I want to talk to you this morning on the subject of economy.

It is our desire to operate this college in the most efficient way possible and to do it on the most economical basis possible. That means that we must have the hearty cooperation of the student body. If we are to hold the charges against you for a year's work in college to \$225.00, (the other \$15.00 you pay is student fee), but putting that on makes \$240.00 which is less than half of the amount that I have to pay in just tuition charges alone for a year's instruction alone for my son at the University of Pennsylvania. I say if we are to keep those charges down you must help us in a multitude of ways.

Take the subject of lights, the college furnishes you with electric bulbs. (some have not all they should have but will get them soon). The life of an electric bulb is 1,000 hours of burning. Now if you go out of your room and leave the lights on three lamps for one hour you have burned three hours of one electric bulb, and you do that for ten days and it is thirty hours and if the whole student body does that you can see at once how you are shortening the life of these lamps and somebody has to pay for it. It not only costs the lamp but it costs coal at the power plant to keep that light burning and it is not doing anyone any good. I say if it can be of service to you, let it burn. You come in this hall at night and turn on the lights and you hold a half hour meeting and you walks out and leave the lights burning and the lights burn until a quarter to 11 when the night watchman comes in and turns them off. You have to pay for that. In reality it comes out of that money you pay and it is getting dangerously near the point of needing all you pay and when it goes beyond that we will be forced to raise the charges.