

JAMES G. TINSLEY & CO.,

IMPORTERS AND MANUFACTURERS OF FERTILIZERS,

1326 AND 1328 CARY STREET,
RICHMOND, VA.,

Feb 17th 1894

To *Messrs. Elias Canam & Son*
Old Sparta, N.C.

We will furnish you, this season, delivered in car load lots, free on board cars or boat at
Old Sparta, N.C.

| | | Cash, May 1st, 1894. | | Time, Nov. 1st and 15th, 1894. |
|------|---------------------------------------|----------------------|-------------|--------------------------------|
| tons | RICHMOND BRAND GUANO, | @ \$ <u>20 75</u> | per ton, or | \$ <u>21 75</u> per ton. |
| " | STONEWALL BRAND ACID PHOSPHATE, @ | \$ <u>12 50</u> | " " or | \$ <u>13 50</u> " " |
| " | STONEWALL GUANO, | @ \$ | " " or | \$ " " |
| " | LEE BRAND GUANO, | @ \$ | " " or | \$ " " |
| " | <i>Stonewall Tobacco Fertilizer</i> @ | \$ <u>21 50</u> | " " or | \$ <u>22 50</u> " " |
| " | <i>Kainit</i> @ | \$ <u>13 00</u> | " " or | \$ <u>14 00</u> " " |

And as much more as may be mutually satisfactory—all ordered by you to be settled for in cash on or before May 1st, 1894, for your cash sales, and balance by your notes, one-half payable November 1, 1894, and remaining half November 15th, 1894, at _____ Bank, _____

And you agree that all of said Fertilizers, and all proceeds therefrom are our property; held in trust by you, for our account, till your obligations as above described are settled in full.

And it is further understood and agreed, that the Fertilizer named, is furnished with the guarantee of analysis printed on the sack, but not of results from its use.

The Fertilizer named above is to be shipped about _____ 189 , and you are to receive and properly protect it from weather, fire, etc., free of any expense to us.

On May 1st next, or when called on, you agree to deliver to us, the Notes you have taken, and a list of the accounts that are due from the purchasers of the above named Fertilizers, for the gross amount of the time sales of same; these notes and accounts to be received by us as collateral security for the payment of your obligations to us as above stated, the same to be returned to you before maturity, for collection, and all proceeds as collected must be first applied to the payment of your obligations to us, whether the same shall have matured or not.

No verbal agreement with salesmen, in conflict with the above, is binding.

Any shortage or damage in a shipment to be immediately reported, accompanied by the railroad or other transportation agent's certificate of such shortage or damage, so that reclamation can at once be made for it.

JAMES G. TINSLEY & CO.,

Per _____

(SUBJECT APPROVAL HOME OFFICE SUBSEQUENT TO YOUR SIGNATURE.)

Messrs. JAMES G. TINSLEY & CO.,

GENTLEMEN:—Your offer is hereby accepted upon the terms and conditions above stated in this contract, a copy of which is retained by us.

189

Signed in Duplicate.

Please do not write here, as it is for the convenience of the office.

CONTRACT

BETWEEN

P. O.

Co.

State,

AND

James G. Tinsley & Co.,

MANUFACTURERS OF

FERTILIZERS,

RICHMOND, VA.

1894.