

Norfolk Nov 12 78

Dear Sir

The main object in conducting a successful Commission House is to do business only with responsible parties and knowing that you have the facilities of learning about such, we write to beg that you will be kind enough to give us the names and post office address of the largest and at the same time the most responsible farmers & merchants in your neighborhood. Your prompt attention to this will greatly oblige

Your friend

Wm. Gandy & Sons  
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