

INCORPORATED OCT. 2ND, 1883.

Norfolk Importing and Exporting Co.,

46 COMMERCE STREET,

SALT.

Norfolk, Va., June 19, 1890

Mess Elias Carr & Son,
Ogdensburg, N.Y.,

Dear Sirs:

Your favor of the 14th. was duly received, fully noted, and would have had a reply before this, but for a pressure of other correspondence. When you ordered the Rock Salt, you did not instruct me ~~to~~ not to ship unless I could make the price at 1¢, for you distinctly said ~~that~~ that I could make the price at above figure if I would. As this was

absolutely impossible, I did all I
could by making shipment at
original offer. Now I ask you,
in all kindness, to take the fact
as invoiced to you, and it will
be a favor which we will ap-
preciate, and this is the way in
which we would treat you if
our positions were reversed.

If, however, you still persist in
your refusal, then please notify
me on enclosed card at once,
so we have a friend in Washington
to dispose of it for me.

Requesting your prompt reply, I am,
Very truly yours,
W. D. Drury.