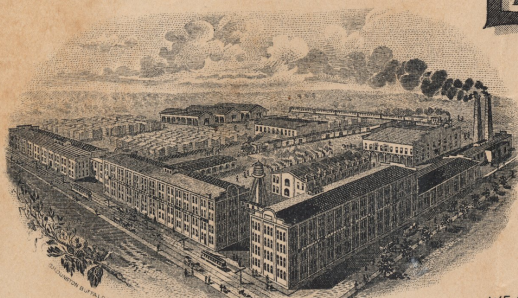


ELKHART CARRIAGE & HARNESS MANUFACTURING CO.

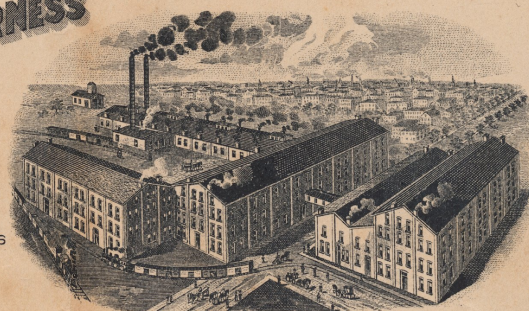
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Selling to the Consumers Exclusively.

WE SHIP ANYWHERE FOR EXAMINATION.
ESTABLISHED 1873

Elkhart, Ind.



FACTORY BEARDSLEY AVE. & MICHIGAN ST.



FACTORY PRATT & EAST STS.

Dear Sir:—We are sending with your shipment today an extra set of washers and an extra pair of anti-rattlers. It may be sometime before you will need the extra washers and anti-rattlers, but we know that washers are lost and anti-rattlers may become weak or break, and it is very important that each axle should have two good washers, one at the collar and the other in the nut. Although we speak of the importance of keeping the nuts tight and everything about the vehicle in good shape in our catalogue, we think it a good idea to call your attention here to the fact, that it is not necessary to have any rattling about a vehicle. If a nut becomes loose it should be tightened and the bolt riveted a little, but as a rule, there is more rattle and noise because of washers not being in the wheels, or the washers not being thick enough. As we say above, it is necessary that a good washer should be at the collar of the axle, and a good one in the nut.

We take the liberty to enclose with the washers and anti-rattlers a few signs with tacks, and if not too much trouble, we will be very glad if you will tack them up where they will do us the most good.

Thanking you very much for your order, and hoping our goods will please you, and that we shall hear from you and your friends when you are needing vehicles or harness, we are,

Yours truly,

ELKHART CARRIAGE & HARNESS MFG. CO.