

Old Pointe No. 2
Dec 23. 1889

Men Royter & Studrick
Norfolk Va
Dear Sirs -

Replying to yours of
the 19th inst. relative to
the Acid Phosphate matter
my claim of \$1.40 per ton
is based upon all of
the State Station's analyses
of your goods and
one of my own - on
March 1st. I proposed
a settlement upon this
basis which was declined.
Later when bill was pre-
sented I made a similar
proposition and again
more recently at Durbin's
request, the same was

reported in writing, which
I presumed had been
forwarded to you. I
am now and always
have been ready to
pay for what I owe
I ask and no more.
I am in full accord
with you. I see no
reason why there should
not be a settlement
at once

Respectfully
yours

Chas. J. [unclear]