

OSCAR O. FRIEDLAENDER,
NEW YORK.

LUDWIG OLIVEN,
HAMBURG.

Friedlaender & Oliven,

Import & Export Merchants.

HAMBURG,
BÖRSENBRÜCKE 7.

137 DUANE STREET,

NEW YORK CABLE ADDRESS: ELMSPOUT.
HAMBURG " " OLIVENFRIED.

New York, July 23. 1900

Messrs Carr & Smith Tarboro N.C
Gentl

We have your favor of the 20th September - $\frac{1}{2}$ cft average is smaller as we buy cedar logs in Howland if our Inspector comes to your vicinity, we will ask him to look at your logs & he may possibly strike a deal with you

What do you mean by cedar pencil strips - are they so called. Sets as per specifications below? If so, you will please name your lowest prices for
9 inch long, $\frac{1}{4}$ inch thick, $1\frac{1}{32}$, $1\frac{3}{16}$, $2\frac{1}{32}$, $2\frac{22}{32}$
wise

^{also}
 $7\frac{3}{4}$ " long, $\frac{1}{2}$ " thick, $15\frac{1}{16}$, $1\frac{1}{16}$ -

^{also}
 $7\frac{1}{4}$ " long + $9\frac{1}{16}$ " thick + $2\frac{1}{8}$ " wide $1\frac{3}{4}$ "
 $1\frac{15}{32}$, $1\frac{3}{32}$, $3\frac{1}{4}$ "

^{also}
 $7\frac{1}{8}$ " + $2\frac{3}{16}$ " + $2\frac{1}{8}$ " $1\frac{3}{4}$, $1\frac{15}{32}$, $1\frac{3}{32}$, $3\frac{1}{4}$

The last named are standard - the other

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Special, for which we could obtain orders:
Please quote us lowest prices for each kind
& state how many gross pencils you could
furnish within a specified time.
The price is always for 100 gross pencils
in first & second quality, also third -
48 boards 6 ply - that is of 2 1/8 inch width
is equal to one gross pencils - or 4800 for
100 gross - narrower width corresponding
more - The grade must be strictly
maintained & cases must be strong &
strapped

If you can furnish these at
acceptable prices we may do business
together of extensive quantities

Yours
Friedlaender & Oliven