

Smith & Waldrop,  
Real Estate Brokers.

J. M. Waldrop,  
Renting Agent.

W. B. Valentine,  
Stenographer and Typewriter.

*Law Office of W. A. Smith,*

*Hendersonville, N. C. Feb. 20 1899.*

## BUREAU OF INFORMATION.

HENDERSONVILLE, N. C.

Will sell to you or buy for you.  
Look after listing property and  
paying taxes for non residents.

Have for sale beautiful resi-  
dences, large and small building  
sites, business lots; Farms, large  
and small; Timber lands in large  
and small bodies.

Hendersonville has a population  
of about 2,000; an altitude of  
2,252 feet; is a platteau of level  
land of about 100 square miles on  
the Blue Ridge Mountains of  
Western North Carolina. This  
platteau and the mountains that  
surround it, like an amphitheatre,  
is one of the healthiest places on  
the globe, with the most equable  
climate and dryest atmosphere;  
is the home of all the fruits, vege-  
tables and flowers not tropical.

On a direct line from Chicago,  
Ill., to Charleston, S. C.

Dear Sir:

We mail this letter to the man in your  
town whom your postmaster recommends as the most  
reliable real estate dealer in your city. We  
mail yo you under separate wrapper price list &c  
Hendersonville is justly regarded as the leading  
town as a health resort in Western North Caro-  
lina. The contracts are made for a magnificent,  
up to date hotel, to be erected here this spring.  
We are expecting more of your people to come to  
Hendersonville this summer than ever before. We  
wish to engage with you to payba a reasonable  
per centage on our commissions received for  
business transacted with parties introduced to  
us by you. We want straight business and can  
give any reference required. We are known by  
the State Bank of Commerce Hendersonville N.C.  
and by Col. John W. Hingsdale Raleigh N. C..

As we wish you to inform your clients as to  
who we are we request you to look us up and let  
us hear from you.

Yours truly

*Smith & Waldrop*