

ORTHOPÆDIC APPARATUS

FOR THE

TREATMENT OF DEFORMITIES AND DEFICIENCIES,

CONGENITAL OR ACQUIRED.

Since the origin of our business in 1837, we have made the mechanical treatment of deformities a specialty, which enables us to furnish the very best and most practical appliances that mechanical skill can produce.

We employ none but the most skillful and experienced mechanics in this department, and having our factory supplied with all the latest machinery, we can flatter ourselves that the goods we turn out stand unsurpassed regarding their construction, workmanship, and superior quality.

In presenting this catalogue we find it impossible to illustrate all the many forms of appliances manufactured by us, but think it will be found sufficiently explicit to facilitate the ordering of apparatus for every part of the body.

By careful reference to the catalogue, patients at a distance can, in most cases, through their physicians, have apparatus made with perfect safety in regard to their proper fitting and satisfactory working.

When orders are sent to us we would call attention to the necessity of accuracy in measurements and explicit description of the case.

Our terms on Orthopædic Apparatus, Trusses, etc.

All appliances for deformities are manufactured to order, and are not returnable; physicians will, therefore, see the necessity of requiring their patients to pay a portion of the amount when the order is taken and the balance on delivery of the apparatus.

When order is sent to us by the physician, we allow 25 per cent. discount from the catalogue prices with a few exceptions; but when the patient is sent to us to be measured and fitted we can allow only 15 per cent. discount from price charged. (Discount on Artificial Limbs given on application.)

On Trusses, Supporters, Suspensories and Crutches our net price to Physicians varies according to the article, on some we can allow 50 per cent. discount, while on others only 25 or 33 1/3 per cent. We will always bill our goods at *lowest possible prices*, guaranteeing same as low as can be purchased elsewhere.

Many physicians of long experience in orthopædics, collect from their patients at least one-third of the amount in advance, and remit same to us when ordering. Apparatus can then, as soon as finished, be sent direct to the patient, collecting the balance C. O. D., thus relieving the physician of all financial responsibility. In cases of this kind, we collect the full price of the brace and pass the commission to the credit of the physician, or remit same to him if desired. We suggested this plan some time ago, because of the numerous requests made by physicians for an extended credit on appliances of this kind, claiming that they could not afford to pay us cash for them and then await the will and pleasure of their patrons.

Experience has shown us that the appliances of this character are not always comfortable when first worn, and that patients are at that time easily discouraged or dissatisfied with trivial matters; and while we will make any changes necessary without charge (where the fault is ours) we must ask physicians to protect themselves and us to the fullest extent.

If shoes are to be worn with braces, we urgently request customers to furnish them "TO LACE," of substantial make and well fitting, when we are to furnish the shoes, then explicit shoe measurements must be sent as shown on bottom of page 47

MAX WOCHER & SON,

SURGICAL INSTRUMENT MAKERS.

19, 21 & 23 West Sixth Street, Cincinnati, Ohio.

All Instruments designated with a * are illustrated.