

INCORPORATED OCT. 2ND, 1883.

Norfolk Importing and Exporting Co.,

46 COMMERCE STREET,

SALT.

Norfolk, Va., June 29, 1890.

Messrs Elias Carr & Co.,
Old Sparta, N.C.

Dear Sirs:

Your favor of the 25th, was duly received & fully noted. On the 12th of this month you wrote and asked for a copy of your order, which I sent you, and this I thought would be perfectly satisfactory. However, on the 19th. you wrote again & then asked for the original order.

I now enclose same & your letter of the 15th.

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From the wording of the original, you left it entirely with me to make you a Ton Rate, which could not be done. Now, I really think it incumbent on you to accept this Salt without further controversy; but if you will not do so, then please ship same to W. D. Denby, Tarboro, N.C., & I would thank you to give the shipment your personal attention, so it may go forward in good order.

We believe in the good old saying "Do unto others

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as you would have others do unto
you", this is the way that we
would treat you if our positions
were reversed, if you think fully
over the subject I think that
you will finally agree to take the
fact. Please advise me,
& if you don't accept it, be sure
to return the invoice with
your letter.

Respectfully,
W. D. Denby
cc