avenue and has a full equipment of first class apparatus. His customers are assured, not only of good work, but also of the readiest accommodation and every courtesy at his hands. He owns the property where his studio is located, also a residence on Dickinson avenue and a farm near town.

Mr. Evans is a member of the Virginia-Carolina Association of Photographers.

## C. E. BRADLEY.

## A Reliable Jeweler Enjoying the People's Confidence and Esteem.

There is no business in which the credulity of the patron is more at the mercy of the dealer than that of the jewelry trade and it is therefore essential that such a dealer should have the utmost confidence of the people of the community in which he resides. Undoubtedly such a man is C. E. Bradley. He has been engaged in the jewelry business here for the past three years, has won the respect, esteem and patronage of a large proportion of the people of this county and that he has ever imposed upon a patron is not on record.

He carries a well selected stock of diamonds, gold goods, cut glass, silver, cutlery, china, art goods, bric-a-brac, clocks, musical goods, novelties, etc. His goods are sold on their merit and his motto is, "Best goods—one price." He handles the famous Libby cut-glass, the Graham silver, a well selected stock of fancy china, imported and domestic, hand-painted French china and a particularly fine line of high grade umbrellas. His store at 309 Evans street is well arranged and fitted with handsome display in an artistic and pleasing manner.

Mr. Bradley is a native of Edgecombe county, this State, and came here three years ago from Pictolus,

where he was engaged in the general merchandise business for five years.

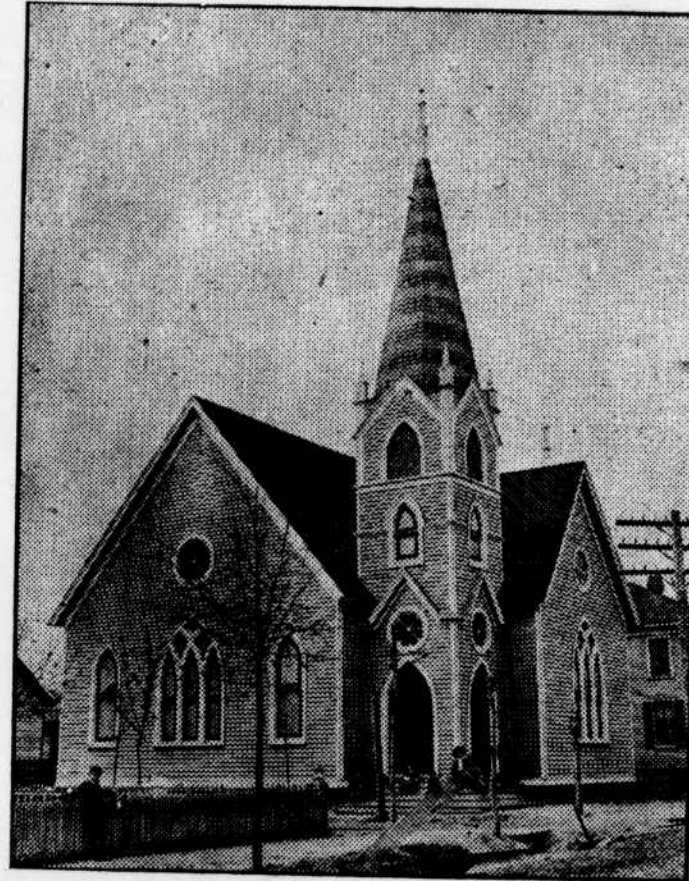
He owns a nice home and residence property, and takes a keen interest in the development of Greenville. He has been secretary of the Chamber of Commerce since it was organized and is a director in the Commercial Knitting Mills and one of our representatives business men.

## R. C. FLANAGAN.

## Popular and Efficient Postmaster of Greenville.

Perhaps in no other way does Greenville more strikingly demonstrate her recent remarkable growth and business enterprise than by the increased amount of business transacted by the post-office in contrast to that done a few years ago. This office is a busy one, and is conducted under a system that has proven most expedient and satisfactory.

The present capable and efficient postmaster was appointed March 16, 1904, by President Roosevelt, and under his regime many important changes and improvements in service and conduct of business have been inaugurated to the betterment of the system and to the accommodation of



CHRISTIAN CHURCH.

the patrons.

When he took the office the general delivery did not open until 8:30 A. M., and closed at 5 P. M. It is now open from 7:30 A. M., to 5:15 P. M., and again for a half hour after the evening mail is put up. Since he took this office Mr. Flanagan has had an increase of salary each fiscal year, and at the present rate of increase shown for the first quarter of this year, it is only a matter of a short time until this office will be raised from third to second class, which will warrant the appointment of an assistant postmaster and an increase of clerks.

Mr. Flanagan has proven a decidedly popular official and was appointed to this office without opposition in the community. He is well known throughout this section, is a native of Greenville, educated in Greenville schools and a graduate of Georgetown University, with degree of Bachelor of Law. He spent twelve years in Washington, D. C., in government service, and during his residence there, he read law. He returned to Greenville in 1903, and practiced law until his appointment as postmaster. He is ably assisted in the office by B. C. Pearce, Jr., and J. W. Shelburn, both popular and obliging young men.

## EVANS' BOOK STORE.

## A Well Stocked and High Class Book Store Conducted by W. F. Evans.

Evans' Book Store shows a carefully selected and large line of stationery, books for schools, carrying probably the largest line of school books in the section, library and homes, office supplies and blank books, magazines and periodicals, pictures, novelty and art goods, fancy china and bric-a-brac novelties and leather goods and a general line of base ball supplies and sporting goods. Mr. Evans has the sale here for the celebrated Edison Phonograph, carrying in stock records of the most popular music and also handles sheet music.

The store is located at 413 Evans street, is modernly fitted with handsome cases and the stock is displayed in an attractive manner.

Mr. Evans owns the property where his store is located, beginning business in this room in October, 1904. He has spent nearly all of his life here and before beginning business was engaged in educational work in Pitt county. Through his work he acquired an intimate knowledge of the book-wants of the schools for town and county and is successfully catering to them. Himself a student and reader enables him to more thoroughly appreciate the wants of his patrons

## J. L. CARPER.

## A Popular Merchant Handling Clothing, Shoes, Hats and Men's Furnishings.

The store of J. L. Carper is fast winning favor and a decidedly gratifying trade. It is stocked with a general line of men's and boy's wearing apparel, including clothing, furnishings, hats, shoes, etc. The line of goods carried is of medium price and of popular style and patterns. The business is well established and the trade of gratifying proportions. This business was formerly known as the Hub Clothing Company and has been conducted by Mr. Carper for two and a half years. Last December he acquired it and since then has added to the stock, improving both quality and quantity and is gradually adding new and up-to-date lines. He has many good genuine bargains to offer as he is anxious to close out the stock left from that of the Hub Clothing Company. Mr. Carper has had eleven years' experience in the business and is a capable and energetic business man with a host of friends. He is a self-made man and has succeeded by his own unaided efforts and fully deserves the success that is crowning his work.

## GREENVILLE SUPPLY COMPANY.

## Successful and Well Established Wholesale Dealers in Groceries, Cured Meats, Tobacco, Etc.

The Greenville Supply Company began business here ten years ago; they give to the business their entire time, foresight and careful management and have gained a substantial and gratifying trade. The stock carried is one of the heaviest in Pitt county and embraces everything foreign and domestic, in staple and fancy groceries, choice teas and coffees, flour, tobacco, snuffs, cured meats and in fact everything usually found in a first class house of this nature. The goods handled are of the best quality and the prices quoted are the lowest market rates. The trade of this house is large and widespread. The acquaintance and connections, both with producers and consumers are of a



J. W. BRYAN'S DRUG STORE (Interior).

most advantageous character and enables it to give advantages to its patronage unsurpassed by any other house and is an important feature in its popularity and in its increasing growth of business.

One salesman covers the surrounding territory and another looks after the town trade. The company occupies a large warehouse on Dickerson avenue near the tracks of the A. C. L. railway.

The business is operated by J. W., J. S., and E. B. Higgs, under the title of the Greenville Supply Company; these gentlemen have other interests here, own considerable property in and about the town and conduct a business that is of decided benefit and credit to Greenville.

## B. E. PATRICK &amp; COMPANY.

## Dealers in General Merchandise, Handling a Varied and Dependable Stock.

The store conducted by B. E. Patrick & Company is well and favorably known to the people of Pitt county and Greenville. It shows a well selected stock of dry goods, ladies furnishings, hosiery and underwear, clothing, shoes and hats. Particular attention is given to the clothing, shoes and men's furnishing departments and such excellent makes of clothes are handled as the Greenbaum & Company's full line and other equally meritorious. In shoes a leader is made of the "Star" brand for men and children, and in ladies' shoes has a fine line made specially for the trade.

The store is well arranged and attractively fitted, located in the Patrick block, 428 Evans street.

Mr. B. E. Patrick is a son of Mr. B. F. Patrick, one of Greenville's well known and substantial citizens and a large property owner. Mr. Patrick, Jr., was born and raised in Pitt county and has resided in Greenville about ten years. He began his business career when but eighteen years old, in the dry goods house of H. C. Kooker & Company and after working a year formed a partnership with Mr. W. B. Green, under the firm name of Patrick & Green, corner of Evans and Fifth

streets and after four years sold to Mr. Wiley Brown and engaged in farming for a year. After a lapse of another year he engaged in grocery business in his present location and January this year, closed out his grocery stock and put in dry goods and clothing. Mr. Patrick has succeeded in his business affairs and owns a nice home on Greene street, completed this year.

## J. W. BRYAN.

## Experienced Druggist, Conducting a Reliable and Well Established Drug Store.

The well appointed pharmacy conducted by J. W. Bryan, located corner of Evans and Fourth streets, is noted for its general excellence, its purity and worth of stock carried. He handles full and complete lines of drugs and druggists' sundries, pro-

present location and is a thoroughly practical man in his line. He knows when, where and how to buy—buys and sells strictly for cash, and has but one price to all, his customers reap the benefit of this policy by gaining "better merchandise at lower prices." Mr. Wilkinson is a native of Pitt county, born on a farm in Farnville township and has been a resident of Greenville fourteen years. He is one of our capable and representative merchants and enjoys a trade that speaks for itself as to his popularity and ability.

## A. B. ELLINGTON &amp; COMPANY.

## Conducting a Well Appointed Racket and Book Store—An Important Factor to an Economic Buyer.

A. B. Ellington is well known to the buyers of Greenville and Pitt county and located at 419 Evans street, his store is a well patronized Racket Store, carrying in stock a full line of fancy goods, imported and domestic china, cut glass, household goods in queensware, tinware, wood and wood-ware, also pictures, picture frames, mouldings, etc.

He carries in line a full stock of school books, all books adopted by the State Board of Education and was selected by the publishers' committee as one of the dealers in Pitt county. He also carries a general line of school supplies, books, magazines and stationery, gift books, blank books, office supplies, etc., and a particularly heavy line of holiday goods in season.

Mr. Ellington came to Greenville in 1887 from Richmond, Va., of which State he is a native. He is an expert mechanic and conducted the Greenville Iron Works for seven years. He engaged in the Racket Store business in 1894; after a year's time sold it to Zeno Moore & Brother, and accepted a position with J. B. Cherry & Company, remaining with them nine years and then re-purchased the Racket Store from Zeno Moore & Company. He has increased the stock and made changes and improvements and gained a successful trade.

Mr. Ellington is a member of board of directors of the Chamber of Commerce, and is an active worker in that body.



MRS. M. E. WILSON'S RESIDENCE.

## GREENVILLE WHOLESALE CO.

## Successful Wholesale Dealers in Heavy Groceries, Cured Meats, Flours, Etc.

The Greenville Wholesale Company started in business in April, 1906, and their trade has far exceeded the expectations of the management. They handle a general line of heavy groceries, cured meats, flour, tobaccos, cigars, cigarettes, candies, crackers, and a full line of canned and bottled goods. The company occupies a well appointed store-room on Evans street, and have additional warehouse in rear of store. They cover a territory of from 40 to 50 miles around Greenville and keep one traveling representative on the road, members of the

company calling on the local trade. This company are extensive buyers in the producing markets of the country, have excellent trade connections and are enabled to obtain the seasons' choicest products in all lines. This house has won deserved popularity among patrons knowing that are goods secured from the Greenville Wholesale wherever their trade has extended. Company are equal to any on the market in quality or variety and the prices quoted as low as any rival concern. Their thoroughly progressive business methods and upright commercial dealings have been prominent factors in winning the success achieved and the house has an enviable position among our mercantile enterprises. They make special effort to safeguard the interests of their patrons and extend every possible courtesy and accommodation.

The members of the firm are D. S. Smith and W. J. Hardee; both gentlemen are well known in this section and they and the business they conduct are a credit to the city.

Mr. Smith has property in Greenville and a farm near town, and Mr. Hardee owns farm property in Green county and has mercantile interests in Ormondsville, N. C.

## THE J. F. DAVENPORT COMPANY.

## Prominent and Successful Business Concern, With an Extensive Trade.

The J. F. Davenport Company is among our best known, most thoroughly established and well patronized general mercantile establishments and draws a large trade from all parts of Pitt county and adjacent country. They carry a large stock and are popular through their honest dealings, just values and ready accommodation to customers.

They carry a full line of merchandise, including dry goods, ladies' and men's furnishings, hosiery, underwear, notions, gloves, silks, laces, trimmings, piece goods, etc. Also a full line of ladies', men's and children's shoes, handling the Regina and Autohav

lines and popular and dependable makes in all lines. They also carry heavy groceries for the farm supply business and fertilizers.

The business was started in 1903 by Mr. J. F. Davenport, the present head, and the company was incorporated under its present title in January, 1907, with J. P. Davenport, of Pictolus, president; J. F. Davenport, secretary and treasurer. The latter gentleman takes the entire charge of the business. He is a native of Pitt county, born in Pictolus, where his father, Mr. J. R. Davenport has been a merchant for forty years, in which line of business he is still engaged and is also a large planter in the county. Mr. J. F. Davenport owns farm lands in Pitt county and has other interests in Greenville.

## Manufacturers are Invited

### to Investigate the Advantages Offered

in a score of progressive and rapidly-growing towns along the lines of the **NORFOLK & SOUTHERN RAILWAY.**

The plants now located here are making money, but there's room and raw material for more. Let us tell you about our advantages.

F. L. MERRITT, Land and Industrial Agent, Norfolk & South'n Ry., Norfolk, Va.

## Factories Must be Built for "Greater Greenville"

WITH the completion of a new line of railway and the establishment of the Eastern Training School, Greenville has entered upon a new era and must now plan for the building of "Greater Greenville."

The first effect of the new railway will be a re-adjustment of transportation facilities, and that in turn means a wider distribution of merchandise over the territory contiguous to the town.

The coming of the Training School must add materially to the population, and will be an advertisement of the city and its advantages.

Of course, the great thing is the enlargement of trade and the establishment of new lines of business, but in connection with this must come the building of new factories if Greenville is to become the city that it ought to be and that it will be, if its advantages and resources are properly exploited.

But outside capital is not enough. The people of a town must show their faith in it by themselves investing. There are many enterprises that are needed in Greenville and the success of which would be assured from the start. Many of these could be established by local capital. It is well known that smaller industries are comparatively more profitable to a town than large ones. Why should not more enterprises be started on local capital? There is nothing so reassuring to the outside investor as to find the people of a town putting money into enterprises themselves at the same time that they invite outside capital to come in and invest.

Greenville needs a cotton factory. Its knitting mill is flooded with orders and has difficulty in getting the yarn with which to manufacture its products. A local market is therefore at hand for a considerable part of the output of a cotton mill. This condition has existed for a long time. In the meantime there is capital enough in Greenville and Pitt county seeking investment to readily build the much-needed mill. Why should not a movement be started to bring about the desired result? A properly conducted mill would net a handsome profit to those owning stock in it, would give employment to a large number of people, would distribute a great amount of money among the merchants and business men and add largely to the population and commercial importance of the town.

A tobacco factory is needed, and if it cannot be had Greenville should at least be able to secure the location of one of the proposed Farmers' Tobacco Storage Warehouses. The town's importance as a tobacco center is too great and the necessity for permanently holding its tobacco trade too vital a matter for Greenville to longer overlook the necessity for guaranteeing its permanency. This can best be done, as has been demonstrated in the history of other tobacco towns, such as Durham, Winston-Salem and Danville, by the establishment of tobacco-manufacturing plants.

The principle further applied that the place to locate a manufacturing enterprise is where raw material can be had at small cost suggests Greenville as an ideal place for the location of wood-working plants of all kinds. That a furniture factory would pay handsomely has been demonstrated in the experience of similar enterprises in this section of the State. For instance, a town not many miles away has a factory that was established less than fifteen years ago on a capital of \$12,000. Since its establishment it has paid an annual cash dividend to its stockholders of twenty-five per cent, and in addition has from time to time declared stock dividends until the capital stock has been increased from the original \$12,000 to \$90,000, without the expenditure of a single cent on the part of the stockholders. There is no reason why this experience should not be repeated in Greenville, since Greenville has quite as good, if not superior, advantages for a furniture factory.

The supply of gum timber in Pitt and adjoining counties also presents advantages for

the location in Greenville of factories using the gum timber, such as plants for making pie-plates, butter-dishes, staves, trays, roller-pins, bowls, wooden scoops, box shooks, and other articles which can be made of gum at much smaller cost than they are now being manufactured in the North, of maple, beech and birch. It is claimed for the gum product that it is not only very much cheaper than that made of other timbers, but that it is superior in quality. The time is not far distant when wood working plants of all sorts will have to move South, since the recent introduction of gum into the manufacture of a great number of articles has directed attention to the enormous supply of the raw material in this section. Here is an opportunity, not only for Greenville, but for all the towns in eastern North Carolina, either to start factories of this sort on local capital or to interest outside capital in their establishment.

Then there are a number of other enterprises suited to this section that might be suggested, such as cotton-seed oil mills, fertilizer factories, canning factories and the like. The raw material for all such plants is easily obtained here at low prices, and transportation to the northern markets are good, with favorable freight rates.

In these days of sharp competition the manufacturer must look for his profit in cheap raw material, low transportation rates and the ability to turn out the manufactured product at a lower cost than his competitors, without affecting its quality. Conditions in this section favor such a result. Factory sites may be had in Greenville at little or no cost, the raw material is practically at the factory door and the labor supply is adequate; labor troubles are unknown, and competing railroads, together with water transportation, insure a low freight rate for all time.

Eastern North Carolina not only has rich and varied resources, it has many towns that possess unusual advantages for the location of manufacturing enterprises. But no town in the South possesses advantages superior to those offered by Greenville for such enterprises as are above named.

Anyone desiring to locate a factory or change their place of residence will be furnished with any information concerning the advantages of Greenville by the editor of this paper; the Secretary of Greenville Chamber of Commerce, or by F. L. Merritt, Land and Industrial Agent, Norfolk & Southern Railway Co., Norfolk, Va.

## FARMS FOR HOMESEEKERS

### The Richest Land; The Finest Climate.

There is no better real estate investment anywhere to-day, barring none, than a good farm property on the

### NORFOLK & SOUTHERN RAILWAY.

Though land values are rapidly increasing, they are far below the price of similar lands elsewhere. Why not buy while they are low? Let us send you descriptive pamphlet.

F. L. MERRITT, Land and Industrial Agent, Norfolk & South'n Ry., Norfolk, Va.

### Wilson's N. & S. Depot.

The foundation for the Raleigh & Pamlico Railroad depot at Barnes and Spring streets has at last been finished and work is beginning on the upper portion of the building. Present indications point to a beautiful red brick structure, perfect in all its appointments.

But the laying of this foundation was fraught with exceeding grave difficulties and apprehension was at one time felt as to the possibility of securing a foundation at all.—Wilson Times.

### Ryan's Accomplice Arrested.

New York, July 29.—Julia M. Carter, the woman who betrayed Chester Ryan, the paying teller of the Windsor Trust company, who stole \$96,000. to the police, has been indicted for receiving stolen goods. Ryan says he gave her \$15,000 of the stolen \$80,000 in cash and she took \$10,000 when he was not looking.

### Shot Gun Guard Graves.

Kansas City, July 29.—Helena, Ida and Lidia Conley, Wyandotte Indians, has begun an armed guard over the graves of their ancestors in Huron cemetery, in Kansas City, Kan., recently ordered sold by the government.

The sisters threaten to shoot the first person who may attempt to remove bodies.

Congress authorized the sale of the cemetery, set aside for many years as a tribal burying ground, and a division of the money among the remaining members of the Wyandotte tribe, first removing the bodies. The Conley sisters say they will not permit the graves to be touched, and today they began the erection of a shanty near the cemetery.

### Goldsboro's Union Depot.

Goldsboro, July 29.—An official rule has been served upon the several railroads entering here, by the corporation commission, notifying them that the union passenger station for Goldsboro must be completed according to the plans submitted by the railroads and approved by the commission last January, by November 26 under penalty.

### Senator Pettus Dead.

United States Senator Pettus of Alabama died last night at 10 o'clock at Hot Springs from the effects of a fit of apoplexy, with which he was seized while at the breakfast table yesterday morning. His entire body was paralyzed, and he never recovered consciousness since that time.—Asheville Citizen.

### Knock His Block Off.

Waltham, Mass., July 30.—"If a man followed my wife and I was big enough, I would knock his block off," remarked Judge Abbott this morning, during the trial of David Meister, of Watertown, charged with using profane language to Mrs. Louise Crossman, of the same town.

Mrs. Crossman stated that the defendant annoyed her more or less for the last two years by following her on the street.

The court asked her if she had told her husband that Meister had been following her, and she replied that she had several times.

"How large a man is your husband?" asked the judge.

"Larger than the defendant," replied Mrs. Crossman.

It was at this point that Judge Abbott made the remark referred to. Meister denied the charge, but was found guilty and fined \$10.

### Filed for Reference.

In a letter to the editor from Congressman John H. Small is this paragraph which we take the liberty of publishing:

"I wish to congratulate you upon your edition descriptions of Greater Greenville, which I have read with a great deal of pleasure and have filed away for future reference.

### Encampment Officers.

The following officers of Greenville Encampment No. 45, I. O. O. F. were installed at last meeting:

R. C. Flanagan, Scribe; D. W. Hardee, High Priest; D. D. Overton, Senior Warden; L. H. Penner, Scribe; J. R. Corev, Treasurer; A. C. Halloman, J. W.; H. R. Harris, I. S.; James Brown, O. S.; D. C. Moore, 1st watch; J. J. Cherry, 2nd watch; E. A. Moye, 3rd watch; S. T. White, 4th watch; E. E. Griffin, Guide; W. J. Hardee and F. J. Forbes, Guards to the tent.

### Jailed For Kissing Wife.

Clarion, Iowa, July 29.—After wearing a heavy beard forty years, Stephen Mahon sought to play a joke on his family by getting a clean shave. The result was that he was taken for a tramp and landed in the cooler by the city marshal.

Mahon first asked for a hand-out, but was refused. He then sought to embrace his wife, and the screams of the latter resulted in his incarceration for two hours before the family could be convinced that it was really "Pa."

Mahon says it is his last joke.

### Anson Lycher.

Raleigh, July 29.—Judge R. B. Peebles was here today in conference with Gov. Glenn, regarding the trial of the Anson county lynchers that the judge has just concluded at Monroe. He says the juries in both cases were thoroughly justified in returning verdicts of not guilty and that several of the most important witnesses for the state succeeded in making spectacles of themselves in the course they pursued.

### Claremont College Sold.

Claremont Female College at Hickory, which has been under the control of individuals, has passed to the Reformed Synod of North Carolina and will in the future be under the control of this body. Rev. Dr. W. B. Duttera, of Salisbury, becomes president, and Prof. J. H. Kellar, of the faculty of Mt. Amoena Seminary, dean of the new institution under the new order of things. Professor Kellar will continue at Mt. Amoena, for the year, however, in fulfillment of a contract, and will not formally become the head of Claremont until the fall of 1908.—Salisbury Post.

### Stole Shroud From Corpse.

Little Rock, Ark., July 29.—For the alleged stealing of the shroud from John Parnell, a dead man, and burying him in the scanty white undershirt furnished by the county hospital, despite the sons' claim that they had bought the shroud, Bud Jackson, an undertaker, was fined \$150 and sentenced to six months in jail.

## RAILROADS GIVE UP

The agreement made yesterday afternoon in the office of the Governor of North Carolina by Governor Glenn for the State, and by the general counsel of the Southern and Atlantic Coast Line Railways on behalf of their roads, by which the 2 1/2 cent State rate goes into effect by August 8th, and by which a procedure of an orderly legal contest is agreed to by the railroads, all present indictments to end, is a complete vindication of the position and demands of Governor Glenn, and is a complete surrender of the railroads to the laws of North Carolina, which they have been violating since the first day of July. The full text of the important document by which the sovereignty of the State is acknowledged is as follows:

1. The railroad puts the 2 1/2-cent rate into effect not later than August 8, 1907.
2. The State to appeal from the order of Judge Pritchard discharging parties in Asheville on writ of habeas corpus.
3. The Southern Railway appeal to the Supreme Court of North Carolina in the Wake County case, and if the case is there decided against it to take the case by writ of error to the Supreme court of the United States.
4. That both sides co-operate to have both of said cases advanced and argued together and speedily determined.
5. The State at its option to indict the Atlantic Coast Line in one case.
6. All indictments and prosecutions now pending to be dismissed and no other indictments or prosecutions to be instituted for any alleged violation of the law, up to the time the new 2 1/2-cent rate is put into effect under this arrangement, as far as the Governor can control the same.
7. The Governor advise all people against bringing any penalty suits pending final determination of the questions involved and ask the people as a whole to acquiesce in this arrangement.
8. The suit pending before Judge Pritchard to be diligently prosecuted without the State, however, waiving any question of jurisdiction. Signed.

ALFRED P. THOM.  
ALEXANDER P. HUMPHREY.  
Counsel for the Southern Railway Company.  
R. B. GLENN.  
Governor.

Messrs Thom and Humphrey also as counsel for the Southern Railway Company undertake that the Southern Railway will not inaugurate contempt proceedings because of anything theretofore done by any of the State officers in connection with the rate litigation, and will do what it can to prevent the inauguration of any such contempt proceedings.

This arrangement between the Southern Railway and R. B. Glenn, Governor, is also assented to by George Rantree, attorney of A. Nelson Buckley and others, complainants, and Alexander Hamilton, General Counsel for the Atlantic Coast Line Railroad company, except that they do not consent that the Atlantic Coast Line Railroad company shall be indicted in one case, but as to that leaving the State at liberty to do as its sense of duty may dictate.—News and Observer.

### Cheated Justice.

Winston-Salem, N. C., July 29.—After suffering agonizing pains for three days from the effects of a quantity of carbolic acid, taken with the intention of self destruction, Thomas Siddings, an aged white man succumbed to the Grim Monster of Death at 3:15 o'clock yesterday morning. The end came at the Twin City Hospital, where he was taken Tuesday morning a few hours after it was discovered that he had taken the drug. Thus the law has been prevented from meting out justice to one who, if the accusations are true, richly deserved the full limit of punishment.

### Dr Whitaker Improving.

The many friends of Rev. R. H. Whitaker, D. D. who has been extremely ill, during the past few weeks, will be glad to learn he is much improved, with the assurance from his doctor that he will soon be seen on our streets if there is no serious setback. Dr. Whitaker has been a great sufferer, but despite his age he has borne his afflictions with great fortitude. His many readers who have missed his letters lately may expect to see him out soon.—News and Observer.

### North Carolina Week.

North Carolina Week, which is from August 12th to 19th, will find the largest attendance of the year at the Jamestown Exposition. The estimate of 75,000 North Carolinians for the week is not too large, according to those who are in closest touch with the situation. August 15th is Governor's Day, and this will equal in attendance the days when President Roosevelt was at the Exposition. Georgia day attendance will be almost doubled. There will be special rates and special trains from all North Carolina points, and the carrying capacity of the railroads for the week is over 100,000. Every North Carolinian who can go should take advantage of this opportunity.

### High Up in the World.

Yesterday we made mention of Mr. G. H. Jones, of Warrenton, whom we met on a train Sunday afternoon. The Kinston Free Press of yesterday says: "Upon inquiry, the reporter learned that Mr. Jones measures six feet and nine inches, in his stocking feet, weighs 145 pounds, is 28 years old and still growing. Mr. Jones has two brothers, McRary—the reporters' personal friend—six feet four inches and Earnest, six feet two.

### Seaboard Discontinues Trains.

Raleigh, July 29.—Traveling Passenger Agent C. H. Gattis, of the Seaboard Air Line, announces that owing to a falling off in passenger receipts by reason of the 2 1/2 cent rate, his company finds it necessary to take off trains Nos. 44 and 45, between Charlotte and Rutherfordton this order going into effect August 1. Only yesterday the order was received to take off the parlor car service between Charlotte and Wilmington for the same reason. The impression grows here that it is only a question of a few weeks when a similar order will come for discontinuance of the shoofly service between Weldon and Raleigh.

### League Disbanded.

The Eastern ball league composed of Rocky Mount, Wilson, Tarboro, Kinston, New Bern and Washington teams has disbanded for the season. The last games were played Saturday.

### SHOOTS WIF, THEN SELF.

Charlotte Man Gets Tired of Life and Exits.

Charlotte, N. C., July 27.—Mrs. Madge Leonard Powers was found dead this morning about 7:30 o'clock in her home at the corner of Morehead street, and the Southern Railway. Mr. Harry Powers, her husband was found in an unconscious state on the floor near her, and both had been shot through the head with a .32 calibre pistol. It is thought that Powers will not survive. The news of the double crime shocked the community this morning. It is said, and there is every evidence that the fact is true, that Powers murdered his wife and then shot himself. The woman was shot through the forehead, the bullet entering just at the right of the media line. Powers shot himself below the right ear, and when picked up was barely breathing. It is supposed that the tragedy occurred about 9:30 o'clock last night.

### Failed to Make Tax Returns.

Raleigh, N. C., July 29.—The North Carolina Corporation Commission today issued a warrant against the South and Western railway charging it with failing to make returns of its property for assessment for taxes. The penalty for violation of this law is \$300 with \$100 for every day's delay. The South and Western is the railroad being built from Johnson City, Tenn., to Marion, N. C., and is backed by Thomas F. Ryan and other Northern capitalists.

### Shot at One, Killed Another.

In an altercation Saturday night, six miles southwest of Wilson, on Williams and Howard farm, near Mr. John Owens' home, Will Scarborough shot and killed Riley Faison.

Scarboro and another negro named Robert Hilliard, it seems, because involved in a dispute over barbecue which Hilliard was selling and Scarboro refusing to pay for the amount purchased by him.

Scarboro walked about twenty steps from the stand, pulled his pistol and fired at Hilliard, the bullet missing its mark and entering Faison's right breast under his right arm. Faison stood and quivered for a moment, falling dead in his tracks.—Wilson Times.

### HAYWOOD ACQUITTED.

Verdict of Not Guilty in Loner Fought Murder Trial  
Boise Idaho, July 29.—In the bright sunlight of a beautiful Sabbath morning William D. Haywood, secretary and treasurer of the Western Federation of Miners, walked a free man today, acquitted of the murder of former Governor Frank Steunenberg.

Probability of acquittal was freely predicted after Judge Fremont Wood read his charge, which was regarded as strongly favoring the defense in its interpretation of the laws of conspiracy, circumstantial evidence and the corroboration of a confessed accomplice. It was also freely predicted that, in the event of Haywood's acquittal, the State would abandon the prosecution of his associates Charles H. Moyer, president of the Federation, and George A. Pettibone, of Denver Statesmen from counsel and from Governor Gooding, issued today, dispel this view of the situation.

### Gen for President.

Washington, D. C., July 29.—An editorial in the New York Times, mentioning Governor Glenn as a strong possibility for the Democratic Presidential nomination is attracting attention here. A gentleman from the State announced today that a Glenn Democratic Presidential club has already been organized at Spray, N. C. which is the scene of the birthplace of the Governor. The organizers of this club have taken the initiative in a movement to recognize the Governor's efforts in behalf of the fight for States' Rights.

### Knights of Columbus and Cardinal Day

at the Jamestown Exposition. Jamestown exposition, Va., July 29.—One of the greatest days which the Jamestown Exposition will see in early August will be the Knights of Columbus and Cardinal Day, which comes on the 8th.

The national convention of the Knights of Columbus will meet at the exposition August 6th, and it is expected that the attendance will be the largest the order has known in recent years. Many special trains will be run from East, South and West.

Knights from Chicago and the Northwest will make the journey on the "Columbian Special", which leaves Chicago at 9:30 a. m., Saturday, August 3rd, and will make a stop at Plymouth, Indiana, and Fort Wayne, Indiana, and will arrive at Pittsburgh, Pa., at 9:45 in the evening. The party will arrive in Washington at 8 o'clock Sunday morning and will at once board a palatial steamer, "The City of Norfolk" for a delightful trip down the famous Potomac river, stopping at Mt. Vernon and Old Point Comfort, also passing the fleet of warships, and will arrive in Norfolk at six o'clock on Sunday evening August 4th. Mass will be offered on the boat on Sunday morning by special permission of His Eminence, the Cardinal.

Cardinal Gibbons will be the guest of honor on this special day, and the exposition management has taken particular care in preparing a program befitting the occasion, as follows

Upon the arrival of His Eminence, the Cardinal at the gates of the exposition he will be met by a committee of fifty and escorted to the auditorium building, where the program of exercises will take place at noon.