

Yung Cheng Hsiang  
Hai-tian, Ap. 25, 1907.

Dear Sir:

I beg to inform you that my shop deals with your Company nearly for four years without anything untrust worthy.

Now the demand for cigarettes from my shop is so great that it could not be supplied in sometime. In spite of such great demand no large profit can be expected to gain owing to the 3<sup>rd</sup> class shop as mine and the brokerage which I got only 17 dollars.

In last year I begged you to allow my shop as others in Peking for selling cigarettes according to your Company's regulation. But down to present I did not receive your reply. Whether whether I shall be granted or not please you give me an answer I shall be much obliged.

I remain,

yours obediently,  
Kao Yung Ping.