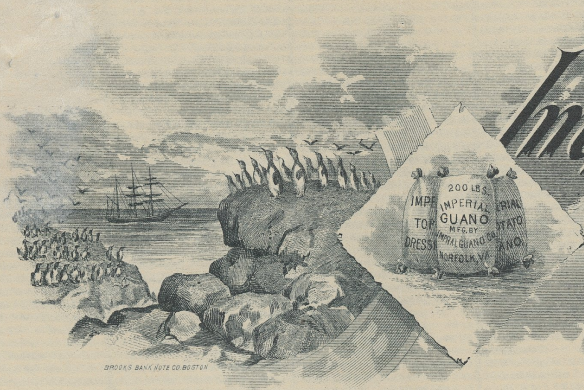


J.R.Young, Jr.,
President.

L.A.Young,
Secretary.

J.F.Gilmore,
Treasurer.



Imperial Guano Co.

MANUFACTURERS OF

High Grade Fertilizers.

Norfolk, Va.

Feb. 17th, 1894.

Messrs Elias Carr & Son,

Old Sparta, N.C.

Gentlemen:-

We have your favor of 14th inst. and note contents. We take great pleasure in quoting you the following special rates on Cotton and Tobacco Guanos:

"Imperial Cotton Grower", \$18.00 per ton, F.O.B. Norfolk, payable Nov. 1st, 1894.

Analysis:

Ammonia, -----2%.
Avail. Phos. Acid, --8%.
Potash K₂O, -----1 1/2%.

"Imperial Tobacco Guano", \$22.00 per ton, F.O.B. Norfolk, terms: same as above.

Analysis:

Ammonia, -----3%.
Avail. Phos. Acid, --8%.
Potash K₂O, -----3%.

The above goods are put up especially for the respective crops of Cotton and Tobacco, and are warranted free from all kinds of inferior materials, and are in first class mechanical condition. We will send

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Treasurer.



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Norfolk, Va.

you a sample of each in a day or so, and trust an examination of same will convince you of the quality of the materials used in the manufacture of our goods.

Yours very truly,

Imperial Guano Co.,
L. Young

82074.