

James Stanley Carter.

Waldemar P. Leonhard.

James S. Carter & Co.  
Export Agents.

New York  
81 New Street.  
Cable Address: Stanter.

Hamburg  
Gr. Bäckerstrasse 17.  
Cable Address: Stanter.

Codes used:

A. B. C., 4th Addition,  
Western Union,  
Lumberman's Std.

New York, March 23, 1900

Messrs. Carr & Pattle,

Tarboro, N. C.

Gentlemen:-

We are in receipt of your favor of the 21st and also the two small samples of sweet Gum and Poplar, for which we thank you. These will be sent to our Hamburg house by next mail. We will take up the Cedar Logs you mention immediately and advise you as soon as we have anything. You will find the rate from Norfolk to Rotterdam about 23 cents per cwt. on Hardwoods. Deduct this from your price C.I.F. Rotterdam and you will have the price F.O.B. Norfolk. We will write you again in a few days when we expect to know definitely about your offers.

Yours, very truly,

J.S.C.

*James S. Carter*