

F. S. ROYSTER.

E. STRUDWICK.

ROYSTER & STRUDWICK,

IMPORTERS OF  
GENUINE GERMAN  
KAINIT.

COTTON FACTORS

ROYSTER'S  
HIGH GRADE  
ACID PHOSPHATE.

—AND—  
WHOLESALE DEALERS IN FERTILIZERS,

Norfolk, Va. Jan 9th 1890. 188

Colonel Elias Carr.

Old Sparta N.C.

Dear Sir;

We have nothing from you in reply to our last letter.

We do not mind losing the small difference between us in settlement of the Acid Phosphate question, and it is not for that reason we have delayed accepting your proposition for settlement; it is for the reason we have never before had such a claim made upon us as this, and we are very reluctant to allow a reclamation for low analysis; it is establishing a bad precedent and might be made the foundation for very injurious rumors if it should get out. Could we not avoid a direct issue between us by leaving the matter in its present shape, until you are ready to buy Acid Phosphate again and then let you write the writer, Mr Strudwick, personally, and he will agree to sell you such a grade of Acid Phosphate ~~you~~ you may want, guaranteeing the prices and grade to you, and make a deduction from the bill equal to your last years <sup>claim on</sup> a/c.

We would like ~~to~~ sell you again; Mr Strudwick is especially desirous of doing so, and will give you his personal assurance that you shall have exactly the grade you desire at the lowest price it can be had this season. Please let us hear from you at once.

Dictated E.S.

Yours very truly,

*Reginald Strudwick*