JOSEPH DIXON CRUCIBLE Co.,

JERSEY CITY, N. J.

PENCIL DEPARTMENT.

C. E. HERRICK, AGENT.

Crystal River, Fla.,

Aug 15,1900.

Messrs Carr & Battle, Tarboro, N.C.

Dear Sirs:-

You letter of the 3rd., inst., is carefully noted; we have the mill for making pencil stock at this place and do not care to buy timber cut to size: we can make you the following prices for timber delivered to us here, 25¢:35¢; and 50¢ per cubic foot for 3rd; 2nd, and 1s class timber delivered at this point. the classification to be in accor ance withnestablished rules governing he measurement of hewn cedar; only red cedar measured; the sap not included in the price or measurement. Logs to be 1st. Class not to be less than eight inches square and perfect in every particular and not less than eight feet long, this means that knots, dotes, rots, worm holes, twist and hardness of fiber not to be accepted; the second class not to be less than seven inches aguare nor eight feet long: three knots allowed in small pieces, and where timber failing to pass first from presence of knots, small dote, or slight twist or small hollow no matter how large the tog may be it go es 2nd class; the third class to be not less than six inches square, straight grain

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merchantable in every particular; timber failing from defects to pass 1st or second class will go here if half of the wood remains in the log this allows for hollow timber and other defective wood not accepted in the two higher classes; we usually have the timber hewn square rather than octagon; that is we hew a little off of four sides and leave the corners round thus is it hewn; we only show the part taken away, the corners remain untouched and may correspond to your octagon hewing.

The matter of transportation to this point will perhaps preclude your shipping this way but if you have a large quantity of this wood we may arrange to accept a shipment in the coming few months if we can arrange about satisfactory prices with you there; What quantity is there available in your part of the country; the prices for it f.o.b your town,? these dots may turn to your advantage if we can see our way to reach you and the wood pans out well; what is the length of the logs free from knots and limbs? the sizes that may be gotten that is how much will it measure cubic measurement? please give us this in ormation.

Yours respectfully.

C.E. Herrick, Agent.