

All Shipments Guaranteed Fresh When Packed.

J. H. POTTER & SONS,

— WHOLESALE DEALERS IN —

Fresh  Salt Fish, Terrapin, Oysters, &c.

HANWELL'S PRINT, WELDON, N. C.

Beaufort, N. C., Nov 11th 1896

Sir:

In reply to your favor of 1st inst
we beg to say,

Our quotations on Terrapin were as follows,
Terrapin measuring just within the law \$3.00
per doz. 5 in Terrapin and not 5 1/2 \$6.00 &c

What we meant by those just within the
provisions of the law was those that would
measure 5 inches when caught, ^{but} would in
confinement shrink beneath the measure —
They are not taken to any great extent and
no dealer desires to purchase or impound
them. We shipped you the very cheapest
we had inasmuch as smaller had no
market value. And the advance in price
was more rapid than (it seemed to us) the
value of the article should be. We had no intent
or desire to charge more in shipping than in
quoting — ~~They~~ ^{had} sold by our Commission men
in Baltimore at the same time we shipped

you, the same size Terrapin at 900 per doz -
Taking therefore the expense the grocer netted
us about 700 and our aim was to charge
you a little less than anticipated price.

Very Resp. Your Obedt Servt
J. H. Potter & Son