


AN OPEN LETTER TO THE PUBLIC

On March 24, in the early morning hours, a disastrous accident happened in the waters of Prince William Sound, Alaska. By now you all know that our tanker, the Exxon Valdez, hit a submerged reef and lost 240,000 barrels of oil into the waters of the Sound.

We believe that Exxon has moved swiftly and competently to minimize the effect this oil will have on the environment, fish and other wildlife. Further, I hope that you know we have already committed several hundred people to work on the cleanup. We also will meet our obligations to all those who have suffered damage from the spill.

Finally, and most importantly, I want to tell you how sorry I am that this accident took place. We at Exxon are especially sympathetic to the residents of Valdez and the people of the State of Alaska. We cannot, of course, undo what has been done. But I can assure you that since March 24, the accident has been receiving our full attention and will continue to do so.


L. G. Rawl
Chairman



IT'S HERE! A 2-MILLION DOLLAR SALE!



Repeating what turned out to be one of the biggest savings events in Brown & Wood's 54-year history!
TOMORROW! WEDNESDAY! NOON to MIDNIGHT!

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TOTAL SALE!

ALL SALES AREAS CLOSED TODAY...

FOR THIS TOTAL SAVINGS EVENT! CLOSED TO ALLOW SPECIAL CREWS TIME TO REDUCE PRICES ON EVERYTHING IN STOCK FOR THIS INCREDIBLE SALE! HURRY! RECORD-BREAKING CROWDS EXPECTED!

TOMORROW! 12 NOON UNTIL 12 MIDNIGHT!

OVER VEHICLES WILL BE ON SALE DURING THIS HISTORY MAKING DAY OF SAVINGS TOMORROW! IT WOULD BE DIFFICULT TO LIST ALL THE BARGAINS!

EVERYTHING'S REDUCED!

1989 PONTIAC GRAND AM LE - 2 door. St. #89218	
List Price \$12,756	Sales Price \$11,893
1989 PONTIAC BONNEVILLE LE - St. #89079	
List Price \$16,587	Sales Price \$15,197
1989 PONTIAC SUNBIRD LE - St. # 89195. 2 door.	
List Price \$11,223	Sales Price \$10,480
1989 PONTIAC GRAND PRIX LE - St. #89307	
List Price \$15,580	Sales Price \$14,097
SCORES AND SCORES REDUCED!	
1989 PONTIAC 6000 LE - St. #89278	
List Price \$13,874	Sales Price \$12,469
1989 ISUZU TROOPER S - St. #89327. Air conditioning.	
Sales Price	\$13,999
1988 ISUZU LONGBED TF TRUCK - St. #88508	
List Price \$8,693	Sales Price \$6,990

PLAN TO STAY AWHILE...IT'S PERHAPS THE LARGEST AUTO SALE AND SELECTION IN AREA HISTORY...DON'T MISS THE AMAZING REDUCTIONS DURING TOTAL SALE 1989!

1989 ISUZU TROOPERS
6 Cylinders
(Now In Stock!)

IT'S TRUE! ALL SALES AREAS (BOTH NEW AND USED) WILL CLOSE ALL DAY TODAY! SPECIAL TEAMS ARE REDUCING PRICES ON EVERYTHING!

TOMORROW, WEDNESDAY, FOR 12 FANTASTIC HOURS, THE AMAZING TOTAL SALE COMES TO THIS AREA WITH TOTAL SAVINGS ON EVERY VEHICLE IN STOCK! EVERY FAMILY-SIZED CAR...EVERY ECONOMY CAR... EVERY SPORTS CAR...AND EVERY STATION WAGON (BOTH NEW AND USED) AT IMPORTANT PRICE REDUCTIONS! REDUCTIONS WILL BE PLAINLY MARKED (FOR YOUR EASY SELECTION) WITH A GIANT SALE TAG ON EVERY VEHICLE IN THEIR VAST SELECTION! DON'T MISS IT!

YES! EVERY VEHICLE IN STOCK (NEW AND USED) WILL BE TAGGED AT IMPORTANT SAVINGS WHEN THE SALE BEGINS AT NOON SHARP!

BUT THERE'S MORE!

FOR TWELVE AMAZING HOURS WEDNESDAY, YOU CAN SELECT THE NEW CAR OF YOUR DREAMS...ANY NEW VEHICLE ON THE PREMISES...AND TAKE ADVANTAGE OF A SENSATIONAL CREDIT OFFER!

SPECIAL FINANCING! CASH REBATES ON SELECTED MODELS!

SAVE WITH GM'S SMARTLEASE PROGRAM — LOW INTEREST RATE AND LOWER MONTHLY PAYMENTS!

BUT THERE'S MORE!

THEY WILL REMAIN OPEN AND SELLING UNTIL MIDNIGHT TOMORROW NIGHT TO GIVE EVERYONE IN THIS AREA A CHANCE TO SHOP THIS HISTORIC TOTAL SALE!

12 FANTASTIC HOURS TO SAVE!
12 NOON UNTIL MIDNIGHT, TOMORROW!

YES! YOU'LL SHOP A GIANT REDUCTION TAG ON EVERYTHING TOMORROW!

	EL DORADOS!
	SEDAN DEVILLES!
	FLEETWOODS!
	BROUGHAMS!
	BONNEVILLES!
	LEMANS! YES! THEY'RE ALL ON SALE!
	GRAND AMS!
	SUNBIRDS! ALL WILL BE REDUCED!
	SAFARI WAGON!
	6000'S! BUY NOW AND SAVE!
	P'UPS! TAGGED TO SELL!
	TROOPERS! NONE HELD BACK!

SPECIAL NOTICE!
YES! YOU CAN CUSTOM ORDER THE NEW VEHICLE OF YOUR DREAMS DIRECT FROM THE FACTORY AT REVOLUTIONARY SAVINGS! IT'S TIME TO BUY! DON'T MISS IT!

EVERY USED CAR AND TRUCK REDUCED!

YOU BETTER BELIEVE IT! AS YOU READ THIS AD, SPECIAL CREWS WILL WORK INTO THE NIGHT PREPARING GIANT REDUCTION TAGS ON EVERY USED CAR AND TRUCK!

MANY LATE MODELS AND ONE OWNER CARS TO CHOOSE FROM!

"USED" BARGAIN EXAMPLES!
1988 Chevrolet Corsica... \$8,750
1988 Chevrolet Beretta... \$9,550
 THEY'RE ALL GOING TO BE REDUCED!



SORRY, NO ONE WILL BE PERMITTED ON SELLING PREMISES UNTIL THE SALE BEGINS AT 12 NOON TOMORROW!

SPECIAL FINANCING?...
 ...YES! WITH APPROVED CREDIT AT THEIR AMAZING TOTAL SALE FOR 1989, GET CASH REBATES ON SELECTED MODELS! SAVE WITH GM'S SMARTLEASE PROGRAM — LOW INTEREST RATE & LOWER MONTHLY PAYMENTS!

BROWN & WOOD
 PONTIAC • CADILLAC • ISUZU
 329 Greenville Blvd. • 355-6080

YES!
 EXTRA SALESPEOPLE AND FACTORY REPRESENTATIVES WILL BE ON HAND TO HELP SPEED YOUR SELECTION!
YES!
 REDUCTIONS WILL BE PLAINLY TAGGED ON EVERY UNIT FOR YOUR QUICK AND EASY SELECTION!

12 SENSATIONAL HOURS! 12 TO 12 TOMORROW!

