

Petersburg Sept. 25/67

Mr. Elias Carr

Warrenton

N.C.

Dear Sir

Since seeing you in Warrenton I have completed a business arrangement with Messrs. Finer & Neal of Norfolk, by which I go to Liverpool to establish a commission business there, in connection with the house in Norfolk, any produce designed for me, and forwarded to Finer & Neal of Norfolk will be promptly attended to - and no additional Commission charged, for shipment. They will also be prepared to make liberal advancements upon Cotton & other produce intended for shipment to me in Liverpool. I would be very much pleased at receiving a consignment from you, & will promise my best efforts to give satisfaction. I expect to sail from N. York on the 16th of next month & if you should desire to communicate with me before hearing from me after my arrival in England, address to the care of Mr. Geo. Campbell 35 the Albany Liverpool.

I am Dr Sir Yours Truly
Geo White

W. A. K.
White, Falkener & Co.
WHOLESALE & RETAIL DEALERS IN BOOTS, SHOES &c.

Nº 106 Sycamore Street,

PETERSBURG, VA.

Sept 26 1867

Mr Elias Law

Tarboro, N.C.

Dear Sir:

Herewith please find invoices of goods ordered through S. A., which we trust will open to yr. satisfaction.

We have sent you wholesale goods, which are more costly, still we have split that are slightly & wear well at a less price. But we always put in the best unless otherwise directed.

We thought of putting in 12 Mr. Law shoes upon approbation, from the fact that they are the most popular & saleable heavy shoes for men, now used.

We wish you had remained over to-day.

Awaiting yr. further orders, we are

Very Truly Yrs,
W. A. K. Falkener & Co.
R. S. O.

and Cattle principally. Those engaged in the sheep business make an immense quantity of money upon small farms and but little outlay of money.

A proprietor with one Shepherd can conduct a farm of two thousand sheep with two or three months of labor of one or two more hands to the year. The sale from a farm of this size annually will clear about (\$6000) six thousand dollars from the sale of wool & weather of the flock, besides the Cattle & Horses that can be raised on the same farm and sold. A Farm of 320 Acres is amply sufficient for any farmer to carry on the above business. Wild lands for such farms can be bought at \$3. to \$5 per acre, Improving and getting such farms in order for business cost but very little, as the log buildings such as they occupy in this country cost only from \$300⁰⁰ to \$500⁰⁰ to make them comfortable to live in.

There is lime and stone amply sufficient on every tract of land for chimbley & Plastering, Improved farm lands can be bought from \$8 to \$25 per acre according to distance from a city.

Wool growing is going to be one of the greatest businesses of the country it being the finest country known for that business I have seen one man from N. Carolina who was engaged in Wool raising he is here now for that purpose of buying a farm for the business as Wools grow wild in the woods

in great abundance. He had ~~xxx~~ 8 Acus in ~~Stops~~ this year the cost of gathering and curing was \$1250, his gross receipts \$8285. Once set in the ground you have all ways got the plant ready and no trouble of getting a stand afterwards.

One horse and one man can cultivate 8 Acus so you see a man need not buy a farm of over 40 Acus to do a large business in that branch.

Springfield in this State is improving rapidly all kind of business carried on Steam foundries make all kind of Engines and Castings here. Carpenters are in demand wages from \$2 to \$4 per day Brick & Stone Masons get much higher wages, Black Smiths are in great demand & with I was one myself. There are a great many goods sold in this place and at much less profit than in Tarboro, but it is all cash, hides, or wool the latter article being equal or better than money 25% is about the average price of profit.

The Stores on an average see from \$75000 to \$200000 a year. They are all wholesale as well as retail as they supply the small Merchants farther in the state and in some part of Arkansas who have to wagon their goods from this place one hundred to two hundred miles.

The Merchants in Springfield by their goods principally in St. Louis Mo and ship them to

Arlington from which place they have to Wagon
them to Springfield a distance of of one hundred
and five miles at a cost of \$1.⁷⁵ per hundred
pounds. A Train of Wagons at least one hundred
is running the year round for this purpose

There are four or five large four horse stage lines running
daily from this place for different points

They are building some very fine three story brick
buildings with Iron fronts here which rent
for about \$1000. per year. I had one of the best
offered to me for that price.

A man can buy any thing he wants here for
real estate of any kind by paying a third in
cash

I have not yet determined what I shall do
I have made partial arrangement to carry on a
wholesale and retail ready made clothing shoe,
and hat store. I have travelled over 4500 miles
going through Western Virginia, Ohio, Indiana,
Illinois, Iowa, and up in Nebraska as far as
Sioux city thence down the Missouri River
as far as St. Joseph, stopping at all the principal
cities which were quite numerous, ranging from
1000 to 25000 inhabitants and all seem to be
flourishing. I was much pleased with St. Joseph
from which place I took the North Pacific R Road