

CHAPEL May 14, 1927.

Robert H. Wright.

I think this morning is perhaps the very best time for me to make that talk to you that I had planned to make on the morning that Supt. Andrews was here. I did not make a talk following that because Supt. Andrews almost made the talk that I wanted to make. He said to you almost what I wanted to say. He used a Biblical illustration that I had not planned to use, but you remember his illustration about going that second mile, and it is a beautiful thought.

Your willingness to cooperate when you think you have not been given what you thought you should have been given is the spirit that has made ^{for} this college the enviable name that it has among school people in North Carolina. I have been making for the last three weeks from two to five speeches a week. I have been helping the tax payers by closing up the schools, and I have had people all around in the state where I have been say such nice things, such complimentary things about the young women who take the course of training at this place that it makes me exceedingly proud of the folks who have been here and have gone out to work in our state, and in almost every case they have spoken of the willingness of our people to go that second mile, the willingness of our people to do something that is over and beyond the requirements. Now, you are getting a good chance this commencement to show that spirit, to demonstrate your willingness to help make the thing just exactly right.

I miss C. W. Wilson. Most of you girls did not know him. He was associated with the college from the beginning of this institution up to his death, and that was one of the biggest things in his life and it radiated out from him to others, and the students caught that spirit from him more, I think, than from any other person connected with our college, the willingness to do something extra, the willingness to go beyond the task, the willingness to do a job plus. It is the plus that really counts because there is where the individual is free to work or not to work. I want every student here to catch that spirit. The thing that really will help you grow in your profession is not just the class room work, but it is that class room work plus. It is the thing beyond. Of course, if you do the thing beyond just to be promoted

then you have lost the spirit of it, and you may not be promoted. It is the spirit that you should have that makes you want to help to carry on the cause. The person who is employed in a factory and who comes with the blowing of the whistle and leaves with the blowing of the whistle and who works only between whistles and who is glad when the quitting hour comes and who goes dragging long at the beginning hour, that person never makes very much. He gets a job and stays right there with that same job. This is the thought that was in the story that I told you sometime ago about the section master on the L. & N Railroad. When the special car went through that had the president of the road on it the section master said to someone, "I know him. A number of years ago he was working right here on this section with me. He started just as I did." The one to whom he spoke asked, "How did it come about that he is president of the road and you are just the section master?" The section master answered, "I can tell you that. When he was working here he was working for the L. & N. and I was working for \$35.00 a month. I got my \$35.00 a month and he got the L. & N. I was working just for my job and only my job. I was not working for the company. I was not working for the railroad. I was working for my pay envelope. He was working right along by my side, but he was not working for his pay envelope. He was working for the road. I got my pay envelope and he got the road. He is president of it." That is exactly the difference between the person who works just for his job and the person who works for his job and goes the second mile, who is willing to do something over and beyond his task, who enters into the spirit to make the organization go, to make the railroad a great railroad, who is not concerned with the pay envelope (That goes as a part of it), but is concerned to meet the great problems and try to solve them.

You are going out from here, many of you, as teachers next year. I you got out to do all the good you can in the community, not just to teach the school and when the bell rings on Friday afternoon go somewhere else and spend the week-end and come back Monday morning just in time to meet your classes, but if you go into the community to do your class room work and to help develop the community, if you work for the L. & N. instead of for \$35.00 a month, then you are going to make a success of

your life, you are going to make something out of teaching that is worth while. Give your entire support to the organization wherever it may be whether you agree with it or not. If you see serious mistakes, go and talk to those in authority and show them what you see, and if they do not agree with you, go on back to do the best you can to save yourself and the job, but cooperate. We are going to put on this commencement. Maybe we will not put it on like this another year. If you see something that would add greatly to it, speak to Miss Davis, the chairman of the committee. She may accept your suggestion and she may not. If she does not do not sulk in your tent. Come out, and do all that you can to show the spirit of cooperation. It think you have it. I am not finding fault. The way you did about the May Day exercises made me love every girl in the college. The spirit you showed then convinced me that you have the right spirit.

The people who have risen to prominence in this world have been people who were willing to work every time all the time and were willing to do more than their jobs. You know the story I told you sometime ago about the boy who went to his foreman and said, "I want a raise in my salary." The foreman asked, "What are you getting?" The boy answered, "I am getting \$6.00." "What do you think you are worth?" The boy said, "\$9.00". The foreman asked him, "How long have you been thinking that you ought to get more money?" The boy replied, "About a month". The foreman said, "You have been thinking it for a month? Then why haven't you asked for it before?" The boy then answered, "I just been so blamed busy with a job I ain't had time to talk about it". The foreman assured him that he would get the \$9.00. He was so busy that he did not have time to go and ask the man to give him more money. He was so absorbed with his job that he did not have time to go and talk about his personal advancement.

Go that second mile. In that second mile is life's greatest success.